

Q1 Please provide the following information

Answered: 48 Skipped: 1

Answer Choices	Responses
Name:	100.00% 48
Company:	0.00% 0
Address:	0.00% 0
Address 2:	0.00% 0
City/Town:	0.00% 0
State:	0.00% 0
ZIP:	0.00% 0
Country:	0.00% 0
Email Address:	100.00% 48
Phone Number:	0.00% 0

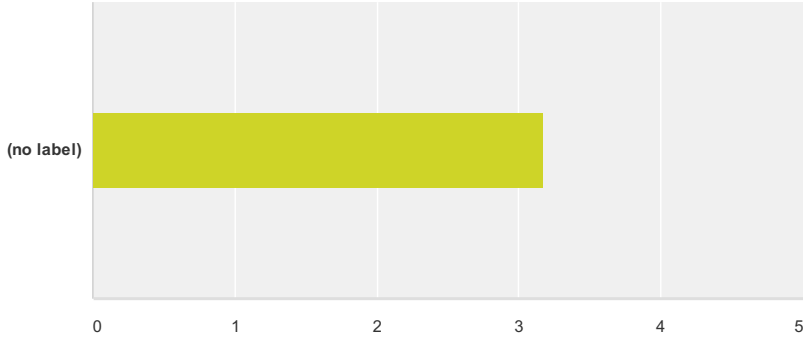
#	Name:	Date
1	Diana Colon	8/6/2014 3:34 PM
2	jack kellogg	8/4/2014 10:50 PM
3	Erica Buswell	8/4/2014 1:05 PM
4	Jessica Blackledge	8/1/2014 9:28 AM
5	Judy Gianforte	7/31/2014 6:22 AM
6	Jim Oldham	7/30/2014 5:15 PM
7	Sanne Kure-Jensen	7/29/2014 8:58 PM
8	Kate Brown	7/29/2014 4:14 PM
9	Marissa	7/29/2014 3:44 PM
10	Mariane Kiraly	7/29/2014 2:35 PM
11	Margaret Christie	7/29/2014 2:02 PM
12	Jamie Pottem	7/29/2014 10:52 AM
13	Samantha Stoddard	7/29/2014 10:42 AM
14	Jim Delaune	7/29/2014 10:01 AM
15	Jim Ochterski	7/29/2014 9:53 AM
16	Crystal Abers	7/29/2014 9:47 AM
17	Beth Holtzman	7/29/2014 9:12 AM
18	Stephen Hadcock	7/28/2014 12:47 PM
19	Rachel	7/28/2014 10:36 AM
20	Sonia Janiszewski	7/28/2014 9:37 AM
21	Monika Roth	7/26/2014 10:54 AM
22	August Ruckdeschel	7/25/2014 2:56 PM
23	jack kellogg	7/25/2014 2:09 PM
24	Vanessa Johnson	7/25/2014 12:51 PM
25	Delia	7/24/2014 2:46 PM
26	Jennifer Dubois	7/24/2014 9:41 AM
27	Caitlin Jenness	7/24/2014 8:40 AM
28	Myra Lawyer	7/24/2014 12:06 AM
29	Asantewaa Harris	7/23/2014 7:50 PM
30	Louise Waterman	7/23/2014 7:02 PM
31	Carolyn Zezima	7/23/2014 6:59 PM
32	Noelle Fogg	7/23/2014 6:37 PM
33	Andrea Bye	7/23/2014 4:20 PM

34	Robert Levite	7/23/2014 2:53 PM
35	Elizabeth Higgins	7/23/2014 1:10 PM
36	Maire Ullrich	7/23/2014 1:00 PM
37	Christine Tausel	7/23/2014 12:57 PM
38	Bonnie Collins	7/23/2014 12:49 PM
39	tim veazey	7/23/2014 12:28 PM
40	Donna Murray	7/23/2014 12:04 PM
41	Chris Laughton	7/23/2014 11:49 AM
42	Joan Sinclair Petzen	7/23/2014 11:02 AM
43	Sam Smith	7/23/2014 10:53 AM
44	Ashley Davies	7/23/2014 10:49 AM
45	Elizabeth Newbold	7/23/2014 10:46 AM
46	Laura Biasillo	7/23/2014 10:41 AM
47	Tom Larson	7/23/2014 10:35 AM
48	Rebecca Thornton	7/23/2014 10:34 AM
#	Company:	Date
	There are no responses.	
#	Address:	Date
	There are no responses.	
#	Address 2:	Date
	There are no responses.	
#	City/Town:	Date
	There are no responses.	
#	State:	Date
	There are no responses.	
#	ZIP:	Date
	There are no responses.	
#	Country:	Date
	There are no responses.	
#	Email Address:	Date
1	dcolon@nycourts.gov	8/6/2014 3:34 PM
2	jackkelllogg@frontiemet.net	8/4/2014 10:50 PM
3	ebuswell@mainefamlandtrust.org	8/4/2014 1:05 PM
4	info@easternriconservation.org	8/1/2014 9:28 AM
5	cazpreservation@gmail.com	7/31/2014 6:22 AM
6	jim@equitytrust.org	7/30/2014 5:15 PM
7	GreenThumbs62@outlook.com	7/29/2014 8:58 PM
8	ktbrown.mail@gmail.com	7/29/2014 4:14 PM
9	marissa@clctrust.org	7/29/2014 3:44 PM
10	mk129@comell.edu	7/29/2014 2:35 PM
11	margaret@buylocalfood.org	7/29/2014 2:02 PM
12	pottem@mountgrace.org	7/29/2014 10:52 AM
13	samantha.stoddard@farmcrediteast.com	7/29/2014 10:42 AM
14	jim@oclt.org	7/29/2014 10:01 AM
15	jao14@comell.edu	7/29/2014 9:53 AM
16	cabers@cattco.org	7/29/2014 9:47 AM
17	beth.holtzman@uvm.edu	7/29/2014 9:12 AM
18	seh11@comell.edu	7/28/2014 12:47 PM
19	Rachel@nofany.org	7/28/2014 10:36 AM
20	sonia@wfftilapia.com	7/28/2014 9:37 AM
21	mr55@comell.edu	7/26/2014 10:54 AM
22	august.ruckdeschel@suffolkcountyny.gov	7/25/2014 2:56 PM

#	Phone Number:	Date
23	jack.kellogg@frontiemet.net	7/25/2014 2:09 PM
24	vkjohnson@ecga.org	7/25/2014 12:51 PM
25	delia.delongchamp@state.ma.us	7/24/2014 2:46 PM
26	jdubois@ttor.org	7/24/2014 9:41 AM
27	caitlinjenness@nofavt.org	7/24/2014 8:40 AM
28	windylane_mwl@hotmail.com	7/24/2014 12:06 AM
29	840e0737@opayq.com	7/23/2014 7:50 PM
30	Louise.Waterman@state.vt.us	7/23/2014 7:02 PM
31	nycfoodscape@gmail.com	7/23/2014 6:59 PM
32	nfogg@commteam.org	7/23/2014 6:37 PM
33	abye@refugeesuccess.org	7/23/2014 4:20 PM
34	boblevite@hotmail.com	7/23/2014 2:53 PM
35	emh56@comell.edu	7/23/2014 1:10 PM
36	mru2@comell.edu	7/23/2014 1:00 PM
37	christine@nysdra.org	7/23/2014 12:57 PM
38	bsc33@comell.edu	7/23/2014 12:49 PM
39	tveazey@cypressfc.com	7/23/2014 12:28 PM
40	dmurray@rensco.com	7/23/2014 12:04 PM
41	chris.laughton@farmcrediteast.com	7/23/2014 11:49 AM
42	jsp10@comell.edu	7/23/2014 11:02 AM
43	sam@intervale.org	7/23/2014 10:53 AM
44	adavies@svtweb.org	7/23/2014 10:49 AM
45	ejn22@comell.edu	7/23/2014 10:46 AM
46	lw257@comell.edu	7/23/2014 10:41 AM
47	tlarson@nyalt.org	7/23/2014 10:35 AM
48	beckyt@dutchessland.org	7/23/2014 10:34 AM
#	There are no responses.	

Q2 As a result of participating in the Farmland Advisors project, do you feel you've gained knowledge and experience working with farmers or farmland owners on farmland access?

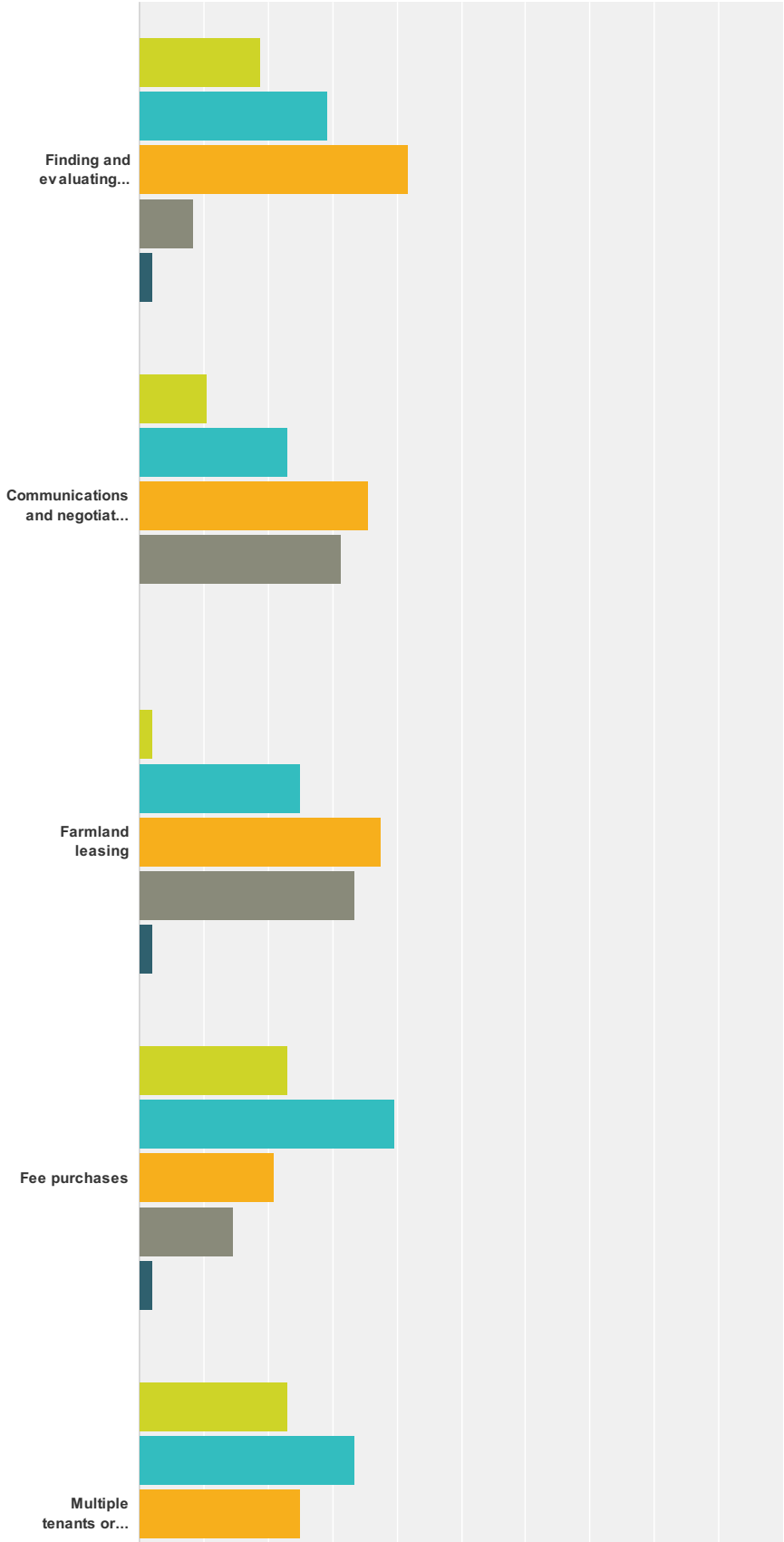
Answered: 48 Skipped: 1

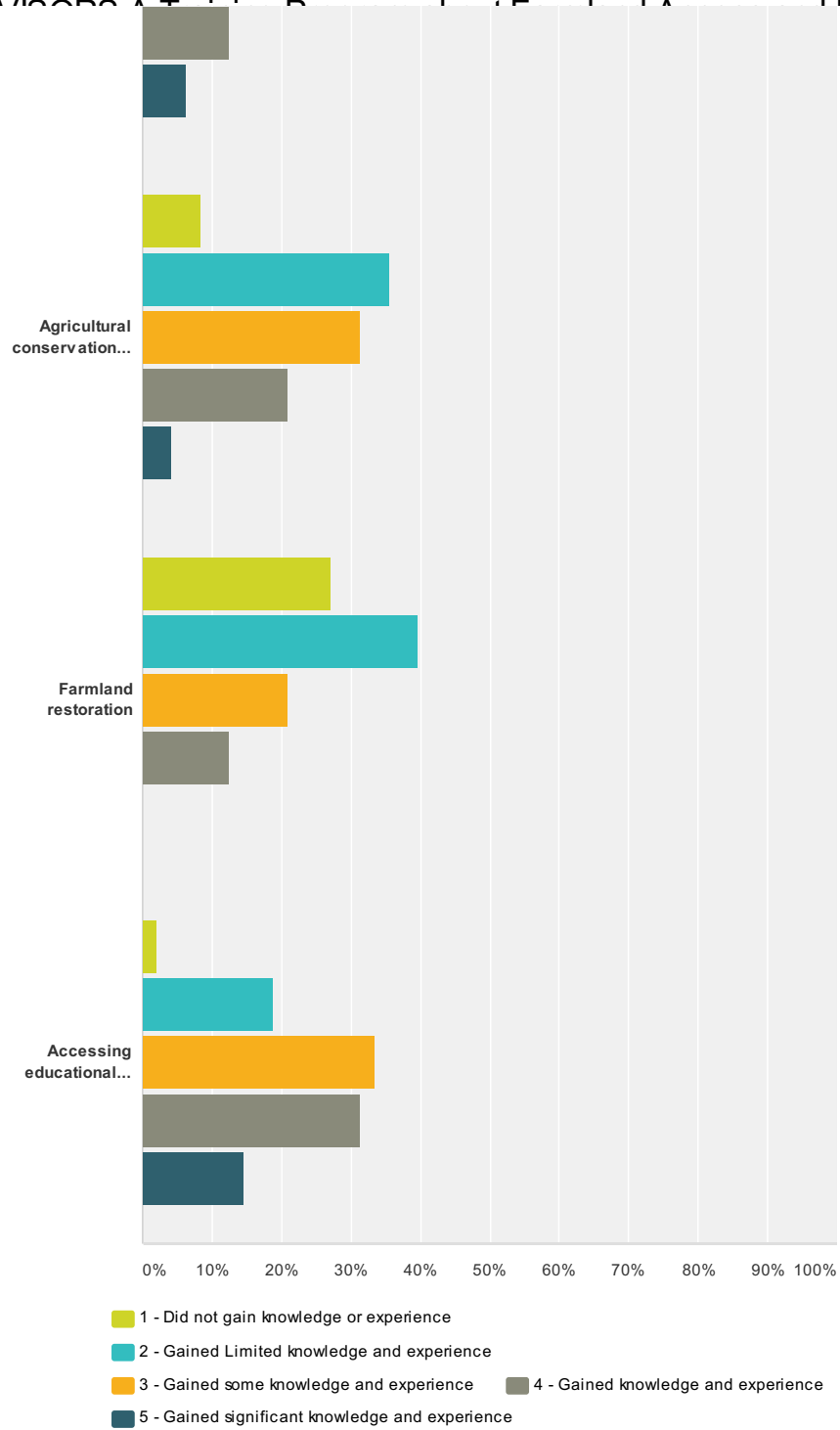


	Did not gain knowledge or experience	Gained limited knowledge and experience	Gained some knowledge and experience	Gained knowledge and experienced	Gained significant knowledge and experienced	Total	Average Rating
(no label)	0.00% 0	25.00% 12	39.58% 19	29.17% 14	6.25% 3	48	3.17

Q3 As a result of participating in the Farmland Advisors project, do you feel you've gained knowledge and experience with the following aspects of Farmland Access:

Answered: 48 Skipped: 1



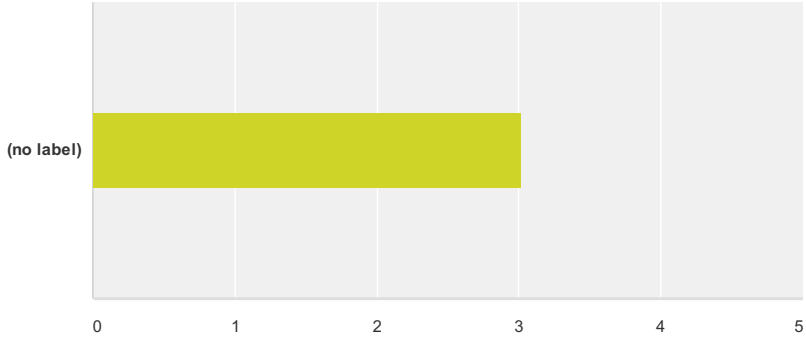


	1 - Did not gain knowledge or experience	2 - Gained Limited knowledge and experience	3 - Gained some knowledge and experience	4 - Gained knowledge and experience	5 - Gained significant knowledge and experience	Total
Finding and evaluating available farmland	18.75% 9	29.17% 14	41.67% 20	8.33% 4	2.08% 1	48
Communications and negotiation between farmers and landowners	10.42% 5	22.92% 11	35.42% 17	31.25% 15	0.00% 0	48
Farmland leasing	2.08% 1	25.00% 12	37.50% 18	33.33% 16	2.08% 1	48
Fee purchases	22.92% 11	39.58% 19	20.83% 10	14.58% 7	2.08% 1	48
Multiple tenants or other business entities and arrangements	22.92% 11	33.33% 16	25.00% 12	12.50% 6	6.25% 3	48
Agricultural conservation	8.33%	35.42%	31.25%	20.83%	4.17%	

Category	Percentage	Count	Percentage	Count	Percentage	Count	Percentage	Count			
Agri-Culture easements	4.33%	4	38.75%	17	31.67%	15	29.33%	10	4.00%	2	48
Farmland restoration	27.08%	13	39.58%	19	20.83%	10	12.50%	6	0.00%	0	48
Accessing educational materials and other resources	2.08%	1	18.75%	9	33.33%	16	31.25%	15	14.58%	7	48

Q4 As a result of participating in the Farmland Advisors project, do you feel you've gained knowledge and experience working with farmers on farm transfer planning?

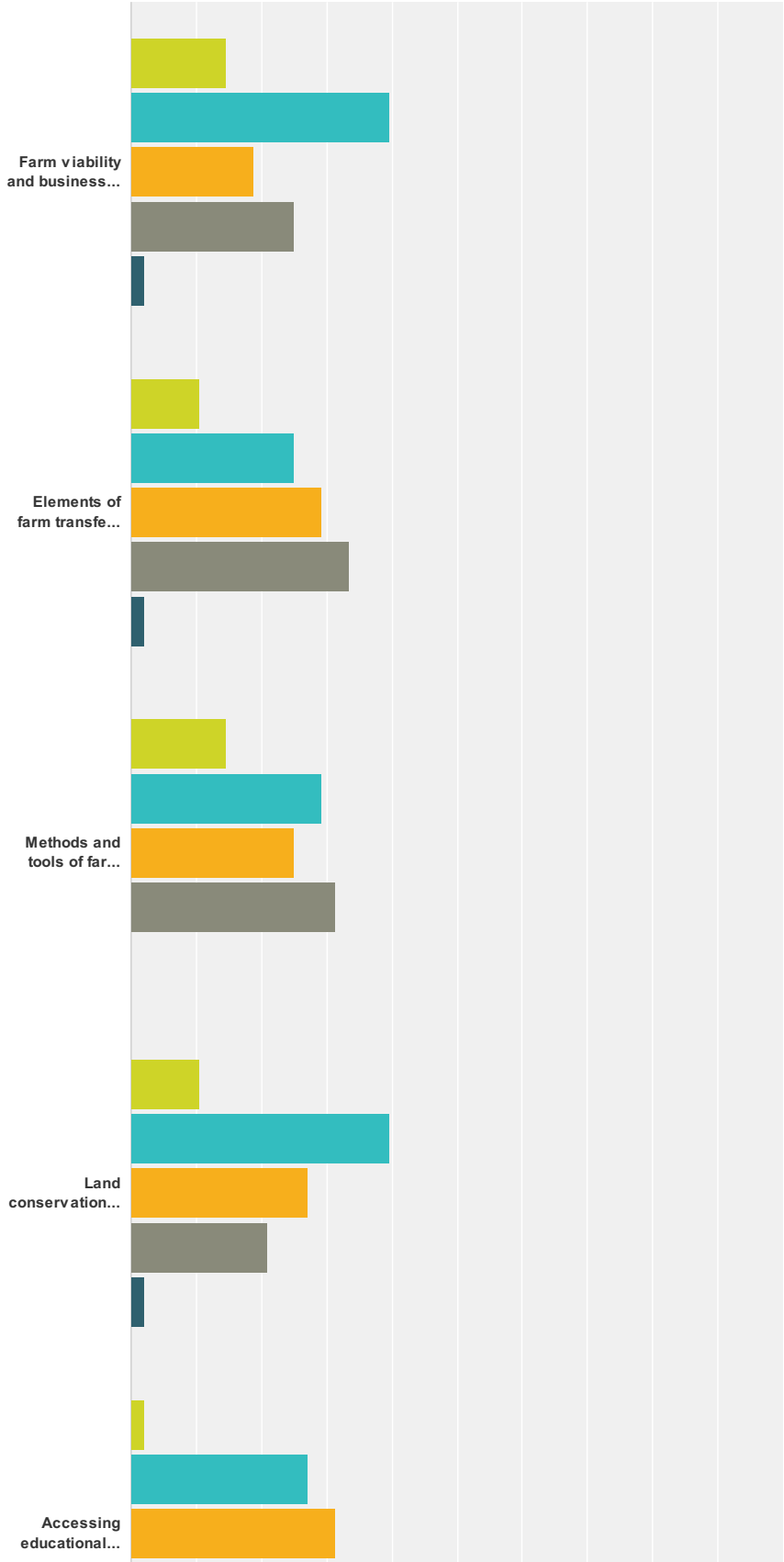
Answered: 48 Skipped: 1



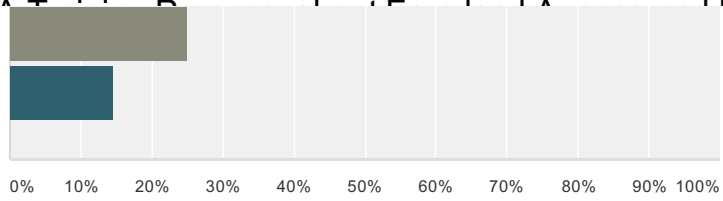
	Did not gain knowledge or experience	Gained limited knowledge and experience	Gained some knowledge and experience	Gained knowledge and experienced	Gained significant knowledge and experienced	Total	Average Rating
(no label)	8.33% 4	25.00% 12	33.33% 16	22.92% 11	10.42% 5	48	3.02

Q5 As a result of participating in the Farmland Advisors project, do you feel you've gained knowledge and experience with the following aspects of farm transfer planning:

Answered: 48 Skipped: 1



FARM AND ADVISOR ATTITUDE TO FARM TRANSFER TRAINING

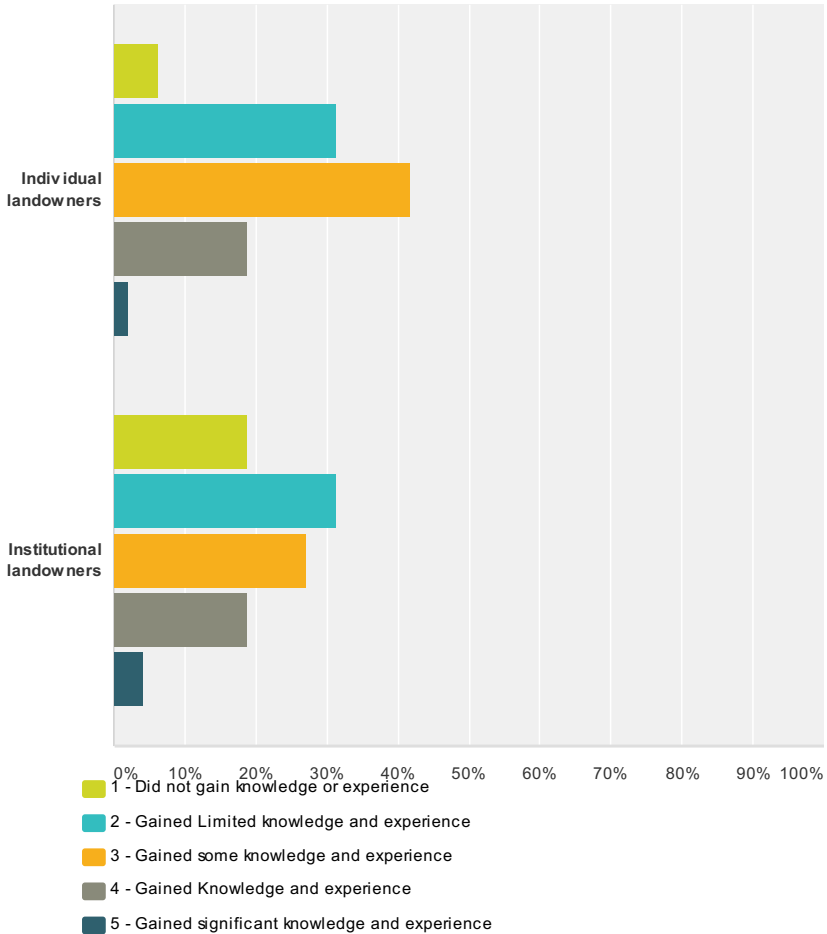


- 1 - Did not gain knowledge or experience
- 2 - Gained limited knowledge and experience
- 3 - Gained some knowledge and experience
- 4 - Gained knowledge and experience
- 5 - Gained significant knowledge and experience

	1 - Did not gain knowledge or experience	2 - Gained limited knowledge and experience	3 - Gained some knowledge and experience	4 - Gained knowledge and experience	5 - Gained significant knowledge and experience	Total
Farm viability and business planning	14.58% 7	39.58% 19	18.75% 9	25.00% 12	2.08% 1	48
Elements of farm transfer (eg. estate, retirement, farm management and land use planning)	10.42% 5	25.00% 12	29.17% 14	33.33% 16	2.08% 1	48
Methods and tools of farm transfer (eg. business formation, insurance, legal and tax management options)	14.58% 7	29.17% 14	25.00% 12	31.25% 15	0.00% 0	48
Land conservation options	10.42% 5	39.58% 19	27.08% 13	20.83% 10	2.08% 1	48
Accessing educational materials and other resources	2.08% 1	27.08% 13	31.25% 15	25.00% 12	14.58% 7	48

Q6 As a result of participating in the Farmland Advisors project, do you feel you've gained knowledge and experience working with the following types of non-farming landowners on farmland access issues:

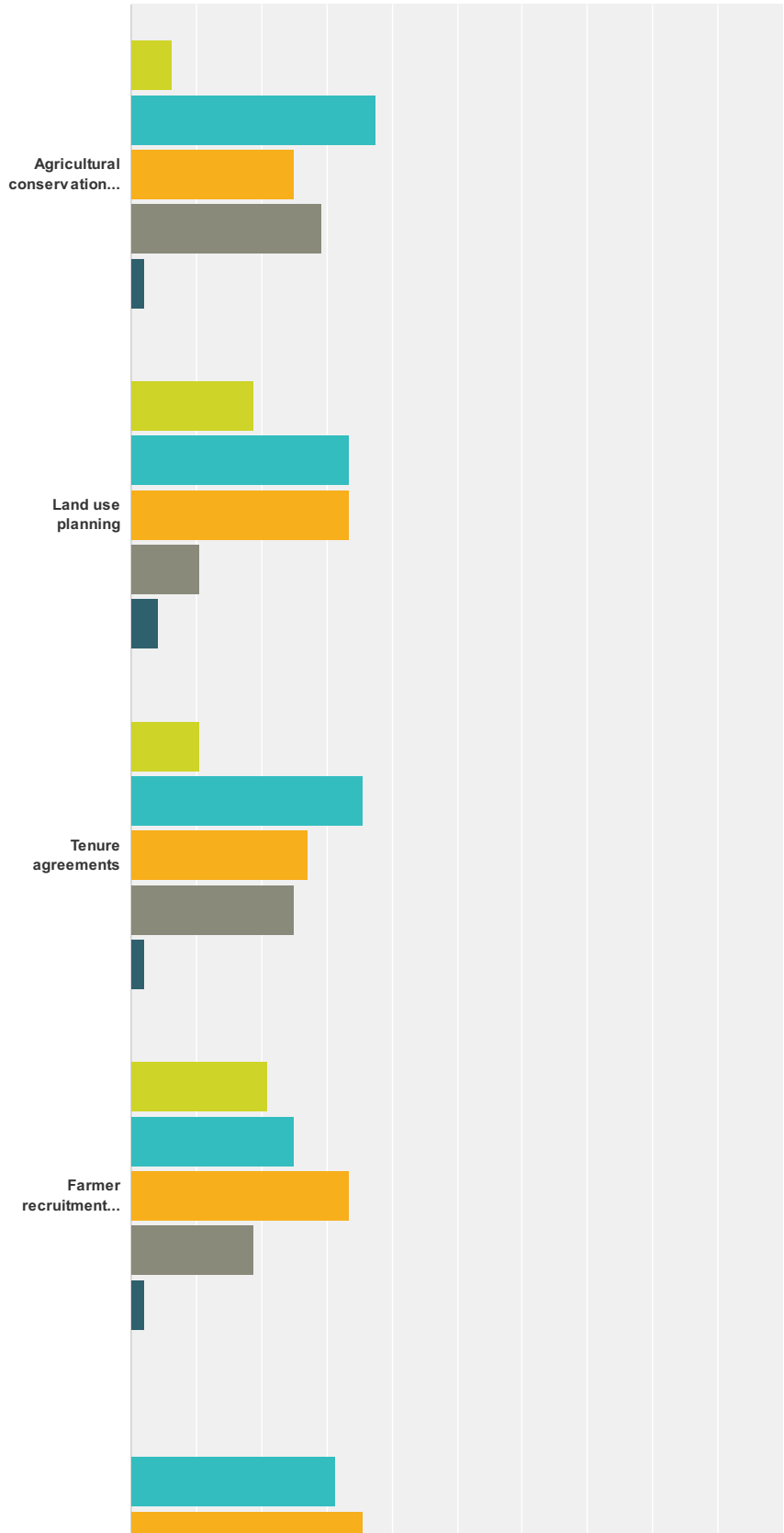
Answered: 48 Skipped: 1

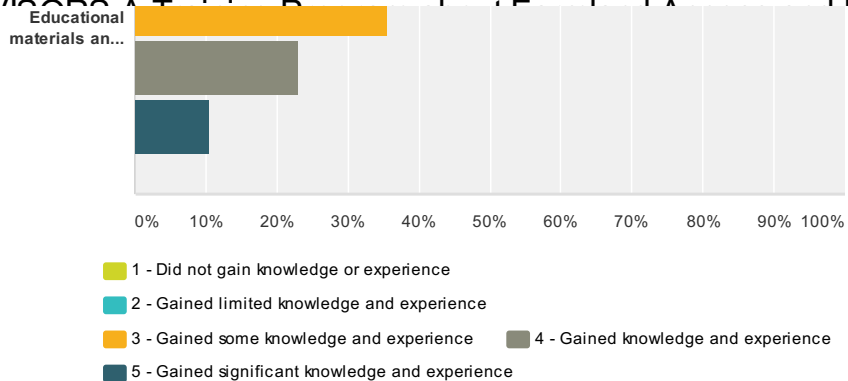


	1 - Did not gain knowledge or experience	2 - Gained Limited knowledge and experience	3 - Gained some knowledge and experience	4 - Gained Knowledge and experience	5 - Gained significant knowledge and experience	Total
Individual landowners	6.25% 3	31.25% 15	41.67% 20	18.75% 9	2.08% 1	48
Institutional landowners	18.75% 9	31.25% 15	27.08% 13	18.75% 9	4.17% 2	48

Q7 As a result of participating in the Farmland Advisors project, do you feel you've gained knowledge and experience about the following tools that can be used to encourage non-farming landowners to sell or lease land to farmers:

Answered: 48 Skipped: 1

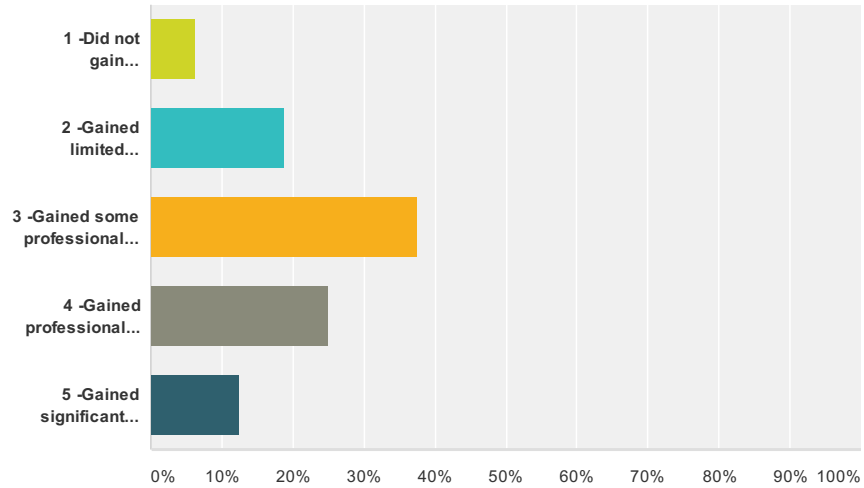




	1 - Did not gain knowledge or experience	2 - Gained limited knowledge and experience	3 - Gained some knowledge and experience	4 - Gained knowledge and experience	5 - Gained significant knowledge and experience	Total
Agricultural conservation easements and other conservation tools	6.25% 3	37.50% 18	25.00% 12	29.17% 14	2.08% 1	48
Land use planning	18.75% 9	33.33% 16	33.33% 16	10.42% 5	4.17% 2	48
Tenure agreements	10.42% 5	35.42% 17	27.08% 13	25.00% 12	2.08% 1	48
Farmer recruitment tools	20.83% 10	25.00% 12	33.33% 16	18.75% 9	2.08% 1	48
Educational materials and other resources	0.00% 0	31.25% 15	35.42% 17	22.92% 11	10.42% 5	48

Q8 As a result of participating in the Farmland Advisors project, do you feel you gained professional connections that will help to support you as well as the farmers, landowners and other groups with whom you work?

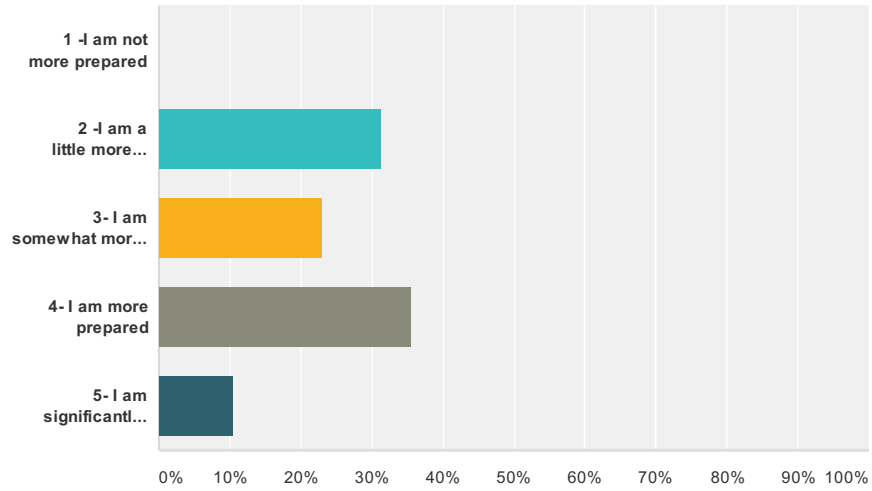
Answered: 48 Skipped: 1



Answer Choices	Responses
1 -Did not gain professional connections	6.25% 3
2 -Gained limited professional connections	18.75% 9
3 -Gained some professional connections	37.50% 18
4 -Gained professional connections	25.00% 12
5 -Gained significant professional connections	12.50% 6
Total	48

Q9 As a result of participating in the Farmland Advisors project, do you feel that you are better prepared to provide assistance to farmers and landowners?

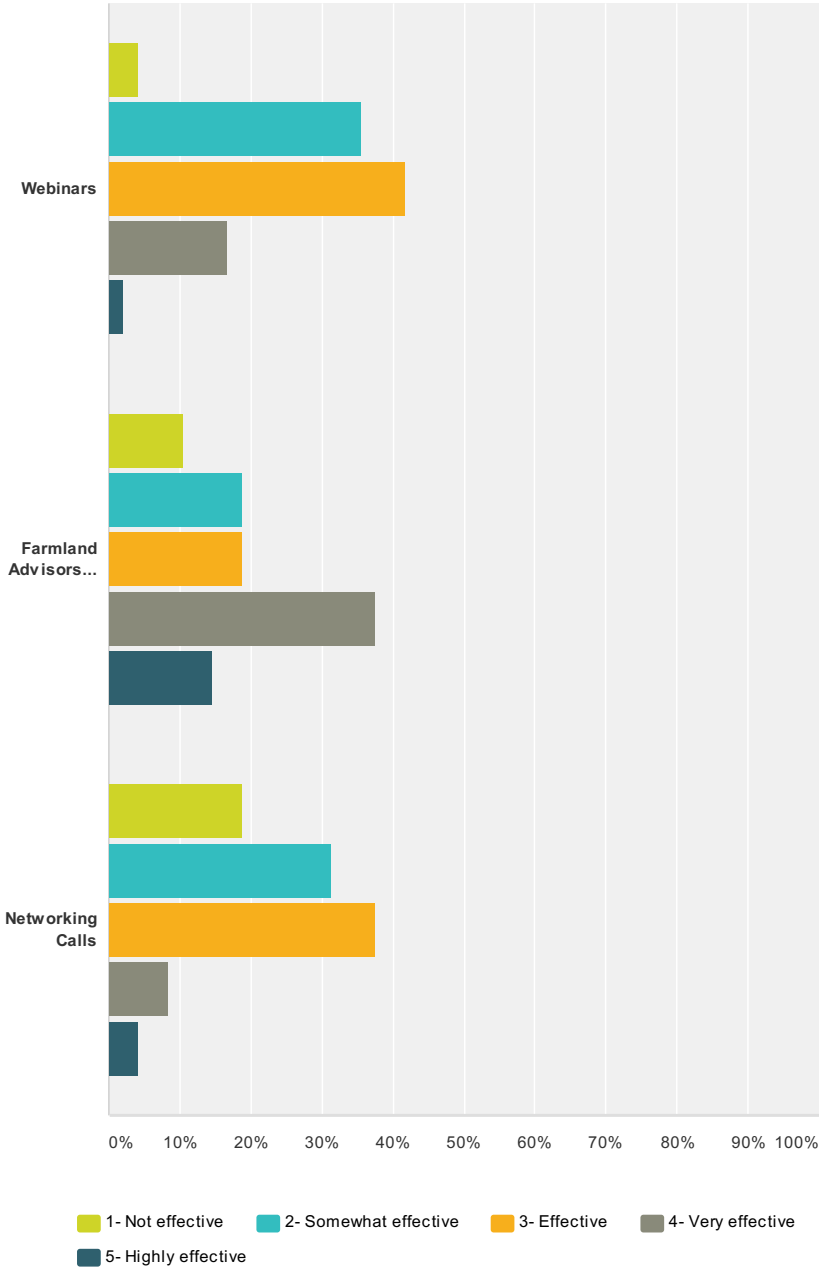
Answered: 48 Skipped: 1



Answer Choices	Responses
1 - I am not more prepared	0.00% 0
2 - I am a little more prepared	31.25% 15
3 - I am somewhat more prepared	22.92% 11
4 - I am more prepared	35.42% 17
5 - I am significantly more prepared	10.42% 5
Total	48

Q10 How effective were the following teaching techniques:

Answered: 48 Skipped: 1



	1- Not effective	2- Somewhat effective	3- Effective	4- Very effective	5- Highly effective	Total
Webinars	4.17% 2	35.42% 17	41.67% 20	16.67% 8	2.08% 1	48
Farmland Advisors Conference	10.42% 5	18.75% 9	18.75% 9	37.50% 18	14.58% 7	48
Networking Calls	18.75% 9	31.25% 15	37.50% 18	8.33% 4	4.17% 2	48

Q11 Please list up to 3 important outcomes, lessons or tools that you are taking away from the Farmland Advisors project.

Answered: 37 Skipped: 12

Answer Choices	Responses	
1	100.00%	37
2	70.27%	26
3	54.05%	20

#	1	Date
1	importance of farms	8/4/2014 10:55 PM
2	Improved knowledge of farm transfer tools	8/4/2014 1:15 PM
3	It was very helpful to know what the groups in other states were currently doing to connect farmers and farmland.	8/1/2014 9:42 AM
4	access to web resources	7/29/2014 9:05 PM
5	there are some good resources out there for farmers and people advising them	7/29/2014 4:22 PM
6	Sources of information	7/29/2014 2:44 PM
7	more knowledge about farmland investors	7/29/2014 2:06 PM
8	expanded network gained at the conference	7/29/2014 11:00 AM
9	Leasing public land is an option	7/29/2014 10:51 AM
10	Knowing that not much is well-understood	7/29/2014 9:57 AM
11	Educational Outreach	7/29/2014 9:51 AM
12	Creative Approaches for Leasing Farmland	7/28/2014 9:45 AM
13	tools/resources	7/26/2014 11:00 AM
14	Importance of transition planning	7/25/2014 3:00 PM
15	leasing acreage to the next generation	7/25/2014 2:21 PM
16	Importance of farmland succession planning & resources available.	7/25/2014 12:59 PM
17	resources are spread out; need to compile them at my agency	7/24/2014 2:51 PM
18	Consensus building process for tenure planning	7/24/2014 9:49 AM
19	lease considerations and templates	7/24/2014 8:43 AM
20	Farmers don't reach out to agencies for this type of help.	7/24/2014 12:21 AM
21	How farmers of color were not represented!	7/23/2014 7:55 PM
22	ways to encourage producers to begin the process	7/23/2014 7:10 PM
23	easements	7/23/2014 7:03 PM
24	The resources provided at the beginning have been useful tools for our training program	7/23/2014 4:45 PM
25	Better understanding of tools necessary	7/23/2014 3:02 PM
26	Availability of resources and people to engage for advice	7/23/2014 1:23 PM
27	Contacts in the region who are working on this issue	7/23/2014 1:18 PM
28	using the tools to educate new/beginning farmers on access to land	7/23/2014 1:11 PM
29	info from other organizations	7/23/2014 1:05 PM
30	many tools and resources available to solve issues	7/23/2014 12:36 PM
31	Importance of succession planning	7/23/2014 12:11 PM
32	Made significant professional connections	7/23/2014 11:57 AM
33	improved understanding of conservation easement	7/23/2014 11:19 AM
34	educational materials	7/23/2014 10:56 AM
35	Professional Development Connections	7/23/2014 10:51 AM
36	Fully understanding the farmer-farm situation is critical	7/23/2014 10:42 AM
37	exposure to viable small farm operation examples	7/23/2014 10:42 AM
#	2	Date
1	Understanding of farm transfer resources that landowners could/should avail themselves of during a transfer process.	8/4/2014 1:15 PM

#	3	Date
2	Learning all the resources there are out there is extremely helpful in serving our farmers and non-farming landowners.	8/1/2014 9:42 AM
3	New ideas in farm transition that are not traditional	7/29/2014 2:44 PM
4	expanded knowledge/experience pertaining to farm transfer and access challenges/solutions gained at the conference	7/29/2014 11:00 AM
5	There are businesses that will purchase land for the farmer to rent	7/29/2014 10:51 AM
6	Match Mechanisms Employed Elsewhere	7/28/2014 9:45 AM
7	contacts	7/26/2014 11:00 AM
8	The importance of working with non-farmer landlords	7/25/2014 3:00 PM
9	resistance on part of farmers to use outside resources	7/25/2014 2:21 PM
10	Up & coming funding mechanisms for farmland preservation	7/25/2014 12:59 PM
11	Identifying other resources/specialists that can help move a plannign process forward.	7/24/2014 9:49 AM
12	There are plenty of agencies interested in helping farmers.	7/24/2014 12:21 AM
13	options producers have to make the transfer	7/23/2014 7:10 PM
14	farmland transfer	7/23/2014 7:03 PM
15	The lessons learned about acquiring agricultural land easements are being utilized by our training program	7/23/2014 4:45 PM
16	better understanding of succession problems for families	7/23/2014 3:02 PM
17	Some client confusion comes from myriad programs with similar but not same purposes	7/23/2014 1:23 PM
18	More knowledge about institutional landowners	7/23/2014 1:18 PM
19	will used the tools and resources to educate non-farmer land owners	7/23/2014 1:11 PM
20	resources to help small/beginning farmers develop viable business plans need to be enhanced	7/23/2014 12:36 PM
21	Opportunities for farmers to acquire farmland	7/23/2014 12:11 PM
22	Learned of others' experience in this area	7/23/2014 11:57 AM
23	confidence that I am addressing these issues with the appropriate tools & concepts	7/23/2014 11:19 AM
24	access to individuals working within the same topic area	7/23/2014 10:56 AM
25	Better understanding of Resources available	7/23/2014 10:51 AM
26	Good communication is key	7/23/2014 10:42 AM
#	3	Date
1	Improved knowledge of the network of professionals that I could reach out to and solicit advice from.	8/4/2014 1:15 PM
2	Opening the door to revisit status quo in my area	7/29/2014 2:44 PM
3	Farmland Evaluation for Best Use	7/28/2014 9:45 AM
4	??	7/26/2014 11:00 AM
5	Importance of networking with like-minded individuals	7/25/2014 3:00 PM
6	no-farms, no-food	7/25/2014 2:21 PM
7	Better understanding of farmland conservation network in NE	7/25/2014 12:59 PM
8	No one has "the" answer for creating and maintaining farmland affordability.	7/24/2014 9:49 AM
9	Don't offer advice on what you don't know about.	7/24/2014 12:21 AM
10	networking with other service providers	7/23/2014 7:10 PM
11	ORIS is now working with 10 farmers to secure long-term leases as an outcome of this project	7/23/2014 4:45 PM
12	Better understanding of state govt. issues that pose roadblocks	7/23/2014 3:02 PM
13	Greater awareness of potential value in conservation easements and land trusts	7/23/2014 1:23 PM
14	More knowledge about different lease arrangements	7/23/2014 1:18 PM
15	options for keeping farmland affordable	7/23/2014 1:11 PM
16	Realized this is a tough, but critical, challenge	7/23/2014 11:57 AM
17	a network of other professionals who share my interest in these topics	7/23/2014 11:19 AM
18	comfort in knowing that others deal with the same issues	7/23/2014 10:56 AM
19	Better understanding of issues, concerns, etc...	7/23/2014 10:51 AM
20	Establishing good (trusted) relationships are key	7/23/2014 10:42 AM

Q12 Please list up to 3 suggestions for improving the Farmland Advisors project for future participants.

Answered: 40 Skipped: 9

Answer Choices	Responses	
1	100.00%	40
2	67.50%	27
3	32.50%	13

#	1	Date
1	more details on conservation techniques	8/4/2014 10:55 PM
2	We need targeted resources for both transitioning farmers and successor farmers that help either party better understand the concerns/interests of the other.	8/4/2014 1:15 PM
3	I would shy away from the networking calls. Though the topics and content were very good, I didn't care for the conference call method. It's distracting and difficult to follow who is responding.	8/1/2014 9:42 AM
4	narrower topics with more detail	7/31/2014 6:32 AM
5	more webinars	7/29/2014 9:05 PM
6	maybe provide a breakdown by state of resources for advisors on different topics related to farm transfer	7/29/2014 4:22 PM
7	The conference was great, but I find webinars a challenging way to learn about this kind of information.	7/29/2014 3:51 PM
8	Targeted webinars are good ways to learn	7/29/2014 2:44 PM
9	More case studies	7/29/2014 2:06 PM
10	no webinars please	7/29/2014 11:00 AM
11	a questionnaire for the beginner farmer asking them questions about their farming goals: land ownership, scale of desired business, organic or local, etc	7/29/2014 10:51 AM
12	I think it would be better to offer farm tours - go and meet families that have gone through transitions, etc.	7/29/2014 9:57 AM
13	Farm visits and case studies as part of the conference	7/29/2014 9:53 AM
14	More hands on seminars	7/29/2014 9:51 AM
15	More frequent interaction	7/28/2014 9:45 AM
16	seemed to elementary	7/26/2014 11:00 AM
17	Broader agenda at conferences with more diverse topics	7/25/2014 3:00 PM
18	more details about land conversation	7/25/2014 2:21 PM
19	More webinars / less networking calls.	7/25/2014 12:59 PM
20	more engagement for participants on webinars or calls	7/24/2014 2:51 PM
21	More role playing/working through specific scenarios in small groups.	7/24/2014 9:49 AM
22	Some sort of way to practice applying knowledge	7/24/2014 8:43 AM
23	More web based communications.	7/24/2014 12:21 AM
24	Reach out to land owners and farmers of color	7/23/2014 7:55 PM
25	some of the info seemed too basic	7/23/2014 7:10 PM
26	MUCH more ABC's of easements, conservation, etc.	7/23/2014 7:03 PM
27	There was a long lag between the webinar and the conference, and then again for the conference calls. It might be better to make it a one year training course.	7/23/2014 4:45 PM
28	More role playing	7/23/2014 3:02 PM
29	What's the possibility of small FA groups acting as consultants for other FA cases/ projects	7/23/2014 1:23 PM
30	Stronger local networking (this is happening in the hudson valley but is probably a gap in other regions)	7/23/2014 1:18 PM
31	using a case study to walk through issues, such as written agreements and developing communication skills	7/23/2014 1:11 PM
32	calls were tough. either webinars or conf calls. The mix of lead Q&A was hard to follow	7/23/2014 1:05 PM
33	I thought the program was well planned and smoothly executed	7/23/2014 12:36 PM
34	Mentoring with experienced practitioners	7/23/2014 12:11 PM
35	I don't have specific suggestions	7/23/2014 11:57 AM
36	need more advanced topics to meet the needs of seasoned veterans working in this field	7/23/2014 11:19 AM
37	I know that planning takes time, but I would have liked this training to have occurred over a shorter period of time.	7/23/2014 10:56 AM
38	Better facilitation of the webinars for questions, maybe even gathering ahead of time	7/23/2014 10:51 AM

#		Date
39	Figuring out innovative ways for young farmers to gain equity	7/23/2014 10:42 AM
40	provide info on property tax mitigation for farmland owners	7/23/2014 10:42 AM
#	2	Date
1	more details on land trusts	8/4/2014 10:55 PM
2	It would be amazing if in future years the Conference could include a farm tour or other field outing. :)	8/1/2014 9:42 AM
3	less concept, more hands on	7/31/2014 6:32 AM
4	more conference calls	7/29/2014 9:05 PM
5	a single conference was also good-maybe offer more success stories	7/29/2014 2:44 PM
6	Local/small regional networking opportunities	7/29/2014 2:06 PM
7	perhaps local in-person gatherings around certain topics?	7/29/2014 11:00 AM
8	Please avoid webinars or vastly improve the ones offered. Disembodied PPT with bullets is sooo not engaging.	7/29/2014 9:57 AM
9	Focus on more in-person work webinars and calls were too general	7/29/2014 9:53 AM
10	More narrowly focused topic areas for sessions	7/28/2014 9:45 AM
11	maybe focus more...estate planning is a big topic	7/26/2014 11:00 AM
12	More "meet & greet" opportunities	7/25/2014 3:00 PM
13	more details about land trusts	7/25/2014 2:21 PM
14	Video conferencing instead of networking calls?	7/25/2014 12:59 PM
15	conference - more 'workshop' style format for sessions	7/24/2014 2:51 PM
16	More relevant and useful conference agenda	7/24/2014 8:43 AM
17	Offer participants a certification and offer ongoing training	7/24/2014 12:21 AM
18	need higher level work	7/23/2014 7:10 PM
19	Many of us engaged in providing technical assistance to farmers are very busy from May-October. Scheduling conference calls for the winter months might be more appropriate.	7/23/2014 4:45 PM
20	Greater use of technical expertise	7/23/2014 3:02 PM
21	If local/regional FA have open houses/ tours for their projects, could they invite/ open to other FA?	7/23/2014 1:23 PM
22	Clear link between training and a project or next step	7/23/2014 1:18 PM
23	The conference breakout sessions were hard to choose what to attend, all the information seemed important	7/23/2014 1:11 PM
24	Develop succession plans	7/23/2014 12:11 PM
25	maybe take a regional approach - issues are very different in very rural areas than in "sub-urban" or rural area in close proximity to an urban center where development pressure is the big issue	7/23/2014 11:19 AM
26	More farmer testimonials.	7/23/2014 10:56 AM
27	Its a lot of info connecting people with broad backgrounds - has its pros and cons - not sure what to suggest	7/23/2014 10:42 AM
#	3	Date
1	more information on land trust money flow	8/4/2014 10:55 PM
2	case histories studied in small groups	7/31/2014 6:32 AM
3	more talks by farmers/landowners with success stories and challenging scenarios	7/29/2014 9:05 PM
4	Have a shorter timeline for the project-1yr	7/29/2014 2:44 PM
5	Statistics with which farmland advisors can generate awareness	7/28/2014 9:45 AM
6	leasing, etc. good info to repeat	7/26/2014 11:00 AM
7	More Ag & Markets reps	7/25/2014 3:00 PM
8	more information about tax impacts (personal desire)	7/25/2014 2:21 PM
9	Small topic-focused groups at conference so can get to know people in my interest area & network with those I have most in common with.	7/25/2014 12:59 PM
10	This was worthwhile, if only for the contact information. Maybe a webpage of places to reach out to and what help those places offer-fee based, sliding scale, free,	7/24/2014 12:21 AM
11	If possible, it would be good to have at least one individualized checkin with participants, even if just by email.	7/23/2014 4:45 PM
12	more on how to resolve farmer to farmer competition for land issues	7/23/2014 11:19 AM
13	Overall was very good.	7/23/2014 10:42 AM

Q13 Please list up to 3 topics that you would suggest for future trainings for professionals in the Northeast regarding farm transfer planning and farmland access.

Answered: 33 Skipped: 16

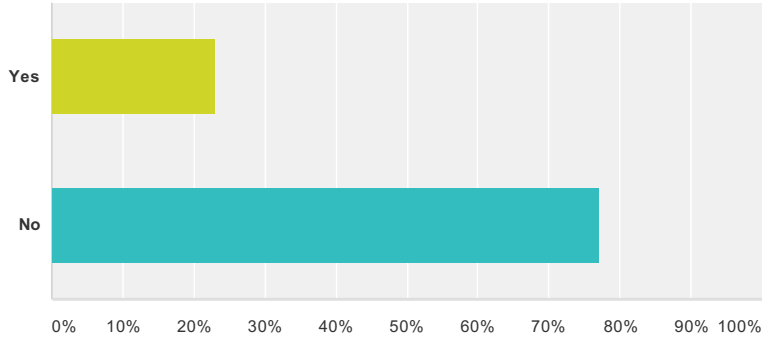
Answer Choices	Responses	
1	100.00%	33
2	54.55%	18
3	24.24%	8

#	1	Date
1	sucess stories	8/4/2014 10:55 PM
2	Dedicated training on how to work with farmland investors	8/4/2014 1:15 PM
3	tax and financial implications in transfer	7/31/2014 6:32 AM
4	more talks by farmers with success stories and challenging scenarios	7/29/2014 9:05 PM
5	usda agricultural land easement program--how it works, how to prepare a strong proposal	7/29/2014 4:22 PM
6	Engage FarmNet experts to teach transfer timelines	7/29/2014 2:44 PM
7	OPAV	7/29/2014 11:00 AM
8	Discussions with municipalities about leasing their town land, conservationland, etc	7/29/2014 10:51 AM
9	Encourage them to go meet and interview a practitioner in their community. This is hugely valuable.	7/29/2014 9:57 AM
10	Creative Approaches for Leasing Farmland	7/28/2014 9:45 AM
11	see above	7/26/2014 11:00 AM
12	Political lobbying	7/25/2014 3:00 PM
13	networking	7/25/2014 2:21 PM
14	Specific training on farm transfer tools	7/25/2014 12:59 PM
15	have attorney teach a workshop on estate planning options	7/24/2014 2:51 PM
16	Creating a support system and resources for farmers after access has been achieved.	7/24/2014 9:49 AM
17	More workshops on easements and farmland protection grants	7/24/2014 12:21 AM
18	Land loss in the Northeast	7/23/2014 7:55 PM
19	more access to networking	7/23/2014 7:10 PM
20	urban ag	7/23/2014 7:03 PM
21	Leasing with a Land Trust	7/23/2014 4:45 PM
22	Tax issues and related education	7/23/2014 3:02 PM
23	Facilitation skills training for multi party or multi issue situations	7/23/2014 1:23 PM
24	setting rental rates for farmland - methodologies	7/23/2014 1:18 PM
25	learning to navigate the tools avialable to access farmland	7/23/2014 1:11 PM
26	more in-dpeth about what the other agencies/orgs do. Not just introductions	7/23/2014 1:05 PM
27	resources to help develop or review business plans	7/23/2014 12:36 PM
28	Developing effective land plans with nonfarm farmland owners	7/23/2014 12:11 PM
29	Estate and succession planning	7/23/2014 11:57 AM
30	Share leasing	7/23/2014 11:19 AM
31	Maybe creating working groups around certain issues	7/23/2014 10:51 AM
32	The young farmer equity question	7/23/2014 10:42 AM
33	how to address increasing property taxes on farmland	7/23/2014 10:42 AM
#	2	Date
1	Get NYFC on a session to talk about farmland affordability mechanisms that go beyond conservation easements	8/4/2014 1:15 PM
2	transition possibilities in transfer	7/31/2014 6:32 AM
3	more talks by landowners with success stories and challenging scenarios	7/29/2014 9:05 PM
4	Engage lawyers in best ways that work well for transfers	7/29/2014 2:44 PM

#	3	Date
5	protecting WHOLE farms	7/29/2014 11:00 AM
6	Farmland Evaluation for Best Use	7/28/2014 9:45 AM
7	Access to funding	7/25/2014 3:00 PM
8	knowledge of other participants and their specialties	7/25/2014 2:21 PM
9	Specific discussion on drafting CEs that are flexible enough to accomodate farming	7/25/2014 12:59 PM
10	have GIS technicians teach workshop on id'ing land	7/24/2014 2:51 PM
11	Tax issues with farm transfers	7/24/2014 12:21 AM
12	follow-up on some of the requests for additional toos and funding	7/23/2014 7:10 PM
13	Tools for helping farmers find and evaluate farmland	7/23/2014 4:45 PM
14	more information on funding possibilities.	7/23/2014 3:02 PM
15	assessing whether to rent or buy a parcel	7/23/2014 1:18 PM
16	small/beginning farm viability strategies	7/23/2014 12:36 PM
17	Access and financing for beginning farmers	7/23/2014 11:57 AM
18	tax planning for donation of development rights with conservation easement	7/23/2014 11:19 AM
#	3	Date
1	long-term rental/ rent to own contracts & options	7/31/2014 6:32 AM
2	Educate landowners in the benefits of offering farmland to others to farm on	7/29/2014 2:44 PM
3	mediation/facilitation strategies	7/29/2014 11:00 AM
4	Community Development	7/28/2014 9:45 AM
5	more details about financing	7/25/2014 2:21 PM
6	Sample surveys on land access needs of farmland seekers	7/23/2014 4:45 PM
7	Zoning and land use planning and impact on farmland	7/23/2014 11:57 AM
8	variable rate leases tied to commodity prices	7/23/2014 11:19 AM

Q14 Have you used knowledge gained from participation in the Farmland Advisors program in conducting trainings, such as a workshop or webinar, for farmers or landowners about farmland access or farm transfer issues?

Answered: 48 Skipped: 1



Answer Choices	Responses	Count
Yes	22.92%	11
No	77.08%	37
Total		48

Q15 If yes, roughly how many farmers or non-farming landowners participated in these trainings?

Answered: 9 Skipped: 40

#	Responses	Date
1	12	8/4/2014 1:17 PM
2	3	7/29/2014 10:52 AM
3	25	7/28/2014 12:50 PM
4	15	7/26/2014 11:01 AM
5	10	7/23/2014 4:46 PM
6	30	7/23/2014 1:19 PM
7	12	7/23/2014 1:12 PM
8	45	7/23/2014 11:35 AM
9	2	7/23/2014 10:43 AM

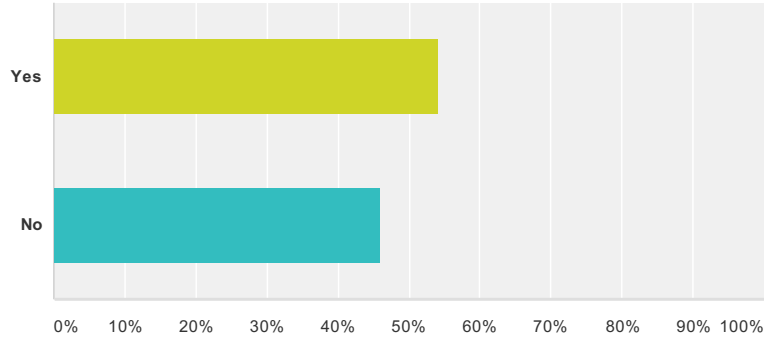
Q16 How many acres do you estimate are owned or managed by farmers or landowners that participated?

Answered: 9 Skipped: 40

#	Responses	Date
1	1000	8/4/2014 1:17 PM
2	500	7/29/2014 10:52 AM
3	200	7/26/2014 11:01 AM
4	unknown	7/25/2014 2:23 PM
5	7	7/23/2014 4:46 PM
6	200	7/23/2014 1:19 PM
7	1500	7/23/2014 1:12 PM
8	18900	7/23/2014 11:35 AM
9	1500	7/23/2014 10:43 AM

Q17 Have you used knowledge gained from participation in the Farmland Advisors program in providing direct assistance for farmers or landowners to adopt specific farmland access or farm transfer strategies?

Answered: 48 Skipped: 1



Answer Choices	Responses	
Yes	54.17%	26
No	45.83%	22
Total		48

Q18 If yes, roughly how many farmers or non-farming did you advise?

Answered: 24 Skipped: 25

#	Responses	Date
1	3	8/1/2014 9:43 AM
2	1	7/29/2014 9:06 PM
3	8	7/29/2014 2:45 PM
4	2	7/29/2014 2:07 PM
5	3	7/29/2014 10:52 AM
6	10	7/29/2014 9:58 AM
7	4	7/29/2014 9:15 AM
8	5	7/28/2014 10:40 AM
9	3	7/26/2014 11:01 AM
10	3	7/25/2014 3:00 PM
11	5	7/24/2014 2:51 PM
12	3	7/24/2014 9:50 AM
13	1	7/24/2014 8:44 AM
14	3	7/24/2014 12:22 AM
15	3	7/23/2014 7:11 PM
16	1	7/23/2014 7:03 PM
17	12	7/23/2014 4:46 PM
18	1	7/23/2014 3:03 PM
19	4	7/23/2014 1:19 PM
20	4	7/23/2014 1:12 PM
21	5	7/23/2014 1:06 PM
22	1	7/23/2014 12:37 PM
23	2	7/23/2014 10:57 AM
24	2	7/23/2014 10:43 AM

Q19 How many acres do you estimate are owned or managed by farmers or landowners that you assisted?

Answered: 22 Skipped: 27

#	Responses	Date
1	75	8/1/2014 9:43 AM
2	20	7/29/2014 9:06 PM
3	450	7/29/2014 2:45 PM
4	65	7/29/2014 2:07 PM
5	500	7/29/2014 10:52 AM
6	230	7/29/2014 9:58 AM
7	0	7/29/2014 9:15 AM
8	100	7/26/2014 11:01 AM
9	180	7/25/2014 3:00 PM
10	500	7/24/2014 2:51 PM
11	400	7/24/2014 9:50 AM
12	5	7/24/2014 8:44 AM
13	2500	7/24/2014 12:22 AM
14	1000	7/23/2014 7:11 PM
15	7	7/23/2014 4:46 PM
16	don't know	7/23/2014 3:03 PM
17	30	7/23/2014 1:19 PM
18	900	7/23/2014 1:12 PM
19	500	7/23/2014 1:06 PM
20	1,000	7/23/2014 12:37 PM
21	200	7/23/2014 10:57 AM
22	1500	7/23/2014 10:43 AM