



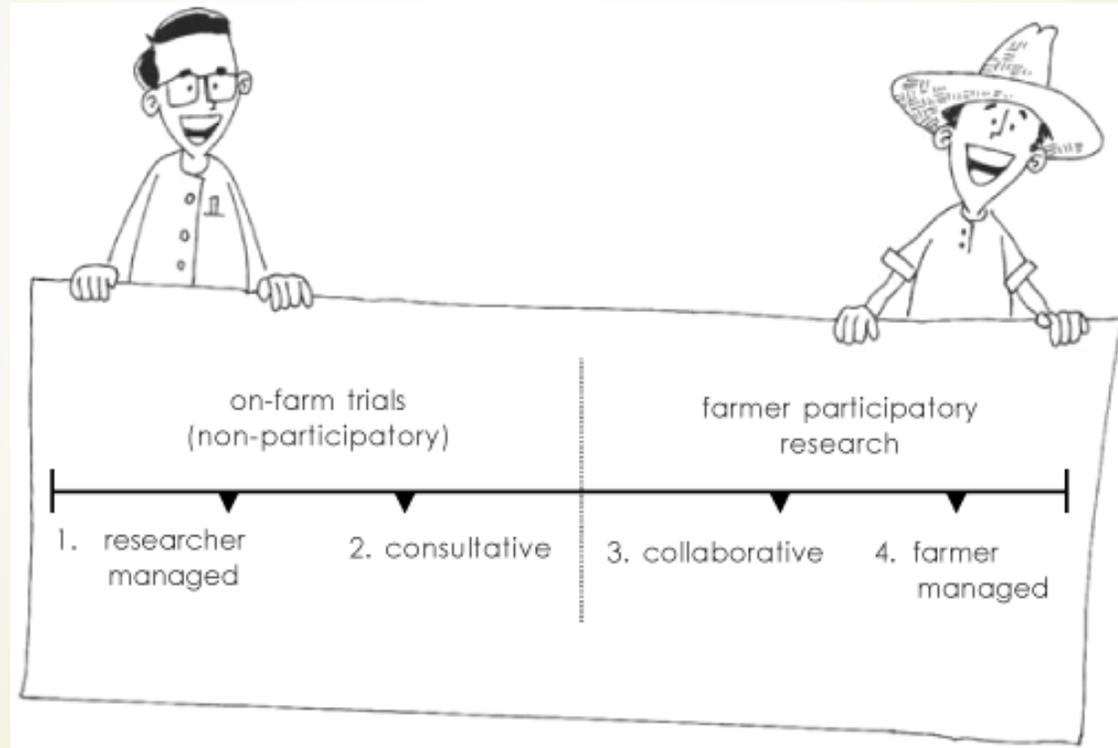
The Farmer Is In: Diagnosing and Solving Problems on Your Farm

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On-farm research

- ▶ Observation
- ▶ Experience
- ▶ Experimentation
- ▶ Systematic
- ▶ Scientific method
- ▶ Statistical analysis



- ▶ Observation
- ▶ Experience
- ▶ Experimentation
- ▶ Systematic?



Introduction and inspiration

- ▶ How many are actively engaged in farmer managed experimentation/on-farm research?
- ▶ What are some pros and cons of solving problems for yourself as opposed to relying on extension?

Strengths	Shortcomings
<ul style="list-style-type: none">• Consider only relevant issues• Detailed knowledge of local conditions• Relatively quick and adaptive• Context-specific• Holistic• Empowering and exciting• Strengthens relationships	<ul style="list-style-type: none">• Limited knowledge of current cutting-edge science• Issues with precision, robust experimental designs, control, replicability, etc.• Limited communication



Introduction and inspiration

- ▶ Why is on-farm problem-solving and innovation important to you?
 - ▶ Changing weather patterns
 - ▶ Trialing new crops
 - ▶ Finding new markets
 - ▶ Fixing broken equipment
 - ▶ Managing pests and weeds
 - ▶ Enhancing soil health
 - ▶ Meeting customer demands
 - ▶ Coping with price volatility
 - ▶ Minimizing waste and environmental impacts
 - ▶ Reducing inputs while increasing yields
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Introduction and inspiration

- History of farmer-driven research
 - Pre-1950s: Small, independent farmers
 - 1950-1980s: Land grant universities, agricultural extension, “Get big or get out”
 - 1980s-present: Organic and local food movements





On-farm Problem Solving Process

- 
- Identify farm vision
 - Define farm system
 - **Observe and evaluate the farm system**
 - **Identify problems and opportunities**
 - **Design actions**
 - **Implement actions**
 - **Evaluate actions**

Observing the farm

- ▶ Walk the farm
- ▶ Record observations
- ▶ Routine testing
- ▶ Collect outside observations
- ▶ Taste your own food
- ▶ Invite feedback from labor, customers
- ▶ Assess equipment



Identify Problems and Opportunities

- Review farm calendar
- Analyze financials
- Analyze records
- Establish benchmarks
- Review past successes and failures
- Review means of production
- Consult experts
- Prioritize problems/opportunities

	Urgent	Unurgent
Important	Do	Plan
Unimportant	Delegate	Ignore

Waste	Explanation
Overproduction	Producing more than your customers want
Waiting	While sometimes unavoidable, but can be due to poor timing
Transportation	Requires time and resources that do not contribute to creating value
Overprocessing	Processing products (e.g., washing, packaging, etc.) more than customers want or need
Inventory	Keeping more resources than necessary (storage and upkeep costs)
Motion	Similar to transportation, requires time and energy during production that does not contribute to value
Defects	Quality is more important than quantity in small operations
Overburdening	Insufficient resources to support labor leading to burnout
Uneven production/sales	While seasonality makes some unevenness unavoidable, try to maintain a steady supply chain
Unused talent	Capacity for innovation and adaptation not encouraged or actively discouraged



Design

- ▶ Investigate subject
- ▶ Research solutions/options
- ▶ Assess risk/rewards
- ▶ Choose course of action
- ▶ Design trial
- ▶ Identify success criteria

- ▶ Resources
 - ▶ Primary
 - ▶ Secondary
 - ▶ Books
 - ▶ Websites
 - ▶ Networks
 - ▶ Extension
 - ▶ Farmer-to-farmer

Design

- Investigate subject
- Research solutions/options
- Assess risk/rewards
- Choose course of action
- Design trial
- Identify success criteria

Methodical tinkering/ tweaking

- No imminent problem, just improving production
- Easily reversible, small change
- E.g., variety trial, changing timing of planting, increase fertilizer application

Problem-solving

- Known problem, unknown solution
- Short-term, small-scale experimentation
- E.g., new cover crop

Whole farm change

- Unknown problem, unknown solution
- Involves diagnosing cause of problem
- E.g., declining soil health, introduced pest, conventional to organic transition

Design

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Control	Treatment 1	Treatment 2
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- ▶ Characteristics of effective on-farm trials/experiments
 - ▶ *Appropriate*
 - ▶ *Simple*
 - ▶ *Accessible*
 - ▶ *Flexible*
 - ▶ *Realistic*
 - ▶ *Organized and systematic*
 - ▶ *Collaborative*
 - ▶ *Holistic*
 - ▶ *Controlled*
 - ▶ *Replication?*

Replication 1	Replication 2	Replication 3
Treatment 1	Control	Treatment 2
Control	Treatment 2	Treatment 1
Treatment 2	Treatment 1	Control



Design

- ▶ Investigate subject
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- ▶ *Guidelines for SMART indicator selection*
 - ▶ **S**pecific
 - ▶ **M**easurable
 - ▶ **A**chievable
 - ▶ **R**elevant
 - ▶ **T**ime-bound



Implementation



- ▶ Collect resources
 - ▶ Allocate time
 - ▶ Assign duties
 - ▶ Execute plan
 - ▶ Collect data
 - ▶ Monitor results
 - ▶ Fine-tune actions
 - ▶ Review success criteria
- ▶ Assuming you did all the previous steps, this one is easy:
 - ▶ **Just do it**

Implementation

- Collect resources
- Allocate time
- Assign duties
- Execute plan
- Collect data
- Monitor results
- Fine-tune actions
- Review success criteria



Field	Date	Height (cm)	Observations

Implementation

- Collect resources
- Allocate time
- Assign duties
- Execute plan
- Collect data
- Monitor results
- Fine-tune actions
- Review success criteria



Evaluation

- ▶ Observe end result
 - ▶ Analyze data
 - ▶ Reassess risks and rewards
 - ▶ Invite feedback
 - ▶ Determine next steps
 - ▶ Share results
- ▶ Options
 - ▶ Find a viable solution
 - ▶ Implement/scale up
 - ▶ Tested solutions do not meet criteria of success
 - ▶ Alter approach/try alternative solutions
 - ▶ Abandon efforts to solve the problem





ON FARM RESEARCH AT ELDERBERRY POND FARM

SPORE EXCLUSION TUNNEL

WICKING HILLS

NATURAL IRRIGATION SYSTEM

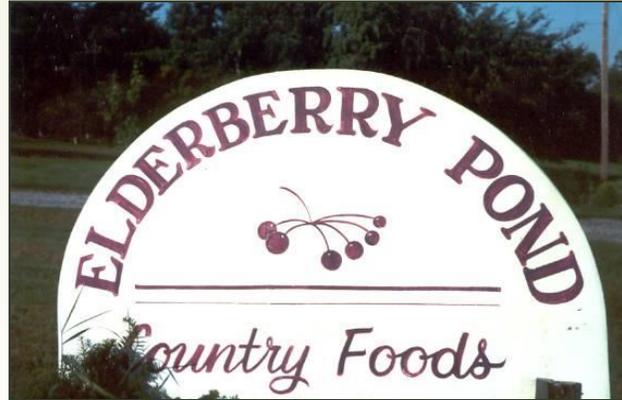
LOU LEGO

Elderberry Pond Country Foods

Our Farm



Ashmead's Kernel



100 Acres, 30 in fruits & Vegetables

Very Diversified Plantings

NOFA Certified Organic



Our Markets



On-Farm Retail Store



Fine Dining Restaurant



Farmer's Markets



FARM DIVERSITY INCREASED OVER TIME IN RESPONSE TO MARKET DEMAND



SPORE EXCLUSION HIGH TUNNEL



**IN 2008 ALL OF OUR CUCUMBER AND MELON PLANTS DIED
IN 1 WEEK FROM A DISEASE WE HAD NEVER SEEN BEFORE**



**RESEARCHED ON LINE , IN OUR PLANT DISEASE BOOKS, AND WITH SEVERAL UNIVERSITY
EXTENSIONS AND THE PROBLEM APPEARED TO BE **DOWNY MILDEW****

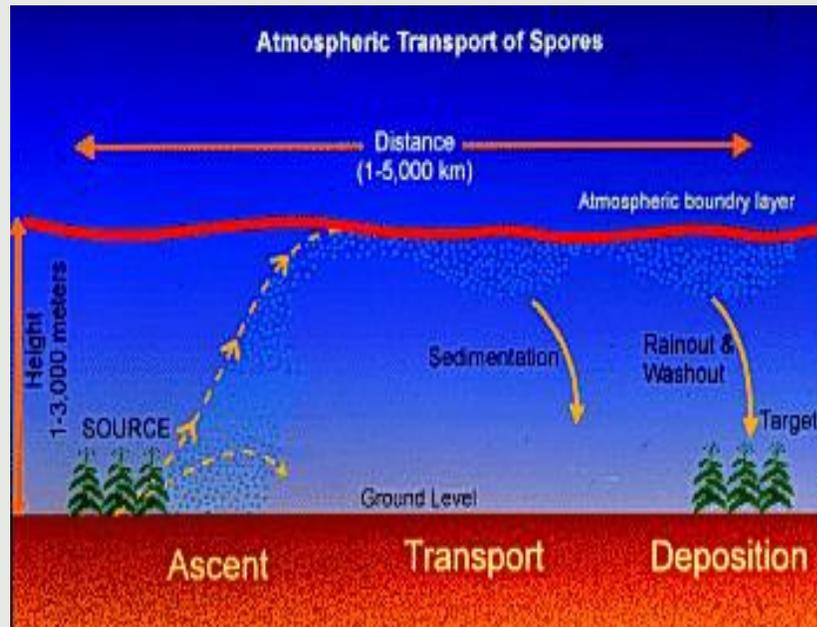
LEAF SAMPLES TO NC STATE....CONFIRMED****

NOW WHAT!!

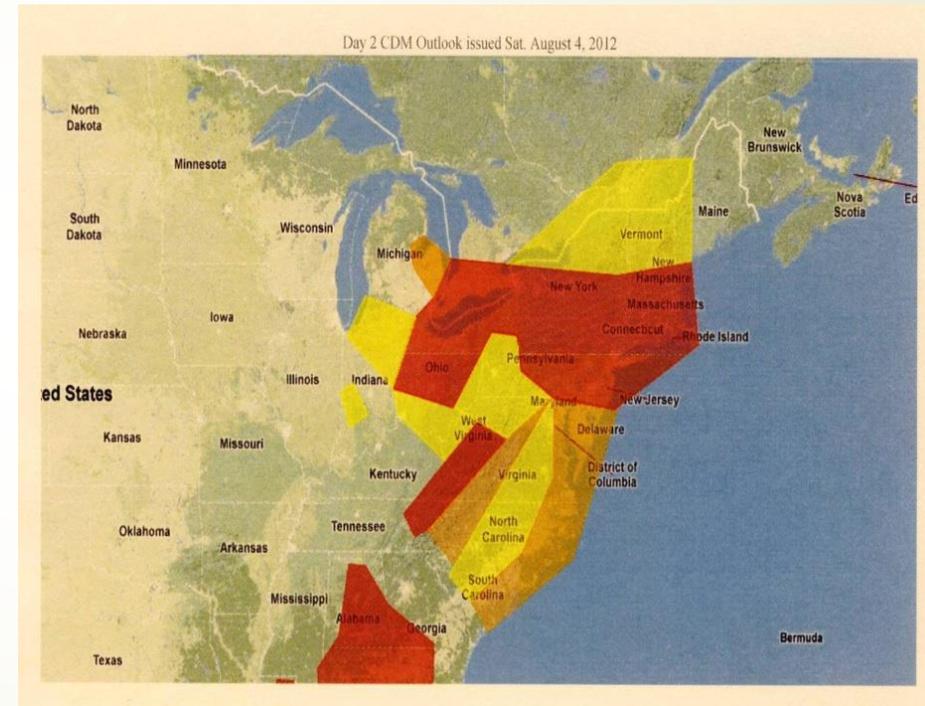
No Approved Sprays

DOWNNEY MILDEW INFECTIONS ???

FROM WHERE? HOW ? AND WHEN?



TRANSPORT MODEL



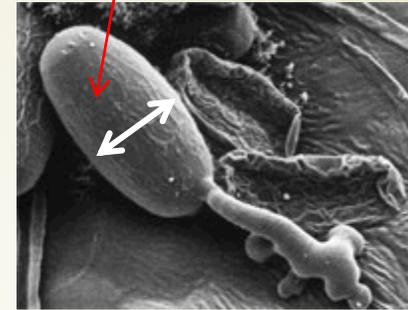
IPM PIPE- CDM ALERT SYSTEM

THE PREDICTIONS ARE REALLY GOOD, BUT WHAT DO YOU DO?
PARTICULARLY, IN A HIGH TUNNEL

QUESTION I HAD...

Could the spores that cause downy mildew and tomato late blight be excluded from a plastic tunnel during an infection period using inexpensive anti-allergen furnace filters?

1 MICRON



NO ONE KNEW ...MOST DOUBTED

TWO NE SARE FARMER GRANTS

2009 – Low Tunnel Experiment

30 ft. tunnel two filters

2012 – High Tunnel Experiment

96 ft. tunnel 15 filters



METHODS FOR BOTH EXPERIMENTS:

PLANT CUCUMBERS IN LATE SPRING IN OUTSIDE CONTROL PLANTINGS, IN A CONVENTIONAL TUNNEL WITH ROLL UP SIDES, AND IN A SPORE EXCLUSION ENCLOSURE

USE VARIETIES NOT REQUIRING POLLINATION, HAVING SOME CLAIMS FOR DM RESISTANCE AND HAVING GOOD TO EXCELLENT EATING QUALITIES.

USE NC STATE DM WEBSITE FOR DISEASE MAPPING AND INFECTION PREDICTIONS

SOIL TESTS IN ALL SITES

ABBY SEAMAN TECHNICAL ADVISOR FOR BOTH TESTS

Note: Floating Row Covers were also evaluated for spore exclusion possibilities during the 2009 Experiment



RESULTS OF THE 2009 TESTS

One of the worst CDM seasons- First Infection in early August

Treated Row Covers delayed Infections by about a week

Spore Exclusion Tunnel had no infections – surrounded by infected plants

Microscope photos showed filters loaded with spores



Control Bed



Spore
Exclusion
Tunnel

ISSUES TO BE ADDRESSED IN THE 2012 HIGH TUNNEL TESTS

Could a Large Tunnel be closed tightly enough?

Temperature /Humidity Control- Would Plants cook during Infection Periods with Sides rolled down?

How to enter and exit Spore Exclusion Tunnel- During Infection Period

How much Air Flow was needed ? How many Filters ?

Could Tunnel be re-opened following an infection period?

AGAIN...THERE WERE LOTS OF DOUBTERS

DESIGN OF THE SPORE EXCLUSION HIGH TUNNEL

All air blown into tunnel goes through filters



"Aluminet" Cloth to separate hot air at top to be vented out



15 - 3M Lowe's
Filtrite Furnace Filters

Lots of water for irrigation
to feed the evaporation

Plants trellised high for trans-evaporation



**RESULTS IN HIGH TUNNEL TESTS WERE THE SAME AS IN LOW TUNNEL TESTS
NO DM OR LATE BLIGHT IN EXCLUSION TUNNEL AND SEVER DM IN CONVENTIONAL
HIGH TUNNEL AND IN OUTSIDE BEDS.**

Note: Final Report is available by searching National SARE Farmer Grant Database under NE SARE- New York "Spore Exclusion Tunnel" Our thanks to NE SARE!

SO, ONE CRISIS AVERTED AND NOW A NEW REALITY... CLIMATE CHANGE!



WHAT WE HAVE DONE IN THE PAST AND UPGRADES WE'VE MADE

2005 DRAIN TILES CLEANED AND EXTENDED- CREEKS CLEANED OUT, POND REBUILT



2012 HYBRID MULCHING PROJECT



2015 HILLING MORE THAN JUST POTATOES...GARLIC, ONIONS, LEEKS, SWEET CORN,



HILLING MORE CROPS WORKS WELL DURING FLOODING RAINS

Water drains off hills into subsoil...

Hilling reduces in-row weeds

Less soil compaction from standing water

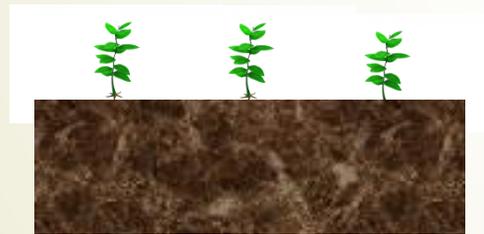
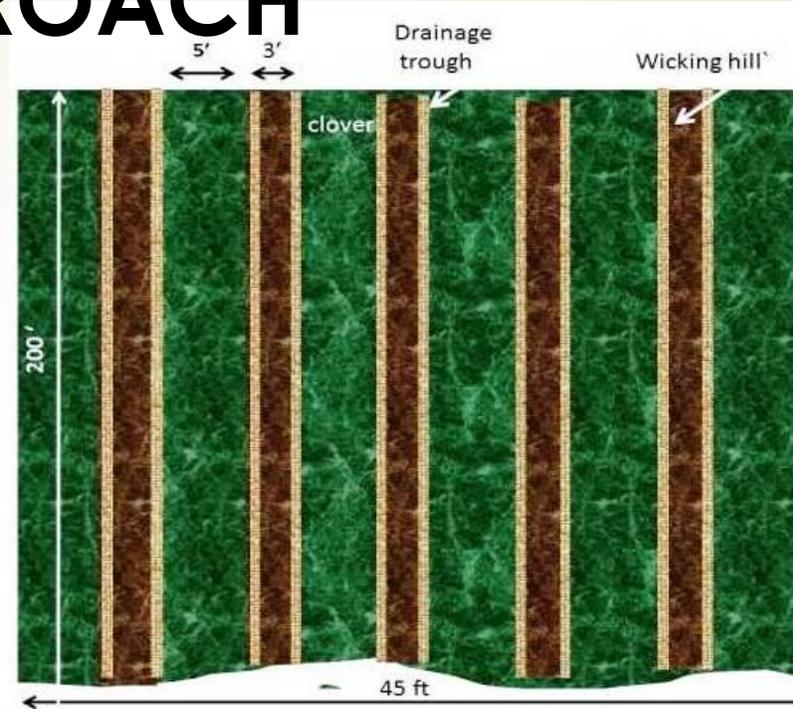
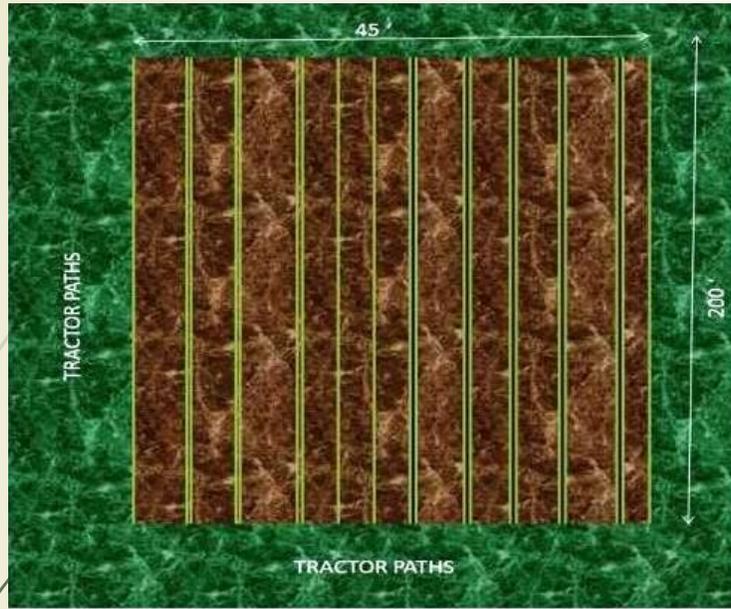


BUT...

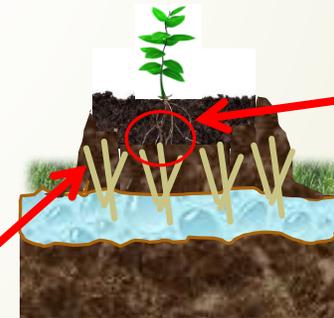
**Long dry spells can cause plant dehydration or loss
and soil life depletion**

**WICKING HILLS CAN BE A SOLUTION TO
BOTH FLOODING AND DRAUGHT CONDITIONS**

WICKING HILLS APPROACH



FLAT FIELD



Stalk/Root Coupling Zone

WICKING MATERIALS
WICKING HILLS

WICKING HILLS AND STALKS



ORIGIN OF THE STALKS? SUNFLOWERS !



SHADE FOR CLOVER, SOIL CARBON & FIBER



CUT FLOWERS



CHICKEN AND WILD BIRD FEED



TRAP CROP FOR STRIPPED CUCUMBER BEETLES

AND THE RESULTS... CARROTS

IN VERY DRY JUNE



FLAT FIELD



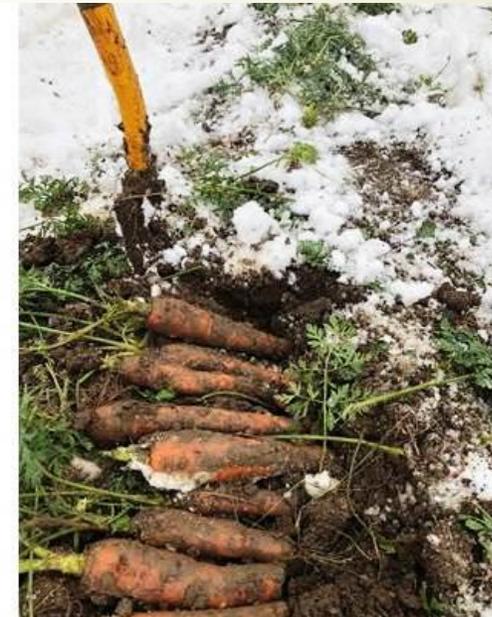
WICKING HILL

AND

IN VERY WET NOVEMBER



FLAT FIELD



WICKING HILL

WE WILL BE CONVERTING MOST OF OUR FIELDS TO WICKING HILLS

SUMMARY

TWO EXAMPLES OF SERIOUS PROBLEMS ON OUR FARM WHERE :

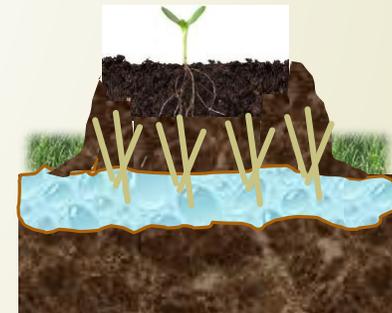
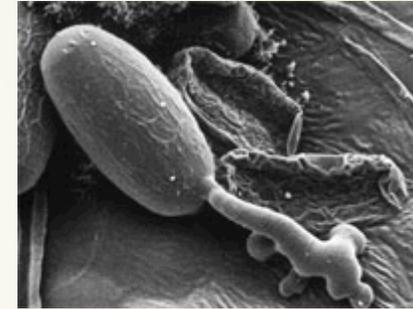
OBSERVATION “WALKING THE FARM”

INVESTIGATION- RESEARCHING, COLLABORATING,

FORMULATING TEST TRIALS

SEEKING FINANCIAL SUPPORT

OUTREACH- REPORTING TO OTHER FARMERS



**HAS HELPED SUSTAIN OUR FARM
AND HOPEFULLY OTHER FARMS**



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Thank you for your consideration

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