**Summary of Quarterly Data by Year**

|  |  |  |
| --- | --- | --- |
| **Benchmark** | **2012 (n=8)** | **2013 (n=12)** |
| Forage NDF as % body weight ≥ 0.90% | 0.93% | 0.885% |
| Forage as % of diet ≥ 60% | 62.3% | 59.0% |
| Homegrown feeds as % of diet ≥ 60% | 82.3% | 76.9% |
| Ration P as % of requirement ≤ 110% | 92.1% | 90.3% |
| Diet crude protein ≤ 16.5% | 17.0% | 16.1% |
| Milk urea nitrogen (MUN) 8-12 mg/dl | 11.2 | 11.25 |
| Cows dead or culled ≤ 60 DIM ≤ 8% | 4.8% | 6.3% |
| Other relevant data |  |  |
| Milk shipped (lbs) | 72.5 | 75.25 |
| Milk fat  | 3.49% | 3.53% |
| Milk protein | 2.97% | 3.05% |
| Net milk price per CWT | $17.20 | $17.44 w/o organic producer |