

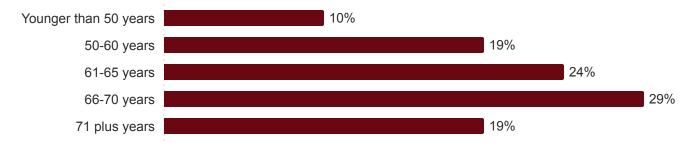
# AGRICULTURAL AND NATURAL RESOURCE SYSTEMS

# **Farm Transition and Succession**

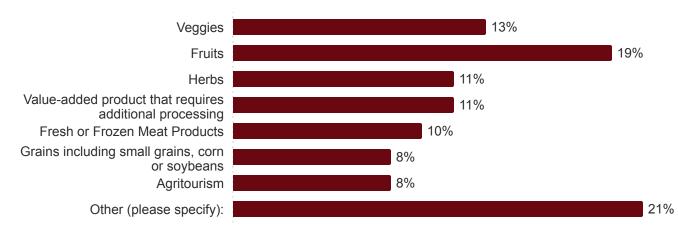
# Farm Owner/Transition Survey

We are interested in finding out more about farmer owners who are actively farming and interested in some kind of non-traditional farm management and operational transition, one where the land owners would retain ownership of the land and who are interested in providing land access and mentoring to young or beginner farmers. What is your zip code?
99143
55405
56469
56431
55315
56469
54725
54772
56621
54409
55350
49107
55555
56482
56482
52253
55342
55342
55804
56185
55060

## How old are you?



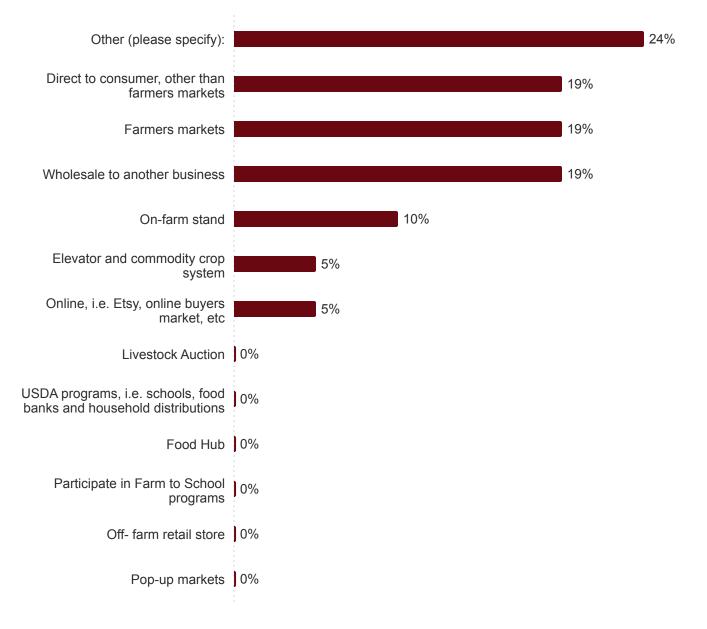
What kind of agricultural products does your farm operation produce? Select all that apply.



#### Other (please specify):

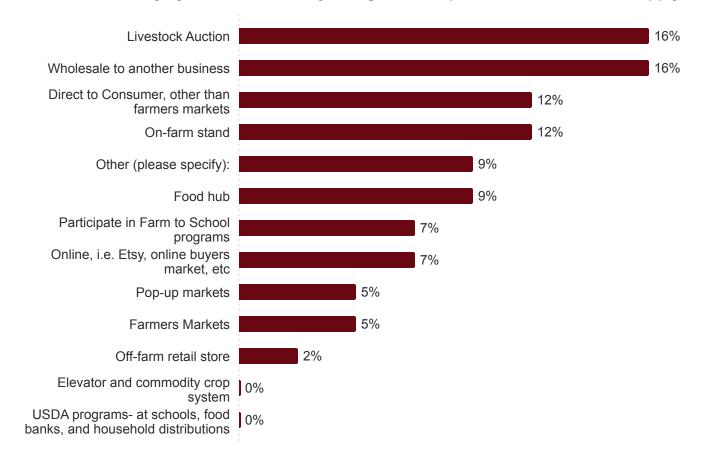
cattle
Fiber
Meat goats sold on the hoof
Нау
perennial berry nursery and hay
Mushrooms
hay
Eggs, livestock
Flowers
Sugarbeets
Sugar beets
livestock
eggs

What is the primary way you market or sell your agricultural products? You will have a chance in the next question to choose more ways besides your primary way of marketing.



#### Other (please specify):

Donations to food banks I rent to a farmer that sells organic grains uses hay for his livestock. gifted not sold sell very little, support lifestyle with outside income Direct to packer



#### What are other ways you sell or market your agricultural products? Select all that apply.

#### Other (please specify):

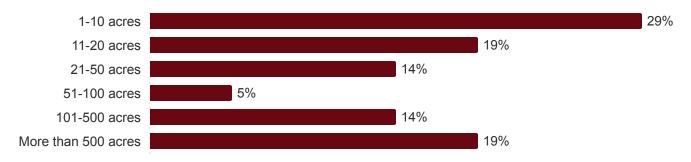
gifted not sold

same as above

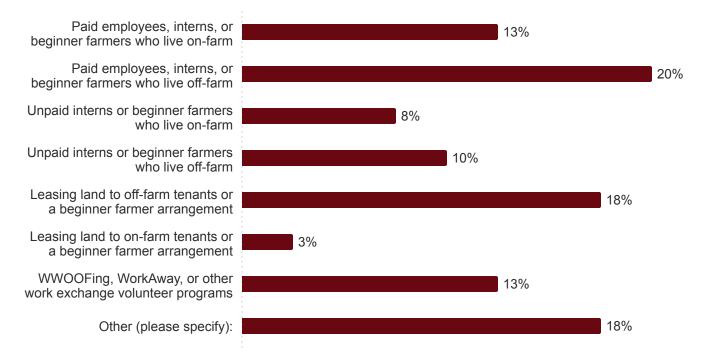
U-pick

Со-ор

## How many acres do you currently farm?



# What types of farm mentorship or farm management succession processes have you tried (successfully or unsuccessfully)? Select all that apply.



## Other (please specify):

none yet

would like to investigate all of the above

I have just made the decision to move on from farming and am open to leasing the space or selling outright.

share of flock ownership in exchange for labor/management

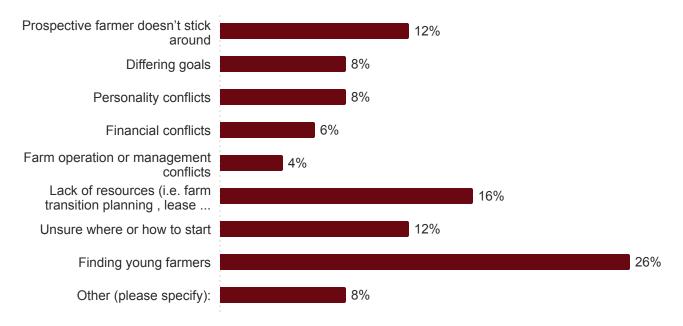
harvest-share

livestock feedlot

Paid workers but not employees

### What are the primary obstacles and challenges that you have faced in finding non-

### traditional farm transition options?



### Other (please specify):

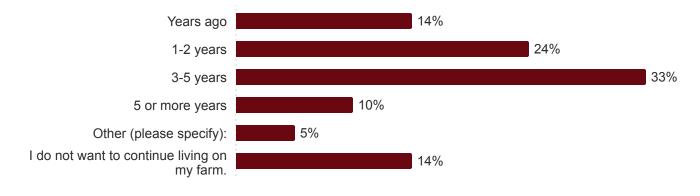
#### I

Supposed incubators or farmer training orgs don't want to take advantage of this ready-to-go setup. This was an established business close to population center/MpIs & SW suburbs. They don't inquire and try to help populate with new/beginning farmers, their own staff, managers, or try to install their own org here as a satellite location. They miss the opportunity altogether. A real loss for those seeking land & crops & new markets.

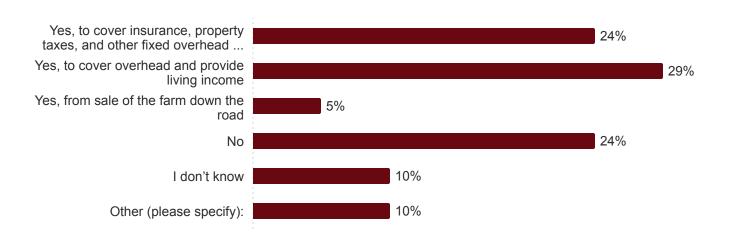
I don't know yet.

Beginning farmer didn't listen to advice and wouldn't work the hours needed to get the work done

Assuming that you want to continue living on your farm, how soon do you want to start the farm management transition process?



Will you need to generate income from the farm, even when you are not actively managing



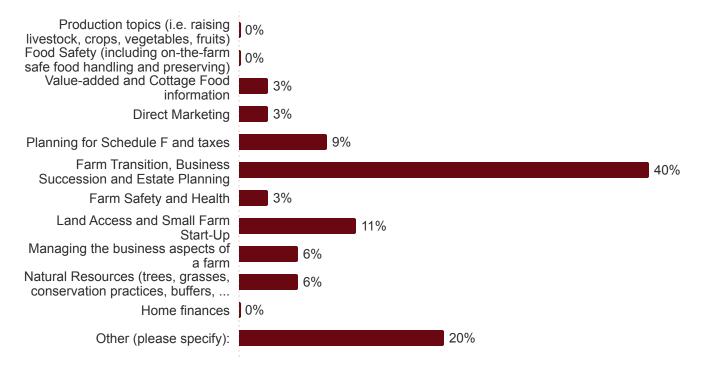
## Other (please specify):

it?

It could be approx 5yr transition window, or an incubator org could garner a transition/sale plan if the right situation arose.

Depends on what part of the operation the new farmer takes on.

#### What topics would you like more education? Select all that apply.



#### Other (please specify):

As an education institution/land grant university, you need to work on an expensive co-working model to transition smaller direct to market farms to the next generation. MDA is woefully lacking in this area and is of no help. I have scholarships at CFANS college, possibly I could help craft. Feel free to reach out.

finding investors willing to support climate adaptation based on 6 soil health principles

other possibilities for agricultural use of land such as educational farm, experimental farm, cooperative farm

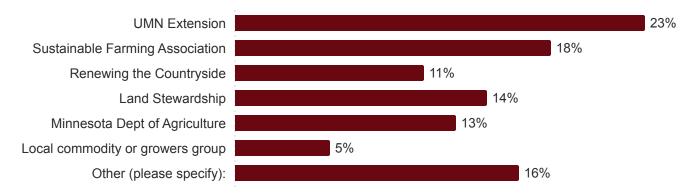
The legal agreement between me and the farmer

it is prospective farmers who need the education and preparation

How to mento Gen Zers

Just best practices to offer new farmers an opportunity and an exit plan if / when either party decides it's not working

### What farming organizations do you look to for information? Select all that apply.



#### Other (please specify):

Farmer to farmer since most orgs don't focus on \*actual\* transition help or land and crops access. Meaning not actually engaged in the process on a statewide scale.

Land Trust, Compeer, Mad Ag, Savannah Institute, Grenn Lands, Blue Waters, Grassland 2.0

Primarily Advancing Eco Ag for growing help. Other misc sources for misc advice.

I have just started thinking about this as I had a major medical procedure this year.

Other incubator farms

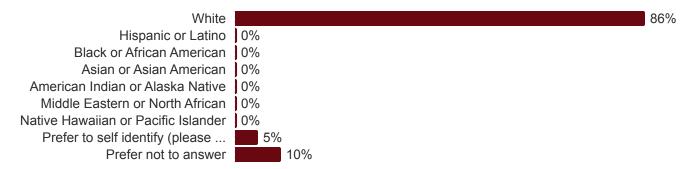
My extension service, Practical Farmers of Iowa

Local co-op

other farmers

various local food farming groups

#### What is your race or ethnicity? Select all that apply.



Prefer to self identify (please specify):

american

# What is your gender?

