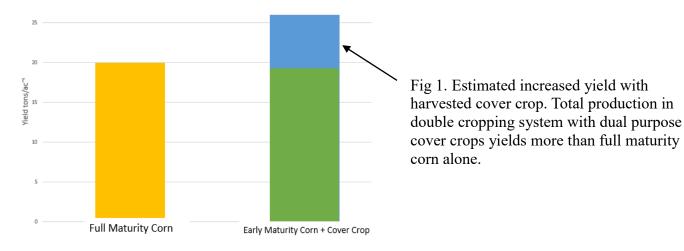
Goals: Improve profitability, resiliency, and sustainability

Feed is the *largest* annual expense on Northeast Dairy Farms:

- In 2011, feed expenses increased by over \$300/animal, reaching \$1578/animal (New England Milkshed Assessment, 2012)
- In 2012, feed expenses increased by \$189/animal, reaching \$1,767/animal (Northeast Dairy Farm Summary, 2013)
- In 2013, feed expenses increased by \$82/animal, reaching \$1,849/animal (Northeast Dairy Farm Summary, 2014).
- In 2014, feed expenses increased by \$24/animal, reaching \$1,873/animal (Northeast Diary Farm Summary, 2015)



- 46.6% increase from 2011 to 2014

UMass 2014 Corn Hyrbid Evaluations, average silage yields based on maturity:

- Short Season (<95 days) 26.9 tons/A
- Mid Season (95-100 days) 24.7 tons/A
 - Full Season (>100 days) 27.5 tons/A



<u>Fig 2. Planting Date</u> <u>Experiment: Spring Regrowth</u>

(Statistically speaking, there's no

difference between these yields)

- Planted 9/1/14
- Planted 10/1/14



Dairy Twilight Meeting August 5, 2015 Sam Corcoran & Masoud Hashemi UMass, Amherst sglazecorcor@umass.edu 978-855-3242

Fall 2014	Average tons/A ⁻¹ at 65% moisture for baleage & 3" left for regrowth, harvested 11/4/14	Average number of 650lb bales/A ⁻¹	Average Net Profit/A ⁻¹	Average RFV
Planted 9/1	2.0	6.3	\$182.39	177.8
Planted 9/15	1.6	4.8	\$118.73	173.8
Planted 10/1	0.3	0.9	\$58.14	171.5

Table 1. Estimated yields and profits/A⁻¹. Calculations assume \$100/A⁻¹ seed expense, \$15/wrapped bale labor, material, and fuel expesses, and \$60 value per bale. Financial model for net profit estimation is under development.

Spring 2015	Average tons/A ⁻¹ at 65% moisture for baleage & 3" left to allow for mower, harvested 5/18/15, 85% heading	Average number of 650lb bales/A ⁻¹	Average Net Profit/A ⁻¹	Average RFV
Planted 9/1	4.9	15.0	\$523.87	84.9
Planted 9/15	4.2	12.8	\$448.75	89.4
Planted 10/1	2.3	7.0	\$246.70	93.45

Table 2. Estimated yields and profits/A⁻¹. Calculations assume \$15/wrapped bale labor, material, and fuel expesses, and \$50 value per bale due to low RFV. Financial model for net profit estimation is under development.

Planting Date Experiment

Three dates of planting of Rye, seeded at 110 lbs/A

- 9/1: On Time
- 9/15: Late
- 10/1: Very Late

Total, Average Yield (65% Moisture) & Profit from Fall & Spring

- 9/1: \$706, 6.9 tons/A
- 9/15: \$567, 5.8 tons/A
- 10/1: \$189, 2.6 tons/A



Fig 5. Rye, Wheat, Triticale: Spring regrowth and N applications

- Rye, 50 lbs N/A
- Rye, 25 lbs N/A
- Triticale, 25 lbs N/A

All seeded at 110 lbs/A on 9/1, after manure application (same nutrient profile as above)

Fall 2014	Average tons/A ⁻¹ at 65% moisture for baleage & 3" left for regrowth, harvested 11/4/14	Average number of 650lb bales/A ⁻¹	Average Net Profit/A⁻¹	Average RFV
Rye	2.3	7.2	\$223.37	156.7
Triticale	2.4	7.3	\$228.30	162.8
Wheat	2.5	7.6	\$239.94	152.7

Table 3. Estimated yields and profits/A⁻¹. Calculations assume \$100/A⁻¹ seed

expense, \$15/wrapped bale labor, material, and fuel expesse, and \$60 value per bale. Financial model for net profit estimation is under development.

Spring 2015	Average tons/A ⁻¹ at 65% moisture for baleage & 3" left to allow for mower, harvested 5/18/15, 85% heading	Average number of 650lb bales/A ⁻¹	Average Net Profit/A ⁻¹	Average RFV
Rye, 0lbs/N	3.9	12.0	\$420.00	88.0
Rye, 25 lbs/N	5.2	16.0	\$546.00	92.8
Rye, 50 lbs/N	6.0	18.5	\$618.00	90.6
Triticale, 0 lbs/N	3.5	10.8	\$376.90	101.3
Triticale, 25 lbs/N	4.6	14.2	\$495.40	101.2
Triticale, 50 lbs/N	4.8	14.8	\$516.90	100.7
Wheat, 0 lbs/N	3.1	9.5	\$333.80	111.9
Wheat, 25 lbs/N	3.6	11.1	\$387.70	107.9
Wheat, 50 lbs/N	3.3	10.2	\$355.40	109.7

Fall & Spring	Profit	Tons/A ⁻¹
Rye, Olbs/N	\$643.37	6.2
Rye, 25 lbs/N	\$769.37	7.5
Rye, 50 lbs/N	\$841.37	8.3
Triticale, 0 lbs/N	\$605.20	5.9
Triticale, 25 lbs/N	\$723.70	7.0
Triticale, 50 lbs/N	\$745.20	7.2
Wheat, 0 lbs/N	\$573.74	5.6
Wheat, 25 lbs/N	\$627.64	6.1
Wheat, 50 lbs/N	\$595.34	5.8

Table 5. Estimated yields and profits/A. Calculations include parameters outlined in Tables 3 and 4.

Table 4. Estimated yields and profits/A⁻¹. Calculations assume \$15/wrapped bale labor, material, and fuel expesses, CAN expense, and \$50 value per bale due to low RFV. Financial model for net profit estimation is under development.

2014 Northeast Dairy Farm Summary: https://www.farmcrediteast.com/DFS.aspx

Corn Hybrid Trials (35 Years): https://ag.umass.edu/crops-dairy-livestock-equine/research/corn-hybrid-evaluation-reports USDA 2014 Crop Production Summary: http://www.usda.gov/nass/PUBS/TODAYRPT/cropan15.pdf