This survey is a partnership effort among crop, livestock, and sustainable agriculture organizations across the Midwest. We are interested in learning about the opportunities and barriers to integrating crop and livestock systems to improve economic and soil health outcomes. The survey will take about minutes. Thank you for sharing your thoughts!

This survey is solely for research and educational purposes, and participation is completely voluntary. If you decide to take the survey, you can stop at any time. You can choose not to respond to a question. Your responses are anonymous: no personal names or addresses will be collected. We do ask for ZIP codes in order to sort results by region. No geographic unit with fewer than five farms will be shown in data or mapping. If there are fewer than five farms responding in a ZIP code, adjacent ZIP code areas will be combined until there are at least five farms included in a geographic unit.

Those who complete the survey will have the option to provide their email address for entry into a drawing for \$100 gift cards. Email addresses provided for the drawing will be separated from survey responses, will not be shared, and will be used solely for communicating with winners of the drawing.

1. This is a multi-state survey and we are hoping to break out results by region provide the 5- digit ZIP code for your farm's business address:	. Therefor	e, please
Zip code		
 2. These first questions are about land that you farmed in 2022. How many act you farmed in 2022 did you own? If you did not own any of the land please of Acres owned 		nd that
3. How many acres of the land that you farmed in 2022 did you rent? If you di land, please enter zero. Acres rented	id not rent	any of the
4. In the last three years, did you grow any of the following grain crops? Did ye	ou grow	
 acorn for grain? bcorn for silage? csoybeans? dwheat? eother small grains, such as rye, barley, oats, or triticale? foilseeds, such as canola, sunflower, safflower, or flax? 	Yes	No O O O O O O
5. In the last three years, did you grow any of the following forage crops? Did	you grow	
 ahay, such as alfalfa, clover, grass, or mix? bannual forages for livestock? cperennial pasture? 	Yes O O O	No () () ()
6. In the last three years, did you grow any of the following other kinds of crop Did you grow	s?	
	Voc	No
a. single-species cover crops?	Yes	No
b. multi-species cover crops?	0	0
c. vegetables or fruit?	0	0
dsugar beets?	Õ	0
eany other crops? Please tell us:		

7. In the last three years, did you raise any livestock?

- ○Yes ○No → Go to question 9

8.	8. For each of the following kinds of livestock, please indicate the average number of head per year, over the last three years. Please indicate how many you owned and how many were custom raised, and whether they were present all year or seasonally.					
	Did you have the following kinds of on your farm operation?	f livestock	Number of head owned	Number of head custom raised	How long w your farm	operation?
		- X			Year round	
	a. Beef cow-calf pairs	$\bigcirc Yes \rightarrow \\ \bigcirc No$				0
	b. Beef or dairy feeders, backgrounders	\bigcirc Yes \rightarrow \bigcirc No			0	0
	c. Beef or dairy finish animals	$\bigcirc Yes \rightarrow$ $\bigcirc No$			0	0
	d. Dairy heifers	$\bigcirc Yes \rightarrow$ $\bigcirc No$] 0	Ο
	e. Dairy cows, lactating and dry	$\bigcirc Yes \rightarrow$ $\bigcirc No$			0	0
	f. Sheep, hair	$\bigcirc Yes \rightarrow$ $\bigcirc No$			0	0
	g. Sheep, wool or dairy	$\bigcirc Yes \rightarrow$ $\bigcirc No$			0	0
	h. Sheep, wool or meat	$\bigcirc Yes \rightarrow$ $\bigcirc No$] 0	0
	i. Goats, dairy	$\bigcirc Yes \rightarrow$ $\bigcirc No$			0	0
	j. Goats, meat	$\bigcirc Yes \rightarrow$ $\bigcirc No$] 0	Ο
	k. Hogs	$\bigcirc Yes \rightarrow$ $\bigcirc No$			0	0
	I. Poultry	$\bigcirc Yes \rightarrow$ $\bigcirc No$] 0	0
	n. Other livestock? Please tell us:	$\bigcirc \operatorname{Yes} \rightarrow \\ \bigcirc \operatorname{No}$			0	0

9. Which one of the following do you consider your primary farming enterprise?

OCrops

- \bigcirc Livestock
- OForages

10. The next questions are about your soil management practices. Please tell us <u>when</u> you used the following management practices. Check all that apply.

	Used between 2022 and 2020	Used before 2020	Never used
a. Full tillage			
b. Reduced tillage			
c. No-till			
d. Leave all crop residue on fields (no baling and removal)			
e. Winter cover crop and roller crimper			

11. The next questions are about your fertility management practices. Please tell us <u>when</u> you used the following fertility management practices. Check all that apply.

	Used between 2022 and 2020	Used before 2020	Never used
a. Soil testing for NPK, lime			
b. Soil health testing			
c. Use purchased synthetic fertilizers			
d. Apply manure to fields			
e. Use cover crops or legume forages as a nutrient source for subsequent crops			
f. Cover crop tissue testing to measure fertility value of cover crop			

12. How much do the following match your farming approach?

	Not at all	A little	Somewhat	Quite a bit	A great deal
a. High yields, up-to-date technology and equipment	0	0	0	0	0
b. Practices that ensure eligibility for Farm Bill programs	0	0	0	0	0
c. Soil health practices that minimize soil loss and nutrient run off	0	0	0	0	0

13. Continue to think about your farming appro	ach and nl	بر المغ معمد	16.		
5. Continue to think about your farming appro	Not at all			Vow	Extromel
a. How <u>difficult</u> do you think it is to invest in	Not at all	Antue	Somewhat	Very	Extreme
conservation practices because of	0	\bigcirc	0	\bigcirc	0
economic pressure?	0	0	0	0	0
b. How <u>important</u> is it for you to look at the					
interconnections and influences between					
all of the decisions that go into your farm	0	\bigcirc	\bigcirc	\bigcirc	0
management?					
c. How difficult is it to avoid nutrient loss or					
soil erosion in crop production systems?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
d. How <u>important</u> is it to adopt practices that					
conserve soil and water resources	0	0	0	0	0
regardless of economic concerns?	-	-	-	-	-
4. How much do you trust the conservation info					
 Not at all A little Somewhat Quite a bit 					
○A little ○Somewhat	-				
○A little○Somewhat○Quite a bit	-				
 ○ A little ○ Somewhat ○ Quite a bit ○ A great deal 5. For the next question, please tell us about the operation. We want to know about the prese livestock and crops yourself. Do you currently have both crops and livestock □ ○ Yes	nce of both	, even if y	you do not ov	vn or ma	
 A little Somewhat Quite a bit A great deal 5. For the next question, please tell us about the operation. We want to know about the prese livestock and crops yourself. Do you currently have both crops and livestock	nce of both	, even if y	you do not ov	vn or ma	

0 to 2 years
3 to 5 years
More than 5 years

17. The next questions are about your grazing management practices. Please tell us <u>when</u> you used the following grazing management practices? Check all that apply.

	Used between 2022 and 2020	Used before 2020	Never used
a. Managed rotational grazing			
b. Grazed cover crops			
c. Grazed winter annual crops			
d. Grazed summer annual crops			
e. Grazed crop residues			
f. Fed green-chop during growing season			
g. Bale grazed			

18. The next questions are about your livestock feeding practices. Please tell us <u>when</u> you used the following livestock feeding practices. Check all that apply.

	Used between 2022 and 2020	Used before 2020	Never used
a. Fed dry hay			
b. Fed haylage, baleage, oatlage, or similar feed			
c. Fed corn silage			
d. Fed grain			
e. Fed non-grain energy sources such as molasses or beet pulp			
 f. Fed non-grain protein sources such as Dried Distillers' Grains (DDGs) 			
g. Fed TMR: Total Mixed Ration			
h. Purchased some or all of your grain and concentrates			
g. Purchased some or all of your hay and forages			

19. The next questions are about your livestock marketing practices. Please tell us <u>when</u> you used the following livestock marketing practices. Check all that apply.

	Used between 2022 and 2020	Used before 2020	Never used
a. Sell animals at sale barn or livestock auction			
b. Direct to consumer or other retail sales			
c. Sell through a farmer-owned coop			
d. Sell through branded programs such as Certified Angus			
e. Certified organic			
f. Other certification or branded program? Please tell us:			

20. Integration of crops and livestock is associated with several potential benefits. To what extent have you observed the following in your operation?

To what extent have you observed...

	Not at all	A little	Somewhat	Quite a bit	A great deal
a. reduction of feed costs for livestock?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
b. diversification of income streams?	\bigcirc	\bigcirc	\bigcirc	0	\bigcirc
c. reduced financial risk?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
d. improvement in seasonal labor distribution?	0	0	0	0	0
e improved soil health?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
f. improved conservation outcomes?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
g. being able to use manure as fertilizer?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
h. being able to break crop pest or weed cycles?	0	0	0	0	0
iincreased manure spreading options?	0	0	\bigcirc	0	0

21. Have you found any other benefits from integrating crops and livestock in your farm operation? Please tell us about them:

22. The next questions are about challenges you may have faced in your adoption and ongoing management of integrated livestock and crops in your farm operation.

First think about infrastructure needs. How <u>challenging</u> has it been to...

	Not at all	A little	Somewhat	Very	Extremely
a. afford the cost of additional equipment needed?	0	0	0	0	0
b. install and maintain fencing?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
c. provide watering facilities?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
d. provide livestock housing?	\bigcirc	0	0	0	0

23. Continuing to think about crop and livestock integration production systems, how <u>challenging</u> has it been to...

	Not at all	A little	Somewhat	Very	Extremely
a. find adequate land?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
b. obtain veterinary services?	0	\bigcirc	\bigcirc	\bigcirc	\bigcirc
c. manage nutrients?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
d. manage cropland compaction from livestock?	0	0	0	0	0
e. manage weed and pest problems in grazed crop fields?	0	\bigcirc	0	0	0

24. Next, think about farm business management. How challenging has it been to...

	Not at all	A little	Somewhat	Very	Extremely
a. find information?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
b. find or maintain labor?	0	\bigcirc	\bigcirc	\bigcirc	\bigcirc
c. manage your time?	0	\bigcirc	\bigcirc	\bigcirc	\bigcirc

25. Next, think about financial issues. How <u>challenging</u> has it been to...

	Not at all	A little	Somewhat	Very	Extremely
a. find financing?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
b. generate enough income?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
caccess markets?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
d. obtain a premium for your products?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
efind adequate local processing?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc

26. Have you experienced other challenges in integrating livestock and crops in your farm operation not mentioned above? Please tell us about them:

Please go to question 46 on page 13

27. Have you ever had both crops and livestock present in your farm operation in the same year?

- ○Yes○No → Go to question 34
- 28. How long ago was it that you had both crops and livestock present in your farm operation at the same time?

0 to 5 years ago
6 to 10 years ago
More than 10 years ago

29. When you had both crops and livestock present in your farm operation at the same time, what kind of livestock did you have?

Did you have...

	Yes	No
a. beef cows?	\bigcirc	\bigcirc
b. dairy cows?	0	0
c. sheep?	\bigcirc	\bigcirc
d. goats?	0	\bigcirc
e. hogs?	\bigcirc	0
f. poultry?	0	\bigcirc

30. Did you have any other kinds of livestock on this farm at that time? What kind?

31. For how many years in total did you have livestock in your farm operation?

Total years

32. Which of the following were reasons you stopped having livestock in your farm operation?

Did you stop because...

	Yes	No
a. of age or health issues?	0	0
b. it was not profitable enough?	0	0
c. you did not have enough labor?	\bigcirc	0
d. to improve your quality of life?	0	0

33. Did you stop having livestock for some other reason? Please tell us:

Go to question 36

34. Which of the following were reasons you <u>never</u> had livestock in your farm operation?

Did you never have livestock because...

	Yes	No
a. it was not part of the farming operation you took over?	0	0
b. you do not have enough livestock experience or knowledge?	0	0
c. it was not profitable enough?	\bigcirc	0
d. you did not have enough labor to support livestock?	0	0
eyou thought it would reduce your quality of life?	0	0

35.	35. Did you not have livestock for some other reason? Please tell us:				

36. The decision to add a livestock enterprise to a farm operation involves both positives and negatives. Research shows that livestock integration can have significant benefits, but there are also significant challenges. Below we ask you to share your attitudes and interests in those benefits and challenges.

First, how <u>interested</u> would you be in integrating livestock to...

	Not at all	A little	Somewhat	Very	Extremely
a. increase on-farm income per acre?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
b. improve soil health?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
c. improve conservation outcomes?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
d. reduce fertilizer costs?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
ebreak crop pest and weed cycles?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
f. have a more stable annual farm income?	0	\bigcirc	\bigcirc	\bigcirc	\bigcirc
g. reduce financial risk?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0

37. Think about what it would take to have livestock on your farm. How challenging would you find each of the following issues to adding livestock to your farm operation?

	Not at all	A little	Somewhat	Quite a bit	A great deal
a. afford the cost of additional equipment?	\bigcirc	\bigcirc	\bigcirc	0	\bigcirc
b. put up and maintain fencing?	0	0	\bigcirc	0	0
c. provide watering facilities?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
d. provide livestock housing?	0	0	0	0	0

First think about infrastructure needs. How challenging would it be to...

38.	38. Next, think about production systems. How <u>challenging</u> would it be to					
		Not at all	A little	Somewhat	Quite a bit	A great deal
	a. find adequate land?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
	b. access veterinary services?	\bigcirc	\bigcirc	0	\bigcirc	0
	c. manage nutrients?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
	d. manage winter feeding costs and logistics?	0	0	0	0	0

39. Next, think about farm business management. How <u>challenging</u> would it be to...

	Not at all	A little	Somewhat	Quite a bit	A great deal
a. find information?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
b. find or maintain labor?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
c. manage time?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc

40. Next, think about financial issues. How <u>challenging</u> would it be to...

	Not at all	A little	Somewhat	Quite a bit	A great deal
a. find financing?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
b. generate enough income?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
c. access markets?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
d. obtain a premium for your products?	\bigcirc	\bigcirc	\bigcirc	0	0
efind adequate local processing?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
f. find insurance options for forage and livestock?	0	\bigcirc	0	0	0

41. How challenging would you find each of the following crop management concerns to adding livestock to your farm operation?

How <u>challenging</u> would it be to manage...

	Not at all	A little	Somewhat	Quite a bit	A great deal
a. grazing on cropland?	0	\bigcirc	\bigcirc	\bigcirc	0
b. cropland compaction?	\bigcirc	0	0	\bigcirc	0
c. weed and pest problems in fields?	\bigcirc	\bigcirc	\bigcirc	\bigcirc	0
d. potential damage to crops?	0	0	0	0	0
epotential damage to soil?	0	0	0	0	0

42. Are there other challenges you might face in integrating livestock and crops in your farm operation not mentioned above? Please describe:

43. Knowing the potential benefits and challenges of adding livestock, under which of the following circumstances would you consider including livestock in your farm operation?

Would you consider adding livestock...

	Yes	No
a if you owned and managed the livestock on your farm yourself?	\bigcirc	0
b. if someone else owned and managed the livestock?	\bigcirc	0
c. if the livestock were on your farm year-round?	\bigcirc	0
d. if the livestock were only on your farm seasonally?	\bigcirc	\bigcirc

44. How helpful would each of the following be in reducing your challenges to adding livestock to your farm operation?

How <u>helpful</u> would it be...

	Not at all	A little	Somewhat	Quite a bit	A great deal
a. if you had help finding a livestock producer you could partner with?	0	0	0	0	0
b. if you could attend field days or other educational programs to learn the <u>economic aspects</u> of the system?	0	0	0	0	0
c. if you could attend field days or other educational programs to learn the <u>production aspects</u> of the system?	0	0	0	0	0
d. if you had one-on-one technical assistance?	0	0	0	0	0
eif cost-sharing were available for infrastructure development, such as adding fencing, water, and housing?	0	0	0	0	0
fif annual incentive payments were available for conservation and environmental benefits equivalent to crop insurance and commodity support payments?	0	0	0	0	0

45. Are there other things you would find helpful to adding livestock to your farm operation? Please describe.

46. The next questions are about farm policy and programs.

In the last 3 years, have you used...

	Yes	No
a the Environmental Quality Incentives Program, EQIP?	\bigcirc	0
bthe Conservation Stewardship Program, CSP?	\bigcirc	0
c the Conservation Reserve Program, CRP?	\bigcirc	0
d. a local or county conservation program?	\bigcirc	\bigcirc
ea state conservation program?	\bigcirc	0
f. a program funded by non-governmental organization?	\bigcirc	0
g. a program funded by private sector, such as input suppliers or food companies?	0	0
h federal crop subsidies such as PLC or ARC?	0	0
icrop insurance?	0	0

47. We have asked you questions about challenges and potential support. Now is your chance to share any additional ideas you have. What specific types of assistance that are not currently offered would be useful to you in achieving your soil health or livestock integration goals?

48. What crop or livestock enterprise is your primary source of farm income?

- OLivestock
- OCrops
- ⊖Forages

49. In 2022, about how much was your gross farm income?

Less than \$25,000
\$25,000 to \$99,999
\$100,000 to \$1,000,000
Over \$1,000,000

50. In 2022, about how much of your total household income was from off-farm sources?

0 to 24%
25% to 49%
50% to 74%
75% to 100%

51. Did you hear about this survey from any of the following organizations?

Did you hear about it from...

	Yes	No
a Green Lands Blue Waters?	\bigcirc	0
b. Corn Growers Association?	\bigcirc	0
cSoybean Growers Association?	\bigcirc	0
d Cattlemen's Association?	0	0
eGrassWorks?	\bigcirc	0
fSustainable Farming Association?	\bigcirc	0
g Practical Farmers of Iowa?	\bigcirc	0
hLand Stewardship Project?	0	0
iUniversity Extension?	0	0
jsome other organization? Please tell us :		0

52. If you heard about it through an organization you participate in, how does that organization help you and in what way could it do better?

53. Finally, just a few questions about you.

Not including years growing up on a farm, for about how many years have you been farming?

Years

54. What is the <u>highest</u> level of e	ducation you have completed?		
⊖ High school diploma or less	5		
\bigcirc Some college, but no degree	2		
○ Associate degree	Is this degree in Agriculture?	⊖ Yes	O No
○ Bachelor's degree	Is this degree in Agriculture?	O Yes	O No
○ Master's degree or more	Is this degree in Agriculture?	⊖ Yes	O No

55. If you have a college degree in a field other than agriculture, what is that field?

56. What is your gender?

Gender

57. What is your age?

Age in years

58. Check all of the following that describe your race or ethnicity:

American Indian or Alaskan Native

 \Box Asian

Black or African American

□ Hispanic or Latino

□ Middle Eastern or North African

□ Native Hawaiian or Other Pacific Islander

□ White

 \Box Other: Please tell us: \longrightarrow