*Mountain Meadow Wool MW*

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# YARN DEVELOPMENT PROGRAM

## Our Story

Mountain Meadow Wool was founded in 2007 by Karen Hostetler and Valerie Spanos who were committed to sustaining and promoting the ranching families in the American West. By paying an honest price for fiber, Mountain Meadow Wool has helped support ranchers and their way of life.

Mountain Meadow Wool's value and respect for nature, ethics, and sustainability, has spurred manufacturing practices that are

*MMW Finished Products*

eco-friendly and natural. Greener practices have helped create luxurious yarns that are soft and have a more natural connection to the land. Mountain Meadow Wool has continued to expand their yarn lines and explore new and exciting innovations in wool fiber.

*MMW Spinning Frame*

## MMW Yarn Development Program

**Producer Program:**

Under the MMW Yarn Development Program, fiber producers can pool fiber together to obtain **luxurious customized yarns** at a **discounted prices**. By meeting larger production minimums and working with MMW to develop an ongoing partnership, production prices can be lowered significantly giving fiber producers a competitive advantage in the use and sale of their yarns.

### Highlights

- Supporting Ranchers!
- Roving, Yarn, and Finished goods at wholesale prices!
- Endless Customization!

**Finished Products:**

In addition to yarn and roving production, MMW can also assist in developing finished products that may include hats, gloves/mittens, socks, blankets/throws, and other apparel items. Under this program fiber producers can pre-order finished **products at a wholesale** price and sell them for retail value. This provides an opportunity for producers to realize an additional **financial return** on their fiber and an expanded customer base with **finished goods**. Many of our suppliers in the past have benefited by selling these products at local farmer's markets, and retail stores in their communities.

# Q&A

### Who is this program open to?

This program is open to individual fiber producers/ranches who are marketing their own yarn lines as well as to cooperatives and breeder associations who want to pool together the resources of their organization.

### What are the production minimums?

The current production minimum is 200 lbs of raw fiber.

### Is there a yearly contract/commitment?

Fiber producers are asked to commit to a yearly production run. However, there is no formal contract. We know that year to year things change and our goal is to help you succeed.

### Can you tell me more about the finished products?

We ask that producers interested in our Yarn Development Program come to us with a plan of how they will use/sell the yarn they want produced. Within this structure MMW can assist in the production of finished products where applicable and then provide these products at a wholesale price to the fiber producer. Finished products are produced on a pre-order/pre-paid basis only.

*Finished products are custom designed to maintain a unique and exclusive image.*

# Break Down of Rates

Fiber yield varies greatly based on fiber type, grazing location, and it can change from year to year. In order to keep our costs to you low we apply two charges to processing: **a scouring charge and a spinning charge**. This ensures that the total processing charge accurately reflects the processing time/labor.

## Scouring Charge (based on incoming weight):

$3.75/lb Incoming Weight (Note: this price is valid only when packaged with yarn production)

## Spinning Charge (based on finished yarn weight):

For blends with exotic natural or man-made fibers add $3.50/lb. (includes alpaca, silk, and others)

|  | 200-500 lbs fiber (100-250 lbs yarn) | 500-1000 lbs fiber (250-500 lbs yarn) | 1000+ lbs fiber (500+ lbs yarn) |
|---|---|---|---|
| Semi-Worsted |  |  |  |
| **Baby (2400-3000YPP)** | 26.75 | 24.75 | 22.75 |
| **Fingering (1800-2400YPP)** | 20.25 | 18.75 | 17.25 |
| **Sport/DK/Worsted (900-1800 YPP)** | 15.75 | 14.75 | 13.75 |
| Worsted |  |  |  |
| **Baby (2400-3000YPP)** | 32.00 | 30.00 | 28.00 |
| **Fingering (1800-2400YPP)** | 25.50 | 24.00 | 22.50 |
| **Sport/DK/Worsted (900-1800 YPP)** | 21.00 | 20.00 | 19.00 |

# Other Services



**MMW Yarn Development**

**Custom Blends:**   Certain fiber types with low crimp and reduced fiber-to-fiber cohesion (such as alpaca, lincoln, etc) may require the addition of rambouillet or other wool fiber to aide in processing.

MMW can also custom blend your fiber with your own fiber or MMW sourced fiber.  This can include natural fibers as well as nylon, tencel, bamboo viscose, or other fibers.

**Roving or combed top** can also be purchased.  These are typically priced on the incoming fiber weight. Please contact MMW if you'd like to customize your yarn order to include some roving or top.

**Cones or Skeins:**   The base put-up for all orders is onto cones.  MMW can also provide skeins.  Price is approximately $0.68/skein and is charged per lb finished weight:

- 3.5 to 4oz skeins: $2.75/lb finished yarn weight  (appx $0.68/skein)
- 2oz skeins: $5.50/lb finished yarn weight          (appx $0.68/skein)
- 1oz sample skeins: $11/lb finished yarn weight     (appx $0.68/skein)

**Washing/drying/twisting**   skeins is available for an additional $1.50/lb for 3.5-4oz skeins, $2.50/lb for 2oz skeins, and $4/lb for 1oz skeins.

**Finished Products:**   finished products such as hats/mittens/scarves are produced in small batches and pricing is developed on a case-by-case basis. Variables such as yarn type, production quantity, product customization, and product prototyping all factor into the finished cost.
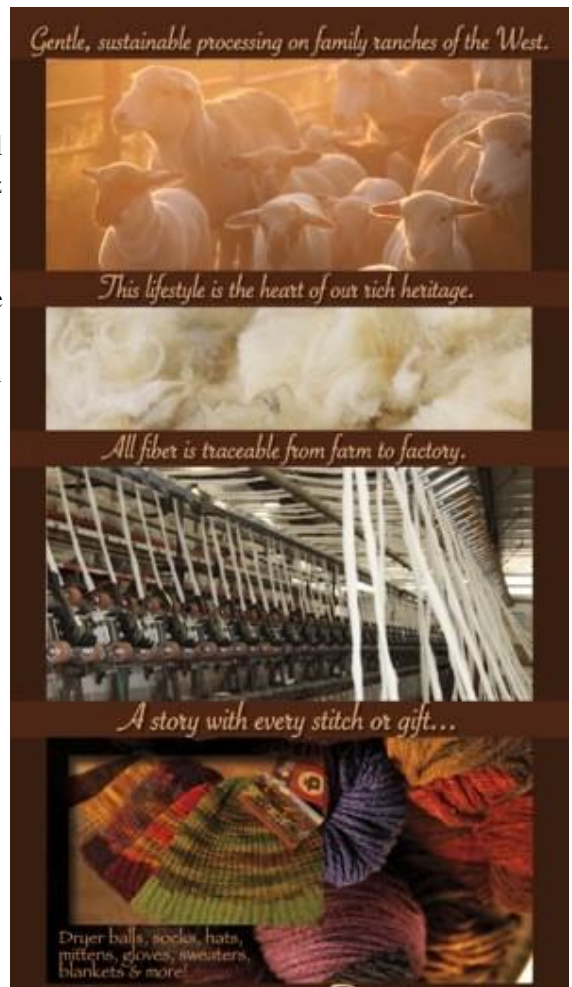
# The Worsted Advantage

There has been a long-standing debate regarding woolen vs worsted yarn production.  While there are some quality woolen yarn manufac-turers in the country a worsted  (combed) or semi-worsted (pin-drafted but not combed)  yarn has the advantage of a luxiurous smooth feel and  appearance.  The individual fibers in a worsted or semi-worsted yarn will be lying parallel to each other which can reduce the scratchiness of the finished yarn and give the yarn a better handle.

*We look forward to working with you as you embark on a new yarn line!*



Gentle, sustainable processing on family ranches of the West.

This lifestyle is the heart of our rich heritage.

All fiber is traceable from farm to factory.

A story with every stitch or gift...

Dryer balls, socks, hats, mittens, gloves, sweaters, blankets & more!