- 1. Agriculture

 - ▲ Modeling to spotlight local farmers
 - ▲ Involve mayors/community leaders
 - ▲ Form committee .board in each village
 - **▲** Inter-island involvement
 - ▲ Start at a small scale (village level)
 - i. Demo garden
 - ▲ Farmers coop should be involved
 - ▲ Focus on "Fresh" not necessarily local

 - ▲ Look at other models
- 2. Organizations

 - ▲ Farmers Coop
 - ▲ Local Government (Agriculture, etc.)
 - ▲ NRCS
 - ▲ Chamorro Land Trust

 - ▲ NGO's
 - ▲ Senior citizens centers

 - ▲ The people's Garden
 - ▲ Need Assessment team

Guam Relevant Curriculum

- Water conservation / catchment (rain water)
- Soil amendments/soil building
 - o Sheet mulching
 - o Composting
- Wind mitigation (fruit tree wind breaks)
- ▲ Plant selection (right tree, right place)
 - o Varieties /species adapted to Guam and /or native
- ▲ Indoor plants /small spaces /container gardening
- ▲ Typhoon preparation
- ▲ Plants to control erosion
- ▲ Emphasize grafting /aerating
- Supplemental crops in specialty crops
- Advanced training in marketing

- 1. Ways to Improve /Enhance Existing
 - ▲ Listing of all the farmers who have care licensing
 - o In the coop and those who have
 - o Validation list from EPA
 - Restaurants should require proper documents (core license)
 - o Mandated by GHRA for members
 - o Requirement of every employee on farm to have health/sanitation permit
 - ▲ Consolidate ownership
 - o UOG/COC/GHRA
 - Build on loyalties btw. Grower and buyer
- 2. New ideas
 - ▲ Crop forecasting/projection bulletin
 - o Type of crop and yield and seasonality
 - o Quality of product
 - ▲ Post harvest handling
 - o ABC grade
 - Is there a set standard?
 - Increase variety based on volume consumption
 - o Bell pepper, romaine, onions, tomatoes, avocado
 - ▲ Branding and labeling
 - o Like frank's papaya
 - Identity farm or variety
 - ▲ Adopt -a-farm
 - ▲ Specific training
 - ▲ Coop newsletter
- 3. Who/resources
 - ▶ PR company for coop (outsourced)
 - o Buy "fresh vs. buy "local"
 - o Funding from department of interior
 - Clearing house for info on all thinking farming
 - **▲** GHRA

 - ▲ Local cooks
 - ▲ School food program
 - o Legislation to include local first

- 4. Ways to enhance

 - ▲ Address the need of continuity
 - o Group of farmers (C.S.A.)
 - ▲ Chefs need to know what farmers are capable of producing
 - ▲ Demonstrations involving local produce
 - o Village festivals
 - ▲ Increases awareness of local produce/traditional produce
 - ▲ Increase community involvement

- ▲ Increases educational/media coverage
- ▲ Monthly/seasonal fruit/vegetable festivals
- ▲ Local produce branding
- Unique value-added products
- ▲ Include aquaculture production
- ▲ Possibly of certified meat
- - o School gardens
 - o Community gardens
- ▲ Linking food security to national security
- 5. What new things can be done
 - Involving chefs into the coop meetings
 - ▲ Regulated farmers market
 - Place leadership with the Mayor's office
 - Push for 6.9 acres (farmer's market building)
 - o 3.4 acres (farmer's market building and community kitchen
 - ▲ Increased variety of off-season crops
 - o Collaboration with U.H./others
 - ▲ Fruit/salad bars in schools
 - o Once a week as a start
 - o 100% LOCAL
 - ▲ Tumon buy local event
 - Starting of farmer/chef relationships
 - ▲ Inspections to assure safe practices
- 6. What do we need/who do we need to bring to the table for this project?
 - U.S.D.A. (livestock slaughter house o Food Safety)
 - ▲ Guam Visitors Bureau
 - ▲ Media
 - ▲ Mayor's Council

 - ▲ Secretary of Department of Interiors
 - ▲ Government Involvement
 - ▲ Subsidized Local Farming
 - ▲ Increase number of local farmers
 - ▲ Increased incentives for coop membership
 - ▲ Increased involvement with other universities
 - ▲ Cooperative Extension Services (Community workshops)

- 7.
- ▲ Expansion of local native foods
- ▲ Incorporate more items into food/menus
 - o Bananas, taros, breadfruit, plantains, casava, soursop, jackfruit
- ▲ 2-pronged approach
 - o What grows well in Guam's climate (Mediterranean)
 - o What chefs would buy these items
 - Cut down on rice / change to

- Cut and slice, cook and grate it
- Taro coffee, taro risotto, breadfruit dolmades, soupsop lime jelly
- Texture
- Similar climate with Mediterranean
- 8. Years ago, seafood competition for underutilized seafood with
 - ▲ Instead of seafood, use underutilized fruits and vegetables with chefs

 - With recipes (winning), bring into restaurants and supermarkets
 - Use local media to spread word
 - ▲ Local calendar with items available for that month (fruits/vegetables)
 - ▲ Local vore championship
 - o Once a year, pick one farmer, chef, person from community and give them an incentive for best promotion
 - ▲ Education of out-of-state visitors for local foods to try
 - ▲ None care, just for paycheck
 - ▲ Educate servers, suggestive selling to tourists/military
 - ▲ Similar climates
 - o India
 - o Vietnam
 - o Guam
 - o Hawai'i
 - o Puerto Rico
 - Look at produce for these places
 - Tweaking cuisine to match
- 9. Just do it!
 - ▲ Learn to make money without grants (bring in rich people)
 - ▲ Media more involved, newspaper, Guam section in America presses? T.v. shows, top chef Guam

 - ▲ Slow food
 - ▲ Guam on center of map
 - ➤ Facebook, social media, twitter, webpages

 - ▲ MCA weekly in newspaper (recipe)
 - ▲ Local calendar

Questions

- 10.Of the efforts we take part in, what/which/how can we enhance?
- 11. New things to promote farms/chefs
- 12. Resources to make these happen? Partners? Who to bring in to do these?

- 1. Information-linkage between farmers and hotel. Most hotels do not know what is available
 - ▲ Need info from Farmer's coop. What is offered.

 - ▲ Know what is available/how long is availability
 - Biggest challenge with unlicensed farmers (incase is DoAg bonafide farmer license)
 - ▲ Health/food safety

 - Some hotels do not cooperate
 - ■ Small farmers unable to meet demand/request from hotel
 - ▲ Communication both ways (farmers and hotels)
 - ▲ Create website
 - ▲ Checklist of crops listing/bored on use/fall of visitors
 - ▲ Email/fax of purchasing department
 - ▲ Major scale-GEO tourism
 - o Culinary, plant with farms /live on farm, experience living with local farmers
 - Include agritourism/aquatourism
 - ▲ Media promotion
 - ▲ Blogs
 - ▲ Resources
 - o Invite mayors to promote to each village
 - o Media (paper&tv)
 - o Farmers coop monthly meeting
 - o Farm tours
 - o Politicians
 - Push agriculture as 3rd leg of Guam's economy
 - ➤ Farmer workforce currently outed/need to train more farmers
 - ▲ Partnerships for community gardens ->strategic plan
 - ➤ Partnerships with chefs to cook what community plants/cook-out

- 1. What resources do we need?
 - ▲ Interested community
 - ➤ EPA, NRCS, RCA, coop extension, SWCD, DOIm DOA, Mayor's Council rep
 - **▲** Other universities (including other nations i.e. Singapore)
 - ▲ Government powers-at-be
 - o Governor executive branch and legislative for legislations and funding
 - o Lt. Governor Beautification program and Governor's Garden
 - ▲ Community website with in-house research
 - o i.e. acai berry studies which can lead to creation of market expansion of acai business
 - ▲ GVB rep

- **▲** FFA
- 2. Incentives? How do we engage volunteers
 - ▲ Certificate of recognition
 - ▲ Media exposure thru IT/tv shows/print/radio
 - o Recognition of service
 - o And call to more participants
 - ▲ C.E.U. (credits)
 - ▲ Free food that volunteers grow/free plants
 - ■ Service to community; self fulfillment
 - Skills for survival and sustainability
 - ▲ Promoting cultural preservation
 - ★ Targeting pre-/retiree through print (flyers) or retirement fund newsletter or AARP
 - ▲ Environmental benefits of planting "green and clean"

 - ▲ Linking farmers and consumers thru enabling them to volunteer and learn hands on at farm
 - ▲ Pick-your-own-produce farms
 - Developing community gardens to develop stronger and healthier communities
 - ▲ Involving and attracting tourism for this program and farm/food tourism geo-eco tourism
 - ▲ Engaging schools

Revive FFA (Future farmers

- 1. Ways to improve or enhance
 - ▲ Learn more about marketing
 - ▲ Help control pigs and other invasive species
 - ▲ Lack of good labor
 - ▲ More education on pests (insects)
 - o Ways to combat without using chemicals

 - Better linkage/outreach to community
 - Support pig derby
 - ▲ Newsletter for farmers
 - ▲ Encourage Chamorro land trust commission to enforce their regulation to discourage illegal activity and promote farming (for agriculture leases); and to participate in farmer chef conference/meeting/qualified inspectors
 - ▲ Training for small businesses
 - ▲ Need variety trials
 - ▲ Bring in material for grafting

- ▲ Education in post harvesting for farmers and grocery stores
- 2. New ideas
 - Bring back the farm show on the radio
 - ▲ Newsletter for farmers
 - ▲ Specific column on newspaper to highlight farmers and produce
 - ▲ Have pool of workers
 - Bring H2 workers / agriculture workers
 - ▲ Need to have center for packaging/low cost for different crops
 - **▲** Farmers market
- 3. Community resources and partners
 - Politicians / too much talk and no action
 - ▲ UOG/GCC/Mayors/Coop/USDA/MCA/GHRA
 - ▲ Grants
 - ▲ Department of agriculture/equipment rental program
 - ▲ Humanities council
 - ▲ Obama
 - ▲ Calvo
 - ▲ Supermarkets
 - Soil water conservation districts
 - ▲ NRCS
 - ▲ Non government agencies
 - ▲ IDI and other distributors
 - ▲ Community farming

- 1. Recruitment for Master Gardener (engaging people for the program)
 - ▲ Incentives
 - o Recognition by making it cool (hats, t-shirts, etc.) -marketing o Value/communicate why master gardening is important
 - Nutritional
 - Resources (natural) using land in productive way
 - Saving money by growing your own or selling
 - Building community /social activity
 - Therapeutic, restorative to the body
 - Access go to the backyard and get them
 - Food security or reservoir of food resources supplies
 - ▲ Marketing plan
 - o Food promo/festival
 - Must share knowledge as they continue to gain knowledge overtime
 - USDA regulations word "recruitment" lawsuit (people may sue because of discrimination and criteria)
- 2. Resources and partners
 - ▲ UOG/GCC
 - ▲ DOA/Governor's office
 - ▲ NRCS Soil
 - **★** FSA
 - ▲ Seed banks/seed savors/exchange

- ▲ Coop
- ▲ Farm supply stores
- **▲** SWCD
- ▲ Mayors council
- ▲ Manamko affairs group/nursing homes
- ▲ Churches/Guam ministerial Association
- **▲** DOE
- Soup kitchens
- ▲ Catholic Social services
- ▲ Salvation ARMY
- **▲** Sanctuary
- ▲ DOC/DYA
- **▲** GVB
- ▲ GHRA
- **▲** GHURA
- Wellness center/clinics/gmh etc.
- ▲ Ethnic communities (Chinese, Japanese, Palauan, etc.)
- ▲ Disadvantaged communities
- ▲ Chamber of commerce
- ▲ Guam Coastal management / NOAA