**So, You Want to Support Farmers in Maine?**

Professional Development Train-the-Trainer

1-Day Training  
Bangor Extension Office

May 9, 2018

Agenda

9:00 - 9:15  Introductions. Project Team introduces the project.

9:15 - 10:15    Evaluating Farm Enterprises/ Enterprise Budgeting & Taking Stock of Your Resources  
with Tori Jackson and Richard Brzozowski

10:15 - 10:30  Break

10:30 - 11:30   Financial & Production Recordkeeping with Rose Creps

11:30 - 12:30      Market Research with Jed Beach

12:30 - 1:15        LUNCH *(provided)*

1:15 - 2:15       Introduction to Developing a Buisness Plan with Tori Jackson

2:15 - 3:00        Farmland Property Taxes with Steph Gilbert

3:00 - 4:00        Intro to BFRN & Farm Service Provider Business Panel

* Paul O. Dillon, **Attorney at Law**
* Susan Arrants, **Natural Ressources Conservation Service**
* Tom Kielbasa, **Natural Ressources Conservation Service**
* Jackie Bell, **FSA**
* Don Todd, **United Farmer Veterans of Maine**
* Stephanie Gilbert, **Maine Department of Agriculture, Conservation & Forestry**

4:00 - 4:30    Pulling it all together

* One-on-one consultation format & questions with Tori Jackson
* FSA Borrower Training Requirements with Jason Lilley
* Following up with participants with Tori Jackson
* What’s next? Set quarterly conference call dates
* Form Regional Teams

4:30 Adjourn