**Asking the Right Questions -** A small group discussion

 **“A landowner and a farmer meet at a mixer….”**

* **What should the landowner be looking out for/what are the right questions to ask?**
* **What should the farmer be looking out for/what are the right questions to ask**?

**Things that should be considered include the following:**

**Type of Farmer**

* + Vegetables/Berries
	+ Row Crops: corn/alfalfa
	+ Pasture
	+ Maple

**Type of Landowner**

* + Landowner lives on site
	+ Landowner lives off site
	+ Multiple people are landowners – Trust or Family

**Considerations:**

* Property location? How close to the home farm?
* Does the landowner want to sell the land eventually or maintain ownership within the family?

Arrangements:

* Barter
* Paid lease

Landowner Goals/Farmer Goals

* Resource Stewardship
* Financial Gain

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