

Table 3. Median willingness to pay (WTP) estimates (\$/acre)

Prediction scenario	CV scenario	
	Grass dominant	Shrub dominant
Overall average	1.31	2.74
One-way comparison of MIG practices		
<i>MIG</i> = 1, All other variables at sample means	15.20	4.94
<i>MIG</i> = 0, All other variables at sample means	-15.60	0.05
One-way comparison of land rental history		
<i>Renthist</i> = 1, All other variables at sample means	17.12	5.72
<i>Renthist</i> = 0, All other variables at sample means	-14.95	-0.32
Two-way comparison of MIG and rental history		
<i>MIG</i> = 1 and <i>Renthist</i> = 1, All other variables at sample means	31.01	7.92
<i>MIG</i> = 0 and <i>Renthist</i> = 0, All other variables at sample means	-31.86	-3.01
<i>MIG</i> = 1 and <i>Renthist</i> = 0, All other variables at sample means	-1.06	1.88

Note: Estimates recovered post-estimation using coefficient estimates from the Probit model with selection with all observations (Model 2).