

Haylage, Mixed 2016; All Tenures; DC

RankEm

Benchmark Report, 19 Enterprises

	Group Median	Count	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%
Yield per acre (ton)	6.67	19	2.94	4.11	4.41	4.79	5.57	7.11	8.00	8.41	9.01	10.00
Value per unit	64.26	19	64.25	64.26	64.26	64.26	64.26	64.26	64.26	64.26	64.26	64.26
Total product value	428.40	19	188.76	264.39	283.25	307.69	357.79	457.18	514.08	540.25	578.98	642.60
Gross return	428.40	19	188.76	264.39	283.25	307.69	357.79	457.18	514.08	540.25	578.98	642.60
Seed	33.89	18	75.24	73.77	63.79	52.74	42.67	31.10	22.60	15.19	9.89	3.76
Fertilizer	42.30	14	76.57	76.14	67.87	46.55	43.65	37.45	28.41	26.44	23.03	16.44
Crop chemicals	0.00	7	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Custom hire	25.90	12	87.86	78.84	78.80	44.42	29.10	21.95	18.18	12.56	5.98	4.89
User Added Expense	32.25	12	258.61	151.23	148.80	125.03	37.25	30.35	28.76	17.75	17.59	2.16
Total direct expenses	111.19	19	349.86	276.96	216.91	172.93	123.76	110.09	99.58	88.44	76.53	42.44
Return over direct expenses	302.95	19	-92.13	74.52	195.58	199.96	213.59	307.17	353.43	387.90	430.66	541.29
Fuel & oil	3.71	19	13.58	7.47	5.27	4.61	3.85	3.54	3.08	2.62	2.16	1.76
Repairs	11.14	18	19.18	16.17	14.24	11.99	11.74	10.73	9.69	9.22	7.57	5.38
Hired labor	19.31	18	48.09	29.93	25.90	23.11	20.61	19.24	15.21	14.03	11.27	10.28
Machinery leases	0.96	12	5.84	4.30	3.94	3.13	1.43	0.62	0.45	0.31	0.16	0.16
Building leases	17.57	10	116.98	103.42	36.39	28.33	27.32	7.82	4.33	0.42	0.42	0.18
Real estate taxes	3.50	16	5.16	4.18	4.09	4.03	3.81	3.08	2.66	2.00	1.00	0.28
Farm insurance	2.98	19	11.95	8.35	7.20	4.19	3.54	2.66	2.16	1.57	0.40	0.25
Utilities	4.30	19	12.16	9.98	7.00	5.74	4.97	4.30	4.01	3.62	3.40	1.71
Dues & professional fees	1.00	18	2.43	1.98	1.44	1.15	1.05	0.90	0.67	0.24	0.18	0.04
Interest on interm. debt	3.87	17	20.47	18.49	11.43	8.98	5.17	3.51	1.55	0.74	0.24	0.10
Machinery depreciation	7.45	19	21.53	13.63	12.07	10.92	8.07	7.20	6.37	4.74	3.63	1.95
Building depreciation	4.08	18	24.25	17.32	7.98	5.17	4.25	3.72	3.21	2.41	1.48	0.43
Miscellaneous	1.55	19	7.29	7.20	5.32	2.58	2.15	1.54	1.52	1.20	0.77	0.45
Total overhead expenses	79.47	19	212.05	135.03	99.51	90.25	81.31	77.81	70.35	65.73	64.21	58.07
Total dir & ovhd expenses	201.61	19	459.34	349.72	331.69	301.58	226.39	189.27	170.10	164.81	160.23	107.42
Net return	155.88	19	-201.61	1.92	100.42	115.06	153.50	179.82	218.48	310.29	358.16	472.89
Government payments	0.00	19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net return with govt pymts	155.88	19	-201.61	1.92	100.42	115.06	153.50	179.82	218.48	310.29	358.16	472.89
Labor & management charge	10.75	19	19.21	14.29	13.28	13.00	11.93	10.55	9.88	7.79	7.32	6.80
Net return over lbr & mgt	147.46	19	-220.82	-11.37	89.32	104.52	141.35	171.39	207.91	298.50	348.48	465.60
Direct cost of prod per unit	19.60	19	87.23	43.99	31.59	23.14	20.48	19.21	18.27	16.50	11.34	5.86
Dir & ovhd cost of prod/unit	37.99	19	114.53	63.04	44.48	42.09	39.14	37.66	31.32	28.26	19.60	14.16
COP less govt & other income	37.99	19	114.53	63.04	44.48	42.09	39.14	37.66	31.32	28.26	19.60	14.16
Cost of prod with lbr & mgt	39.85	19	119.32	66.62	46.58	43.61	41.18	39.82	32.70	29.46	21.08	14.94
Machinery cost per acre	42.02	19	121.43	99.84	68.05	58.08	44.73	41.81	39.64	35.11	31.44	26.50
Est. labor hours per acre	2.50	19	4.01	2.79	2.50	2.50	2.50	2.50	2.49	2.48	2.34	2.00