Farm Compost Marketing Case Studies Posted

Integrating composting practices into farming operations and refining compost production and utilization methods can help farmers better manage farm organic waste, including manure and crop residues. The resulting compost can be applied for on-farm soil benefits and/or sold as a valued-added product. Farm compost operations can also serve as an integral component in community and regional organics management programs.

To help expand and support farm-based compost markets in the Northeast, NERC was awarded a grant from the Northeast Sustainable Agriculture Research and Education (SARE) program. Resources developed by NERC for the project, as well as presentations from seven compost marketing workshops, are posted on NERC's website. Resources include:

- Making Your Compost Product Work for You
- Model Marketing Plan Template
- Compost Marketing Resource List

NERC also provided technical assistance to farm compost operations, including development of operation-specific marketing plans. Case studies of farm compost operations which participated in NERC's project are posted on the NERC website:

- Always Something Farm in Croydon, New Hampshire
- Amend Organics in Amherst, Massachusetts
- Aguidneck Farm in Portsmouth, Rhode Island
- Cobblestone Valley Farm in Preble, New York
- Collins Compost in Enfield, Connecticut
- Devine Gardens in Nelson, New York
- Fern Hill Farm Compost in Red Creek, New York
- Holiday Brook Farm in Dalton, Massachusetts
- Mayval Farm in Westhampton, Massachusetts
- Newland Farm in Norton, Massachusetts
- Stone Hill River Farms in Bedford, New York
- Tripp's Dairy Farm in Westport, Massachusetts

For more information about NERC's Compost Marketing Project contact Athena Lee Bradley.