

Name, Location	URL	Dates	Booth Fee	No of Vendors & Attendees	Contact Info	Travel Time	Level of Vendors	Order/Cash & Carry	Buying Cycle	Typical Attendees	Sample Vendors / How Long
St. Louis Gift Show St. Charles	<a href="http://www.stlouisgiftshow.com/">http://www.stlouisgiftshow.com/</a>	8/10-11/2014 1/12-13/2015	\$650 – 10x10 \$72 electric	100 exhibitors 1000 buyers 350-miles radius	513-861-1139 Larry Harris <a href="mailto:lpharris42@hotmail.com">lpharris42@hotmail.com</a>	2 hours	Some imports, some US small man ufacture	Cash & carry Order - you may want to try both. an order writing company, you will do well with a small amount of cash n carry some uyers want to try before ordering, Those few exhibitors who do only cash n carry do very well, but often do not have enough product for sales on Monday.	For the August shows, most buyers are looking to fill empty spots in their stores and yes, they are buying for their best sales of the year, fall holidays( Halloween, Thanksgiving and Christmas).	Attendance is two segments of retail, for sure the person mostly buyers on Sunday fo shows and buyers Monday of shows.	<a href="http://www.stlouisgiftshow.com/stlouis_list.htm">http://www.stlouisgiftshow.com/stlouis_list.htm</a> 55th show Gift, interior, party, museum, art, craft, hardware
Windy City Gift Show Rosemont, IL	<a href="http://www.urban-expo.com/Content/637.htm">http://www.urban-expo.com/Content/637.htm</a>	7/26-29/2014 - 80% full now, booths 1 <sup>st</sup> come-1 <sup>st</sup> served; booth locations get taken January show too	10 x 10 \$1600 Electricity - \$190	200 vendors 4000-5000 buyers	800.318.2238 or 678.285.EXPO (3976) Stacey Barrett at 678.831.4579 or sbarrett@urban-expo.com	6.5 hours	Us and import	All order taking	Sent questions 4/27; called 5/6 A little of everything	A lot from the Midwest, 7-8 states, replacing a temp show in the gift market, WI, IN, IL, MN, KY – specialty boutiques, hospittal gift shop assns., garden centers, Ace, True Value, some big box	New show - Gift S (bread & butter, majority), Handcrafted , and Live in Style (mid-to higher end) categories \ Fair trade, Inter-American Trading
Minneapolis Mart Gift, Home and Accessory Show Minnetonka, MN	<a href="http://www.mplsmart.com/">http://www.mplsmart.com/</a>	1/24-28/2014 3/15-18/2014 8/9-12/2014	10 x 10 \$1500 (\$15/sq ft) \$100 electric Still have openings, probably won't fill till end of July	Jan only abt 20 Mar 260 temps more sourvenir, resort, summer Aug 140 temps Buyers at Aug show - 1500-1600 stores, buyers # abt double that	800-626-1298 Show Manager Mary Jane Evans 952-932-7200 • 952-405-2254 mj@mplsmart.com	8.5 hours (1.2 hrs from Judy's)		Only order writing	Sent questions 4/27 Call 5/6 Aug – great holiday show - "entertainment show" for home stuff	gift stores, college stores looking for 3 <sup>rd</sup> & 4 <sup>th</sup> qtrs., looking for fillers in addition to regular orders that were placed before hospital gift shops, drugs stroe chains, garden centers, home décor & kitchen, wide range but primarily gift shops	Quite a few sock & footwear vendors No alpaca products in the past Made in US a big seller Made in US a big seller
Louisville Gift Show Sherrhordsville, KY	<a href="http://www.louisvillegiftshow.com/">http://www.louisvillegiftshow.com/</a>	8/24-25/2014	\$625 – 10 x 10 \$40 electric	100+ exhibitors 1000 buyers from KY, IN, OH, IL, TN		6 hours					<a href="http://www.louisvillegiftshow.com/louisville_list.htm">http://www.louisvillegiftshow.com/louisville_list.htm</a> 59th show Gift, interior, party, museum, art, craft, hardware
Memphis Gift & Jewelry Show	<a href="http://www.helenbrett.com/Default/TradeshowInformation.aspx?id=26a24e95-cf1a-4cf4-9fe5-0725921e6780">http://www.helenbrett.com/Default/TradeshowInformation.aspx?id=26a24e95-cf1a-4cf4-9fe5-0725921e6780</a>	2/7-9/14 8/22-24/14	\$1125	350 booths 10,000 buyers	David Harrington, Mgr 331-481-5755 dharrington@HelenBrett.com	6 hours	Quite a few imports, many addresses in Dallas	Cash & carry Order	Sent questions 4/27	Buyers & guests	40 years Younger buyers Mostly jewelry & gifts
MidSouth Jewelry & Accessories Fair Memphis	<a href="http://www.helenbrett.com/Default/TradeshowInformation.aspx?id=26a24e95-cf1a-4cf4-9fe5-0725921e6780">http://www.helenbrett.com/Default/TradeshowInformation.aspx?id=26a24e95-cf1a-4cf4-9fe5-0725921e6780</a>	5/9-11/2014 11/13-16/14	\$1125	450 booths 10000 buyers	630-241-9865	6 hours	Quite a few imports, many addresses in Dallas	Cash & carry Order	Sent questions 4/27	Buyers & guests	Younger buyers Mostly jewelry & gifts
Beckman's Hand Crafted at Chicago Gift Market	<a href="http://www.shopchicagomarket.com/shopchicagomarket/index.cfm/exhibit/handcrafted/">http://www.shopchicagomarket.com/shopchicagomarket/index.cfm/exhibit/handcrafted/</a>	7/20-23/2014 1/18-21	\$12 to 14/sq ft		Elizabeth Jur Exhibit Sales ejur@mmart.com 312.527.7978	6.5 hours		Minimum 300-400 foot space Very little temporary space	Sent questions 4/27	Floral/seasonal 18%, boutique/clothing 17%, gallery/ museum 13%	Categories US, Global, Fair Trade, Emerging Artists
Chicago Gift Market	<a href="http://shopchicagomarket.com/">http://shopchicagomarket.com/</a> <a href="http://www.baolink.com/shows/chicago_gift_market_winter_market_january_16-22_2014/">http://www.baolink.com/shows/chicago_gift_market_winter_market_january_16-22_2014/</a>	1/16-22, 4/6-8, 7/19-22, 9/16-18	\$14/sq ft		Debra Egli Buyer Relations/Exhibitor Sales degli@mmart.com 312.527.7915	6.5 hours			Sent questions 4/27		
Natl Assn of Sporting Goods Wholesalers Little Rock Arkansas New Orleans 2015	<a href="http://www.nasgw.org/i4a/pages/index.cfm?pageID=3288">http://www.nasgw.org/i4a/pages/index.cfm?pageID=3288</a>	10/14-17/2014	\$13.50/sq ft		Kelly Smykal at ksmykal@nasgw.org or (630) 596-9006 x107	6.5 hours			Sent questions 4/30		

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Kansas city 2016 Chicago One of a kind show and sale	<a href="http://www.oneofakindshowchicago.com/">http://www.oneofakindshowchicago.com/</a>	12/4-7/2014	\$2500 10 x 10	600 artists 60000 shoppers	Kathleen Hogan, khogan@mmart.com, 312.527.7642, or Erin Hartz, ehartz@mmart.com, 312.527.7757	6.5 hours	Juried artists			Appears to be aimed at individual retails sales	14 <sup>th</sup> show
American Craft Council Shows Baltimore St. Paul	<a href="http://craftcouncil.org/shows">http://craftcouncil.org/shows</a>	2/19-20 (retail show 2/21-23) 4/10 pm-4/11 am (retail 4/11-13)				8.5 hours (1.3 hours from Judy's)				Retail shows; wholesale show is in Baltimore 2/18-19	
Offinger's Marketplaces Columbus, OH	<a href="http://www.offingersmarketplaces.com/">http://www.offingersmarketplaces.com/</a>	Jan, Mar, Aug, Nov 8/16/2014, 11/1/2014	\$695 – 12 x 10	August – 75 vendors, 900 buyers November – 50 vendors, 500 buyers	888-878-4438 offingersmarketplaces@offinger.com	8.5 hours	Mostly mom and pop independents	Mostly Cash & carry, some order	Holiday items in August August definitely the bigger show	Most stores are independently owned Gift shops, Mostly owners and managers attend	83 years handmades, gifts, crafts, décor, floral, candles, furniture, gourmet foods, collectibles, jewelry, ladies accessories
Paul Bunyan Show Cambridge, OH	<a href="https://ohioforest.sitem.com/?page=PBSShowFacts">https://ohioforest.sitem.com/?page=PBSShowFacts</a>	10/3-5/2014	10x10 - \$1015	10000+ attendees	Gayla Fleming Offinger's Marketplaces 1100-H Brandywine Blvd Zanesville, OH 43701 740-452-4541 ext. 3123 <a href="mailto:gffleming@offinger.com">gffleming@offinger.com</a>	9.75 hours		Lots of retail, some wholesale		The heavy equipment is definitely wholesale, but the crafts, chainsaws, etc are sold to the public. Your audience would be loggers, foresters and general public buying retail. But you could offer wholesale discounts to companies if you wish. There is a very large Amish attendance. We brought in over 10,000 people in 3 days last year.	
Columbus MarketPlace for Gift, Fashion, Garden & Home Dublin, OH	<a href="http://www.thecolumbusmarketplace.com/">http://www.thecolumbusmarketplace.com/</a>	8/15-19-2014-temp exhibitors	10 x 10 \$600 till 6/1/14	32 temp vendors 38 permanent showrooms 200-250 stores' buyers per day	Julie Dakin director@thecolumbusmarketplace.com 888-332-8979 or 614-339-5100 info@thecolumbusmarketplace.com	8.5 hours		Order only	Shopping for holidays & winter		40-year market for Midwest & northeast Specialty shops, hospital gift shops, florist, accessory stores, garden centers from Ohio, Indiana, Kentucky, West Virginia, Western PA, Michigan, Illinois (we are a true regional marketplace.)
Lansing Gift Show Lansing, MI	<a href="http://www.lansinggiftshow.com/">http://www.lansinggiftshow.com/</a>	3/2-4/2014	10x 10 \$500 \$55 electric	700 lines ~150 vendors	Jim Liska, Show Manager 231-526-1270 <a href="mailto:jliska@hughes.net">jliska@hughes.net</a>	9.5 hours		Order, cash and carry optional	Sent questions 4/27		Gift, Souvenir, Specialty Food, Resort Apparel, Jewelry, Accessories Includes a muckluks vendor
Dallas Market Center	<a href="http://www.dallasmarketcenter.com/">http://www.dallasmarketcenter.com/</a>	Holiday & Home Expo/ Total Home & Gift 6/18-24/2014 Dallas Temp Show 6/19-22/2014, 9/6-8/14 & 1/15-18/2015	\$76 electric \$22.50/sq ft Total Home & Gift \$11/sq ft Sept cash & carry show June \$25.75 sq ft Booths as small as 6 x 10	800-900 temp exhibitors + permanent show rooms	Call (800) 475-2098 or (702) 515-5970 Monday - Friday 6:00 AM - 5:00 PM PST. Handmade fashion & accessories-Carla Franklin, 214-749-5434; handmade gift-Ashley Banks Chaney 214-749-5406; holiday & home expo-Tammy Scholz 214-7655-6139	9.7 hours		September -cash & carry January and June primarily order writing; cash & carry across the street	June buying for 3 <sup>rd</sup> & 4 <sup>th</sup> quarters	84% of buyers don't shop anywhere else	Includes American made by hand; quite a few footwear vendors
STRUT – Dallas Shoes		1/21-24									
Western Apparel & Accessories Show Dallas Market		1/28-31									
SWSTA Shoe Show Dallas Market Center											
Bath & Body, Christmas, Gift, Handmade Gift	<a href="http://www.dallasmarketcenter.com/leasing/templeasing/gift/">http://www.dallasmarketcenter.com/leasing/templeasing/gift/</a>	6/19-22/2014	10 x 10 \$2595			9.7 hours					

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Dallas Market Center											
Paul Bunyan Forestry Show Cambridge, OH	<a href="https://ohioforest.sitem.com/?page=PBSShowFacts">https://ohioforest.sitem.com/?page=PBSShowFacts</a>	10/3-5/2014	\$1015 – 10 x 10			9.75 hrs				Looks like a retail show, not wholesale	
International Gift Exposition in the Smokies Sevierville, TN	<a href="http://iges.us/vendor-information/">http://iges.us/vendor-information/</a>	11/2-6/2014	\$20/sq ft			10 hours					
Norton's Apparel, Jewelry & Gift Market Gatlinburg, TN	<a href="http://www.nortonshows.com/">http://www.nortonshows.com/</a>	6/7-9 9/6-8	10 x 10 \$1400 Electric - \$80	500-800 booths -50,000 buyers	865-436-6151 NortonShows@gmail.com	10.5 hours		Cash and carry			
Buyers Cash & Carry Madison Madison, W(	<a href="http://marketsquashows.com/index.shtml">http://marketsquashows.com/index.shtml</a>	3/26/2014 6/23/2014 9/22/2014	\$595 – 10 x 10 \$90 electricity		<a href="mailto:mktsqr@epix.net">mktsqr@epix.net</a> 717-796-2377						gift items, handcrafted furniture, gourmet food products, jewelry, as well as handcrafted quality reproductions
Denver Gift, Home, Jewelry, & Resort Show Denver	<a href="http://denvermart.com/">http://denvermart.com/</a>	2/19-24		450 exhibitors	800-289-6278	11 hours					
National Hardware Show Las Vegas	<a href="http://nationalhardwareshow.com/Main/">http://nationalhardwareshow.com/Main/</a>	5/6-8/2014 Annual (just one)	\$4K & up	2500 vendors 16K attendees	Lawn, Garden & Outdoor Living, Pet Products, & Farm & Ranch: Cindi DeNatale <a href="mailto:cdenatele@reedexpo.com">cdenatele@reedexpo.com</a> 203-840-5547 Tim Morin <a href="mailto:tmorin@reedexpo.com">tmorin@reedexpo.com</a> 203-840-5530	Fly	Varies from independent to big box	Mainly order taking		Tim Moren will get back in a couple weeks about how good the fit would be. Suggested Eastern hunting and sorts expo	Hardware & Tools, Lawn, Garden & Outdoor Living, Paint & Accessories, Homewares, Plumbing & Electrical, Tailgate & Outdoor Recreations and Storage & Organization. Now also including Pet Products, Farm & Ranch, Energy Efficient, Made in USA & Disaster Preparedness & Recovery!
Shooting, Hunting, & Outdoor Sports Las Vegas	<a href="http://shotshow.org/">http://shotshow.org/</a>	1/20-23/2015	\$29/ sq ft + \$96 for electric Sold out, waiting list	1600 vendors	Chris Tatulli Ph. (855) 355-7468 or (203) 270-2370 <a href="mailto:ctatulli@nssf.org">ctatulli@nssf.org</a> Dave Jeannette Ph. (855) 355-7468 or (203) 270-2370 <a href="mailto:djeannette@nssf.org">djeannette@nssf.org</a>	Fly					Shooting sports, hunting and law enforcement industries
SMOTA – Shoe Market of the Americas Miami, FL	<a href="http://www.smota.com/">http://www.smota.com/</a>	6/29-7/1/2014	\$175/person \$695 booth			Fly					
American Craft Market Wholesale Show New York	<a href="https://www.zapplication.org/event-info-public.php?fair_id=3310">https://www.zapplication.org/event-info-public.php?fair_id=3310</a>	8/16-19 3/30 app deadline Concurrent with NY Internatl Gift Fair (NY NOW)	8x10 \$1585 10x10 \$1785	35,000	E-mail: <a href="mailto:show.director@americanartmarketing.com">show.director@americanartmarketing.com</a> Call: Richard or Joanna 845.355.2400	Fly					
American Made Show Washington, DC	<a href="http://americanmadeshow.com/apply/">http://americanmadeshow.com/apply/</a>	1/16-19/15			800.432.7238 <a href="mailto:info@rosengrp.com">info@rosengrp.com</a> <a href="#">Ashley Jackimowicz</a> , ext. 228	Fly					

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					Jen Menkhaus, ext. 227 Merle Porter, ext. 268						
American Craft Retailers Expo Las Vegas New Jersey Philadelphia	<a href="http://www.wholesalecrafts.com/mrk/advertising-rates.aspx#">http://www.wholesalecrafts.com/mrk/advertising-rates.aspx#</a>	4/29-5/1 8/12-14 app deadline 5/29 2/14-16	10x10 \$1695 10x10 \$1695 10x10 \$2280 Plus 12 mos online presence	20000 registered buyers		Fly					
Seattle Gift Show	<a href="http://www.seattlegiftshow.com/Content/327.htm">http://www.seattlegiftshow.com/Content/327.htm</a>	8/16-19/2014	10x10 \$1765		Kelly McLoughlin678-285-3976	Fly					
Highpoint Market North Carolina	<a href="http://www.highpointmarket.org/about/market-facts">http://www.highpointmarket.org/about/market-facts</a>	April and October		2000 exhibitors 75000 attendees 180 buildings		Fly					
Pittsburg Gift Show Monroeville, PA		1/29-31			800-997-4438	Fly					
Keystone Wholesale Show Lancaster County, PA	<a href="http://www.keystonewholesalemarkets.com/">http://www.keystonewholesalemarkets.com/</a>					Fly					
Portland Gift and Accessories Show Portland, OR	<a href="http://www.urban-expo.com/485/portland-gift-accessories-show-home.htm">http://www.urban-expo.com/485/portland-gift-accessories-show-home.htm</a>	3/20-22/2015	5 x 10 \$600 Artisan Gift & Collectible - 10 x 10 \$955		678-285-3976	Fly					
Portland Christmas Cash & Carry Gift Show Portland, OR	<a href="http://www.urban-expo.com/515/portland-christmas-cash-and-carry-show-home.htm">http://www.urban-expo.com/515/portland-christmas-cash-and-carry-show-home.htm</a>	10/17-19/2014	10x10 \$900		678.285.EXPO (3976)	Fly					
Atlanta Gift & Accessories Market Atlanta, GA	<a href="http://www.americasmart.com">www.americasmart.com</a>	1/8-12/2015			800-ATL-MART	Fly					
American Made Show Washington, DC	<a href="http://americanmadeshow.com/">http://americanmadeshow.com/</a>	1/16-19/2015	6 x 10 \$1075 10 x 10 \$2138		410-889-2933	Fly					
Las Vegas Market Las Vegas, NV	<a href="http://www.lasvegasmarket.com">www.lasvegasmarket.com</a>	2015-01-18 - 2015-01-22 7-27-31/2014		50,000	702-599-9621	Fly					