Table 2.7. Enterprise budgets for organically produced broccoli in 2014 and 2015 as affected by tillage and fertility treatment (US\$ ha<sup>-1</sup>)

	2014						2015					
	Preplant <sup>z</sup>			Split			Preplant			Split		
	$CT^y$	ST	NT	CT	ST	NT	CT	ST	NT	CT	ST	NT
Broccoli yield												
$(t^{-}ha^{-1})$	7.3	4.4	6.8	7.3	4.6	4.6	19.6	22.5	21.3	23.3	21.4	19.1
Gross revenue	26,807	16,08	24,94	26,81	16,822	16,80	72,13	82,85	78,34	85,79	78,57	70,441
		8	8	2		9	5	9	4	4	1	
Interest expense	531	492	521	591	556	541	781	830	781	907	867	803
Seed and inputs <sup>x</sup>	3,156	3,156	3,156	4,141	4,141	4,141	3,207	3,207	3,207	4,196	4,196	4,196
Preharvest labor <sup>w</sup>	2,140	2,338	2,115	2,140	2,338	2,115	2,619	2,560	2,115	2,619	2,560	2,115
Harvest <sup>v</sup>	3,573	2,713	3,425	3,573	2,773	2,773	7,196	8,051	7,690	8,288	7,707	7,060
Ownership costs <sup>u</sup>	1,883	1,826	1,821	1,883	1,826	1,821	1,883	1,826	1,821	1,883	1,826	1,821
Total costs	,	10,52	11,03	12,32	,	11,39	15,68	16,47	15,61	17,89	17,15	,
	11,280	4	6	8	11,634	2	6	5	2	0	4	15,993
Profit			13,91	14,48			56,44	66,38	62,73	67,90	61,41	
7-	15,527	5,564	2	3	5,188	5,418	9	4	2	4	7	54,448

<sup>&</sup>lt;sup>2</sup>Preplant = only preplant fertilizer; Split = 2/3 of N from preplant fertilizer and 1/3 from fertigation.

<sup>&</sup>lt;sup>y</sup>CT = Conventional tillage; ST = Strip tillage; NT = No tillage.

<sup>&</sup>lt;sup>x</sup>Broccoli and cover crop seed, potting mix, fertilizer, drip tape, and insecticide.

<sup>&</sup>lt;sup>w</sup>Labor for seeding flats, setting up irrigation, spraying insecticide, and handweeding. Based on a \$12/hour wage (\$10/hour wage plus payroll taxes).

<sup>&</sup>lt;sup>v</sup>Cost of waxed boxes and labor for harvest, washing, and packing. Labor based on a wage of \$12/hour.

<sup>u</sup>Fixed costs of machinery, greenhouse, and irrigation equipment, and land rent at \$618 ha<sup>-1</sup>/acre [based on the average 2015 rental rate in Iowa of \$608 ha<sup>-1</sup>/acre (Plastina et al., 2015)].