

FARM SUCCESSION WORKSHOPS

 **Farm Link**
LINKING FARMERS TO THE FUTURE

CHAT WITH
OTHER FARMERS
AND AG
PROFESSIONALS



UPCOMING WORKSHOPS

- Indiana, PA: February 23, 2023,
9:30am-2:30pm at the Indiana
Conservation District Office
- Exton, PA: March 1, 2023,
9:30am-2:30pm at the Chester
County Economic Development
Center

IN-PERSON AND ONLINE
OPTIONS AVAILABLE

THANK YOU TO OUR SPONSORS



Chester County
Economic
Development
Council



pennsylvania
DEPARTMENT OF AGRICULTURE



INDIANA COUNTY
CONSERVATION DISTRICT

TOPICS INCLUDED

- Farm Succession Planning
 - David L. Marrison
- Legal Considerations
 - Attorney George Elser; Robert Clark
- Financial Considerations
 - Farm Credit- Phil Taylor; Rob Goodling
- Farm Family Communication
 - Darlene Livingston

REGISTRATION

- Registration is FREE!
- Includes lunch and a Planning the Future of Your Farm workbook.
- Indiana registration deadline: February 16, 2023
- Exton registration deadline: February 22, 2023



REGISTER HERE
WWW.PAFARMLINK.ORG
OR 717-705-2121



MEET THE SPEAKERS



David A. Marrison

David Marrison, has served as a Field Specialist in Farm Management and as the Interim Director for the Farm Financial Management and Policy Institute (FFMPI) for Ohio State Extension since November 1, 2022. Mr. Marrison has worked for Ohio State University Extension since 1997, is a Professor in the Department of Extension, and served as an Agricultural and Natural Resources Extension Educator in Ashtabula, Trumbull, and Coshocton Counties from 1997 to 2022.



George Elser

George Elser is a native of Chester County where he lives with his wife in Strafford. For many years his family had a horse farm in Pocopson Township. With careful planning, he and his family placed the farm under a conservation easement and permanently preserved it for agricultural use. George focuses much of his legal work on helping families with major decisions about succession planning including making decisions about their land and their farming activities.



Robert Clark

Practicing Attorney in Lawrence County, PA since 1983. Our practice focuses on Estate Planning (Wills, Power of Attorneys, Living Wills) Real Estate (representing buyers and sellers and providing title insurance), Estate Administration, establishment of business organizations, Oil and Gas Law, and Farm Family Representation. I had the opportunity to spend the first 33 years of my life on an operating Jersey dairy farm.



Phil Taylor

Phil Taylor, M.S., is a farm business consultant with Farm Credit in western Pennsylvania with over ten years of consulting experience. He is a Certified Farm Succession Coordinator through the International Farm Transition Network. He has more than 35 years of agriculture industry experience, specializing in accounting, financial business analysis, farm succession and transition, feasibility investigations, and team facilitation. He helps farm families understand the importance of complete and accurate financial and production records for making the best management decisions for future success.



Rob Goodling

Rob Goodling is an agricultural business consultant with Horizon Farm Credit in the Lewisburg office. Rob has over eighteen years of experience helping producers understand their farm business records and analyses to grow their operations. His specialties include financial business analysis, cost of production analysis, cash flow planning and budgeting, QuickBooks consultation and troubleshooting, dairy record evaluation, and team facilitation.

Ag professionals from SBDC and Extension will also be on hand.
For updates and information on farm succession, check out our blog:

www.pafarmlink.org/blog/