Using Technology to Streamline Reporting



Beth Holtzman

May 7, 2019

The small print (disclaimers)

• UVM's new information technology security policy

- http://www.uvm.edu/policies/cit/infosecurity.pdf
- <u>https://www.uvm.edu/it/kb/article/technology-review</u>

Reporting

- Who do you report to?
 - Albert
 - Funders
 - Stakeholders
 - Volunteers
 - Clients
 - Supervisors/colleagues

- What kind of Info
 - Outputs
 - How many (events, people, hours etc)
 - Audience characteristics (demographics)
 - Outcomes
 - Changes in knowledge, skill, attitude, behavior
 - Impacts
 - Changes in social, environmental, economic conditions

Your Interests

Interest level in tools for collecting output/demographic data

Choices	Percentage	Count
Very interested	30.00%	3
Interested	30.00%	3
Neutral	20.00%	2
Somewhat interested	20.00%	2
	Total	10

Interest in tools to collect program impact data

Choices	Percentage	Count
Very interested	70.00%	7
Interested	20.00%	2
Somewhat interested	10.00%	1
	Total	10

EPIC 2019 Workshop - Current Practice

This report shows the tools respondents are currently using.

Overview



What tools do you use to collect data

Choices	Percentage	Count
Surveys	90.00%	9
Registration or subscription forms	60.00%	6
Observation	50.00%	5
Interviews	50.00%	5
Google analytics	40.00%	4
Completed work (e.g., business, nutrient management and food safety plans)	30.00%	3
Other	20.00%	2
Other [<u>Vie</u>	<u>w</u>]	

What tools do you use to aggregate data

Choices	Percentage	Count
Excel or other spreadsheet application	80.00%	8
Database(s) built into survey, form-maker or e- newsletter apps/platforms	70.00%	7
Other	20.00%	2
Access or other database application	10.00%	1
	Total Entries	10

What tools do you use to analyze data

Percentage	Count
80.00%	8
60.00%	6
40.00%	4
30.00%	3
10.00%	1
	80.00% 60.00% 40.00% 30.00%

Your Challenges:

- Low response rates to follow-up surveys
 - Plus, some audiences resist completing end-of-session questionnaires
- The discipline of planning it out
 - and implementing it!
- Tensions between:
 - Albert:
 - Funders:
 - Stakeholders
 - Participants

My world



One solution: Tools that Multi-Task

Data collection & analysis that helps:

Manage programs Automate tasks Conduct outreach Build relationships Report to Funders Report to Albert And more!



Today's Topics

- Reporting:
 - To whom & why?
- Form builders
 - Collecting data
 - Managing & analyzing data
 - Integrations with other tools
- Electronic newsletter apps
 - & reports on audience behavior
- Google analytics
- Google forms and integrations Andy
- Adobe Spark Allison
- Discussion

Online Form Builders



... and many others

http://websiteplanet.com/reviews/form-builders/

Important features to consider:

Database, reporting tools, analytics, integrations, collaborations, instructional manuals, cost, customer service

Benefits



Trade offs



Participants do the data entry for you.



Monitoring needed to assure data quality

Percentage	
	24.17%
	20.83%
	18.33%
	16.67%
10.009	5
8.33%	
1.67%	

Embedded report builders automate many aggregation and analysis tasks.



Form/question design will affect what kind of aggregation and analysis can be done.



Multiple people from your team can have access to the current data, 24/7.



Security of data/participant confidentiality are concerns. Who will have access to what?



Integrations with other apps can be automated

Error

Attention to detail is critical. Needs to be monitored

Collecting Data:

NEW FARMER PROJECT	CULTIVATING HEALTHY COMMUNITIES EXTENSION
:: New Farmer Project	
About the New Farmer Project	UVM Extension New Farmer Project Sign-Up Hi! We're glad you're signing up to receive notices about information and events for beginning farmers in
Calendar	Vermont. Most of the information we request in this form is optional. But the more questions you answer, the better able we will be to lighten your inbox! Some notices will be general interest and sent to everyone.
Classes	However, if you tell us what type of farming you're interested in, we will try to target emails as much as possible!
Contact Us	Name •
Resource Guide	First Last
Service Provider Resources	First Last Email •
Toolshed: Business Management	County •
Toolshed: Land Access	\$
	Address

The form is embedded in website, automating branding.

Responsive design – works on desktop, laptop, tablet and phone.



 \equiv

	Extension

:: New Farmer Project

UVM Extension New Farmer Project Sign-Up

Hi! We're glad you're signing up to receive notices about information and events for beginning farmers in Vermont. Most of the information we request in this form is optional. But the more questions you answer, the better able we will be to lighten your inbox! Some notices will be general interest and sent to everyone. However, if you tell us what type of farming you're interested in, we will try to target emails as much as possible!

Name *		_	
First	Last		
Email *			
County *			
	÷		
Address			
Street Address	5		

Your Conta	ct Information				
Name *		,			
First I	last				
Email *			Phone Nun	nber *	
			-	-	
confirm your re information abo	ble-check your ema	d you additional	###	###	###
Street Address					
City		State / Province / R	egion		
		United States		\$	
Postal / Zip Code		Country		_	
County/State *					
County/ build	\$				
	¥				

Required fields: needed to manage the program, communicate with clients, report to funders and Albert.

2. About You

The following questions are optional, but the more information you provide, the better we will be able to meet your individual needs during the course. Your responses to the following questions are kept confidential.

The year you were born.

Maximum of 4 digits. Currently Used: o digits.

Gender

- Female
- Male
- Genderqueer or gender non-binary
- Prefer not to answer
- Not specified above please specify

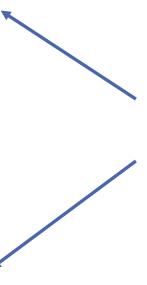
With which of the following races or ethnic groups do you identify. You may select more than one.

- African American/Black
- American Indian/Alaska Native
- East Asian
- Hawaiian Native/Pacific Islander
- □ Hispanic/Latinx
- Middle Eastern
- South Asian
- Southeast Asian
- White
- Prefer not to answer
- Other

Are you a military veteran?

💿 🗌 yes 🗌 no

Note: We ask this question as one measure toward our goal of supporting all people who farm or want to farm.



Optional fields: Also help manage and evaluate the program, and in reports to funders and Albert.

Lots of field type choices. Required & hidden fields.

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Please selv work cont 1 - Sus 2 - Hea 3- Cap 4 - Nat	ect the UVM ributes to. tainable Agric llthy Families able Commun ural Resource	ulture Food		as" that your		

County		6.	0
Field Type (?)	Field Size (?)		County*
Drop Down 🗘	Small	\$	
Choices (?)	00	(?)	Your priorities Your interests will help determine how we spend our time during thi
Addison			Please rate your interest in learning about tech tools that can help you collect, manage and aggregate demographic information about your participants (e.g. where they live,
Caledonia			gender, age, etc.) Very interested
Chittenden			Interested
Franklin			Neutral Somewhat interested
Grand Isle		0 0	 Not at all interested
Lamoille		0 0	○ N/A
Orange Orleans			Please rate your interest in learning about tech tools that can help collect and manage data about program impacts (e.g. changes in knowledge, skill, attitude, decision-making
Rutland			 Very interested
Washington			Interested
Windham			O Neutral
Windsor			 Somewhat interested
Outside Vermont			 Not at all interested
Import Predefi	ned Choices		○ N/A
Options Required (?)	Show Field to	"	Please use this space to share more about the topics you ar interested in learning about during this workshops session

New Farmer Project Newsletter Subscribers

2014 to present



Sign-Ups		Audience		
431		Choices	Percentage	Count
Number	Aspiring farmer (not yet in commercial operation)	55.71%	234	
		Beginning farmer (less than 10 years)	18.33%	77
Female		Land owner	9.05%	38
234	234	Farm employee (includes apprentices)	6.43%	27
		General interest/other	5.48%	23
Male		Agricultural service provider or educator	4.05%	17
156		Established farmer (10+ years)	0.95%	4
			Total	420
			Unanswered	11

County

Choices	Percentage	Count
Outside Vermont	29.70%	128
Chittenden	13.23%	57
Orange	8.35%	36
Addison	6.73%	29
Windsor	6.73%	29
Washington	5.80%	25
Franklin	5.57%	24
Other [View	23.90%	103
	Total	431

WUFOO	Forms	Reports	Themes	Users	Pricing	Acco	unt +
Layout Settings Report Builder And thus I clothe my naked villany		Get Sta	rted! →	Report Settings 1.	Select Data 2.	Add Widgets 3.	Widget Settings 4.

WUF00

Untitled Report

This is my report. View it in all its glory!

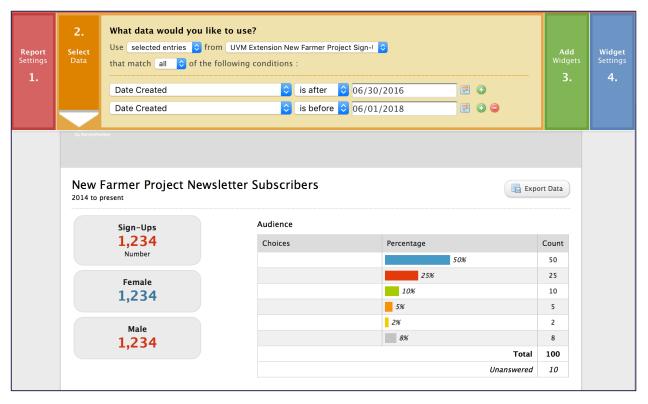
No Widgets! You should add some.

This is a **simulated preview** of your report. Currently, **you don't have any widgets**. Use the buttons in the **Layout Settings** above to add visual elements for your report. Click on the widgets to change their properties.

> Untitled Report Sep 20, 2017 · 1:52 PM







What data would you like to use? ᅌ from 🛛 UVM Extension New Farmer Project 💲 Use all entries

New Farmer Project Newsletter Subscribers September 2014 - Present

Export Data

lew Sign–Ups			
342	Choices	Percentage	Cou
Number	Aspiring farmer (not yet in commercial operation)	54.82%	18
	Beginning farmer (less than 10 years)	18.67%	62
Female	Land owner	8.73%	29
188	Farm employee (includes apprentices)	6.33%	21
	General interest/other	6.02%	20
Male	Agricultural service provider or educator	4.52%	15
120	Established farmer (10+ years)	0.90%	3
		Total	33
		Unanswered	10

County

Choices	Percentage	Count
Outside Vermont	28.07%	96
Chittenden	14.04%	48
Addison	8.48%	29
Orange	7.31%	25
Windsor	6.43%	22
Franklin	6.43%	22
Washington	4.97%	17
Other [<u>View</u>]	24.27%	83
	Total	342

2.	What data would you like to use?			
Select	Use 🛛 selected entries ᅌ from UVM Extension New Farmer Project Sign-1 ᅌ			
Data	that match all ᅌ of the following conditions :			
	Date Created 🗘 is after 🗘 6/30/2016			
	Date Created is before 0 7/1/2017			
	Date Created is before V/1/2017			

New Farmer Project Newsletter Subscribers FY2018

Export Data

Sign-Ups 68 _{Number}	
Female 40	
Male 23	

Audience				
Choices	Percentage	Count		
Aspiring farmer (not yet in commercial operation)	57.35%	39		
Beginning farmer (less than 10 years)	16.18%	11		
Farm employee (includes apprentices)	8.82%	6		
Land owner	8.82%	6		
General interest/other	4.41%	3		
Agricultural service provider or educator	2.94%	2		
Established farmer (10+ years)	1.47%	1		
	Total	68		

5	Per
e Vermont	
den	

County
Choices
Outside Vermont

Choices	Percentage	Count
Outside Vermont	32.35%	22
Chittenden	14.71%	10
Orange	13.24%	9
Washington	11.76%	8
Windsor	7.35%	5
Lamoille	4.41%	3
Rutland	2.94%	2
Other [<u>View</u>]	13.24%	9
	Total	68

New Farmer Project Newsletter Subscribers May 7, 2019 · 8:03 AM

2019 Growing Places Participants





Counties

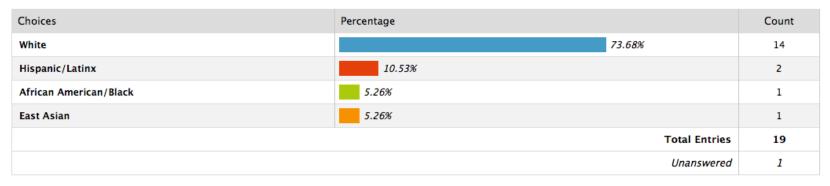
Choices	Percentage	Count
Outside Vermont	52.63%	10
Windsor	15.79%	3
Franklin	10.53%	2
Washington	10.53%	2
Chittenden	5.26%	1
Lamoille	5.26%	1
	Total	19

States

Choices	Percentage	Count
Vermont	53.33%	8
Massachusetts	13.33%	2
Arizona	6.67%	1
Michigan	6.67%	1
New York	6.67%	1
Virginia	6.67%	1
Maryland	6.67%	1
	Total	15
	Unanswered	4

Inclusivity Challenges

Race/Ethnicity



umber	Participant Type:	
0	Agriculture: Farmers O Add anothe	er response
Total pa	articipants: 0	
Gender		
Male F	emale	
0	0	
Race/E	thnicity	
#	Race/Ethnicity	
0 🗸	White; (Not of Hispanic Origin)	Add another respo
٢	White; (Hispanic Origin) Black or African American; (Hispanic Origin) Black or African American; (Not of Hispanic Origin)	
Locat	American Indian or Alaskan Native; (Hispanic Origin) American Indian or Alaskan Native; (Not of Hispanic Origin)	
#	Asian or Pacific Islander; (Hispanic Origin)	
0	Asian or Pacific Islander; (Not of Hispanic Origin) Native Hawaiian or Other Pacific Islander; (Hispanic Origin)	
0	Native Hawaiian or Other Pacific Islander; (Not of Hispanic Origin)	
_	American Indian or Alaskan Native and White; (Hispanic Origin)	
	American Indian or Alaskan Native and White; (Not of Hispanic Origin)	
-	Asian or Pacific Islander and White; (Hispanic Origin) Asian or Pacific Islander and White; (Not of Hispanic Origin)	-
Educa	Black or African American and White; (Hispanic Origin)	
	Black or African American and White; (Not of Hispanic Origin)	
Luuce	black of Alfred Alfred and Miller, (Not of Hispanic origin)	

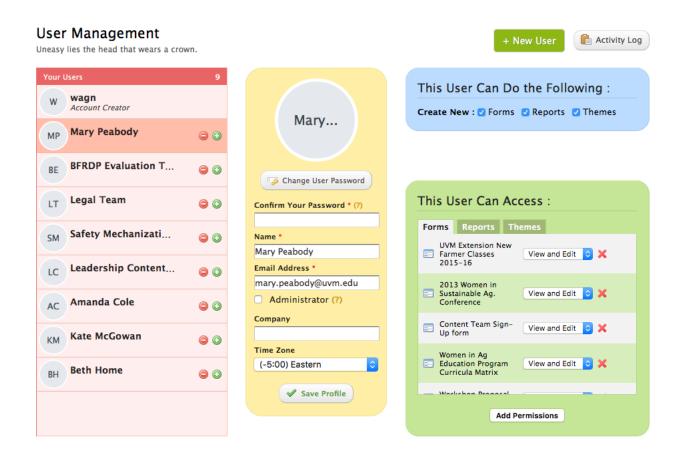
More inclusive questions on race, ethnicity and gender get higher response rates, and do a better job meeting organizational diversity and inclusion goals.

But they also mean more work to align with existing reporting categories.

Inclusivity Challenges

Gender	Participant Information:
○ Female	Number Participant Type:
○ Male	Agriculture: Farmers Add another response
○ Genderqueer or gender non-binary	Total participants: 0
 Prefer not to answer 	Gender
 Not specified above - please specify 	Male Female

Management Opportunities & Challenges



Management Opportunities & Challenges

	rom the New Farmer Project about hops, and opportunities for new and st	
Notification Settings My words fly up, my thoughts remain below. Send Notifications from UVM Extens	ion New Farmer Classes 2017-2018	Subscribe to RSS Feeds
to My Inbox Your Email Address (?) newfarmer@uvm.edu Set Reply To: (?) Email Send Me Emails About :	to My Mobile Device Your Cell Phone Number Your Carrier (?) Send Me Text Messages About :	to MailChimp X List Name X New Farmer Master List X List Conditions If Yes is checked, send entry to MailChimp. Does not send a double opt-in email Does not send a double ont-in email
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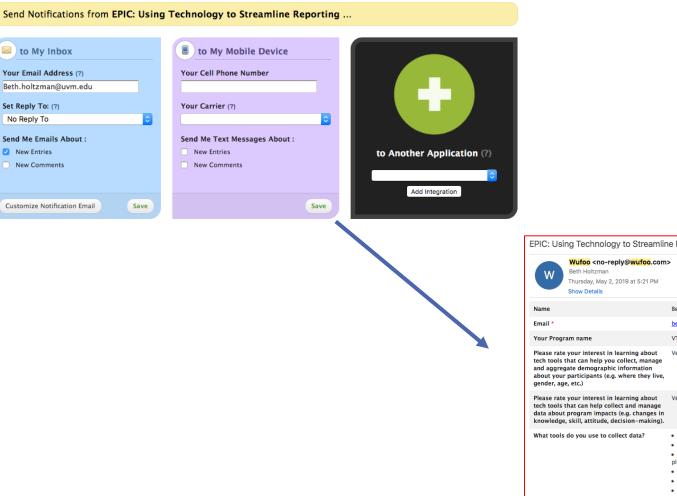
Management Opportunities & Challenges

Notification Settings

 \bowtie

My words fly up, my thoughts remain below.

Subscribe to RSS Feeds



EPIC: Using Technology to Streamline Reporting I [#9]

Beth Holtzman	>
Thursday, May 2, 2019 at 5:21 PM Show Details	
Name	Beth Holtzman
Email *	beth.holtzman@uvm.edu
Your Program name	VT-SARE State Program
Please rate your interest in learning about tech tools that can help you collect, manage and aggregate demographic information about your participants (e.g. where they live, gender, age, etc.)	Very interested
Please rate your interest in learning about tech tools that can help collect and manage data about program impacts (e.g. changes in knowledge, skill, attitude, decision-making).	Very interested
What tools do you use to collect data?	Registration or subscription forms Surveys Completed work (e.g., business, nutrient management and food safety plans) Observation Interviews Google analytics E-newsletter open, click-through reports

• Show Text (?)	O Redirect to Website (?)
Thank you for filling ou Streamline Reporting" fo	t the "Using Technology to orm.
Templating O	ptions <u>Template Tags</u>
Send Confirmatio	on Email to User (?)
Send To (?) Email	\$
Reply To (?) newfar	mer@uvm.edu
Customize Confirm	Add Cc/Bcc

ation will help me	reamline Reporting" form. Your information will he	
		Thanks for filling out the "Using Technolog none in on priority topics and information f
		Beth
h		
	Iptions Template Tags	
	Include a Complete Hands France	
intry	Include a Copy of the User's Entry	Beth Holtzman
	Options Template Tags	'our Name or Company Seth Holtzman

Thanks for filling out the "Using Technology to Streamline Reporting" form. Your information will help me hone in on priority topics and information for the session. See you next week!

Beth

EPIC: Using Technology to Streamline Reporting I

Name	Beth Holtzman
Email *	beth.holtzman@uvm.edu
Your Program name	VT-SARE State Program
Please rate your interest in learning about tech tools that can help you collect, manage and aggregate demographic information about your participants (e.g. where they live, gender, age, etc.)	Very interested
Please rate your interest in learning about tech tools that can help collect and manage data about program impacts (e.g. changes in knowledge, skill, attitude, decision-making).	Very interested

Collecting & Reporting Outcome Data 1

	Choose o	ne of t	he follow	ing two	ways of	f re	pc	orti	ng:									
0	Enter the total ch	nanged	and what	t locatio	ons the	cha	ang	ge	too	ok (plac	ce.						
\odot	Enter the numbe	r chan	ged by lo	cation.														
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VFWF Scholarship Awards - Outcomes - FY2019

This report aggregates outcome data for the current fiscal year.

Total Completed Reports 5 Number		
Choices	Percentage	Count
Windham	60.00%	3
Washington	20.00%	1
Windsor	20.00%	1
	Total	5

Submit for review or Save

Collecting & Reporting Outcome Data -2

Characterization of the fallowing two ways of associations				
Choose one of the following two ways of reporting:				
 Enter the total changed and what locations the change took place. 	: .			
 Enter the number changed by location. 		Impacts to date.		
How many changed (total) for all locations: Number changed: Available locations: Addison Bennington Caledonia Chittenden Essex Franklin Grand Isle International Required - Results Notes:			which areas you have <i>already</i> used the education (n ived. * Decision-making Marketing & sales agement Drofitability list below)	ew information, skills,
Font Family ▼ Font Size ▼ B I II I II I II II II II II II III IIII IIII IIII IIII IIII IIII IIII IIII IIIII IIIII IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	Please indica Choices Planning	ate in which areas you have *already	y* used the knowledge you gained. Percentage	Count 100.00% 5
Path: p	Decision-mak	king		100.00% 5
Related file(s) including evaluation tool, data summary, etc.:	Production		60.00%	3
	Business man	agement	40.00%	2
Choose File no file selected Add Another File	Profitability		40.00%	2
Topic Area(s):	Marketing & s Other (please		20.00%	1
Add another response	Other (please	list below)	20.000	Total Entries 5
Are you ready to submit this for review? Status:	Please briefly	y describe how you have applied wh	nat you learned.	
Yes, ready for submission.	#	Content		Date
omit for review or Save	28	my own farm. I have been researching dif mechanization/efficiencies workshop. Mu	resources from the farm transfer workshop to pursue leasing a property to potentially start fferent equipment/technologies mentioned by Richard Wiswall in his uch of the information I learned is not directly applicable at this point in time, but has been ow I think about acquiring and managing my own farm in the future.	10:57am - 2019-03-21
	27		many small (<2 acre) flower farms there are in zone 5. Sometimes I can be tempted to tworking with other small farmers, it reaffirmed that my scale is appropriate for my market re at this time.	9:36am · 2019-03-17
	26	personally, and I am speaking publicly ab	cal coop. I shop there for my basic and luxury needs. I am trying to stop buying toxic food sout the difference between organic and non-organic (i.e., toxic) food. I am committed to s, and berries to help people feed themselves.	6:02pm · 2019-03-09
	25	Each of the classes specified in something and I feel I was able to gain that knowledg	g different which highlighted all the things that I wanted to either try or become better at ge to achieve that.	10:05pm · 2019-02-21
	24	TBD-season just beginning!		7:22pm · 2019-02-05
			Total	

Collecting Impact Data – 3

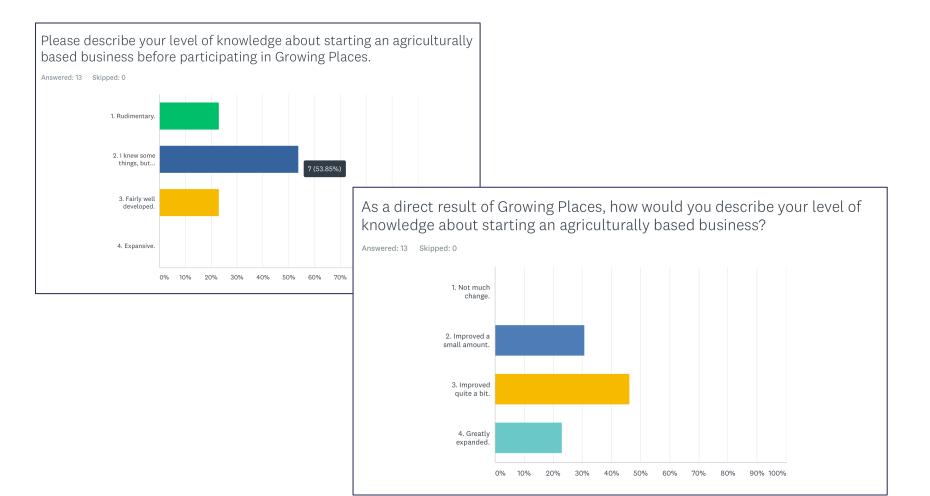
Additional ways you anticipate using the new knowledge in the future?

Choices	Percentage	Count
Production	80.00%	4
Planning	60.00%	3
Marketing & sales	60.00%	3
Business management	60.00%	3
Decision-making	40.00%	2
Profitability	40.00%	2
	Total Entries	5

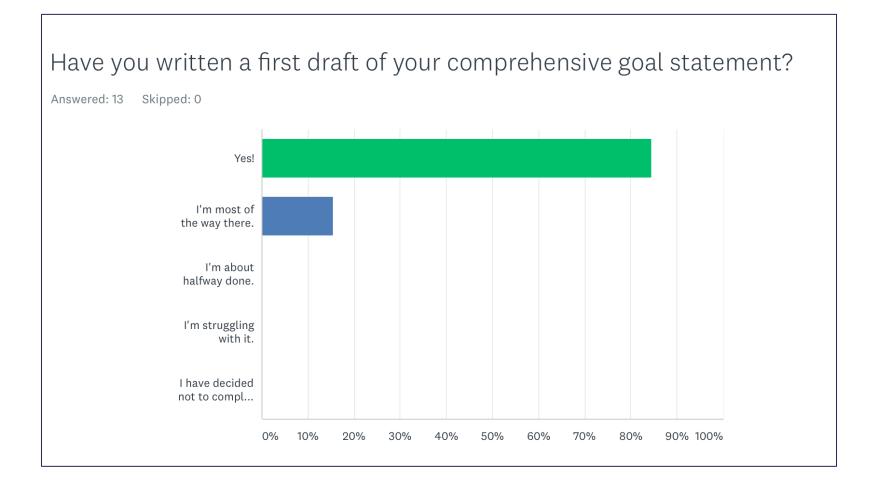
Please briefly describe the ways you *anticipate* using this knowledge in the future.

#	Content	Date
28	I attended a collaborative marketing workshop which broadened my horizons about potential partnerships and ways to spread my own products/business further. I also became acquainted with a number of distribution networks I was previously unfamiliar with. The no-till intensive I attended was very inspiring and very much aligned with my values/ideals. It was a great tangible example of a successful business built upon principles that are often discussed more philosophically rather than practically. Daniel was very open and transparent about his practices and decisions, which I intend to use in my own business planning. In general, I became aware of a number of resources, technologies, organizations, etc. that I was previously unfamiliar with and will be helpful to me in working toward my dream of my own farm.	10:57am · 2019-03-21
27	The spring field crops talk was especially interesting as it focused on perennials and other flowering plants that are not always associated with cutting (ie. shorter stems and shorter vase life). However, these crops help bridge the dreaded "June gap" when bulbs and the first hoop house successions have finished but annuals have not yet begun producing in the field. They're specifically indicated in floral design for events, which is the direction I have been moving the value-added portion of my business. I've returned home with a plant list of tried-and-true varieties to add to my perennial plantings, and the confidence to utilize them.	9:36am · 2019–03–17
26	I will gain confidence in marketing our trees. I understand how to grow more efficiently and productively and teach this to customers.	6:02pm · 2019-03-09
25	Same as above	10:05pm - 2019-02-21
24	I can't think of one are that would not be impacted by the knowledge imparted as outlined in the 'What did you learn' section.	7:22pm · 2019-02-05
Total		5

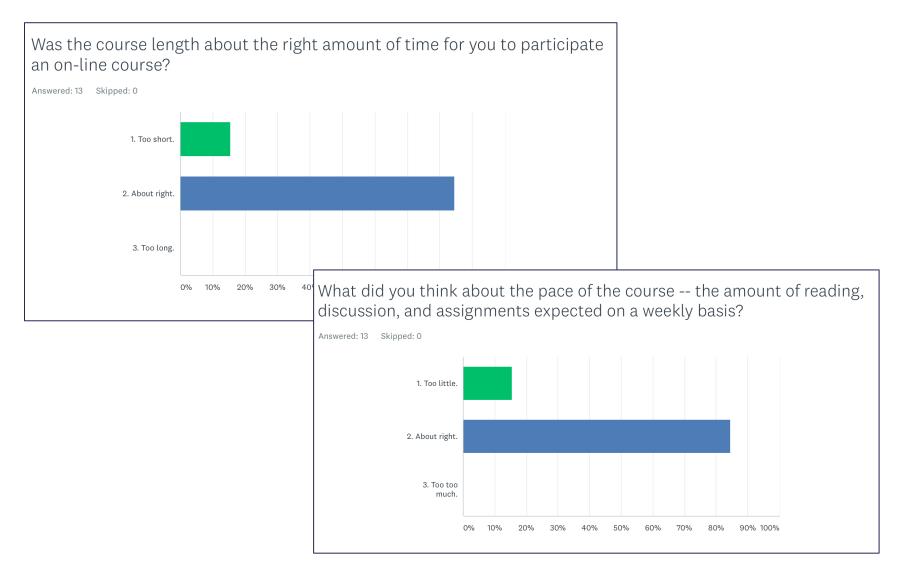
Collecting Outcome Data



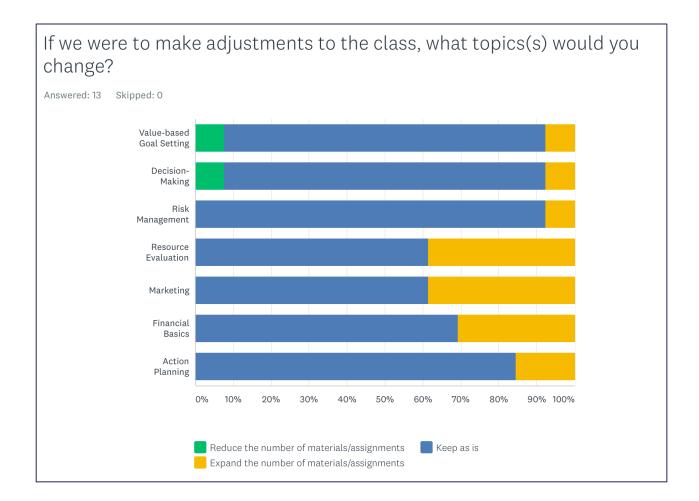
Collecting Outcome Data



Collecting data to improve programs



Collecting data to improve programs



How to improve the number and thoughtfulness of responses?

- Promote a sense of accountability from the beginning.
 - Say why you are asking, why their responses are important and how you will use info
- Ask for only what you need.
- Don't wait too long to follow-up retrieval is harder.
- Give reference points for information retrieval:
 - training events attended, practices recommended.
- Write concise, understandable questions with appropriate context-specific response choices.
- Provide a tool for participants to track/record actions.
- Incentives

Cognitive Steps to Respond to Survey Question about Behaviors



- 1. Understand the question, any instruction, and the intended meaning (may differ from literal interpretation of words)
- COMPREHEND

 - RETRIEVE

- 2. Correctly identify the behavior of interest
- 3. Retrieve relevant instances of the behavior from memory.
- 4. Correctly identify the relevant reference period.
- 5. Search this reference period to retrieve all relevant instances of the behavior



- 6. Correctly date the recalled instances of behavior to arrive at a frequency report
- JUDGE 7. C
- 7. Correctly add up and synthesize all the instances to ensure they fall in the reference period



RESPOND

- 8. Map this frequency onto the response alternatives
- 9. Candidly provide the result of their recall effort to the survey administrator (it's not always comfortable to be candid)

From Designing Quality Survey Questions, Sheila Robinson and Kim Leonard and The Qualtrics Handbook of Question Design, David Vannette

Beyond Questionnaries:

- How else can we collect outcome data?
 - Observation
 - Recording sheets
 - Photographs
 - Video
 - Assignment completion

New Farmer News Spring 2019

Switch report ~

Activity ~ Analytics360 **Overview** Links Social E-commerce Conversations 472 Recipients List: New Farmer Master List (Unsaved segment) Delivered: Thu, May 02, 2019 9:08 am Subject: UVM New Farmer Update View email · Download · Print · Share \$0.00 \$0.00 0 Orders Average order revenue Total revenue

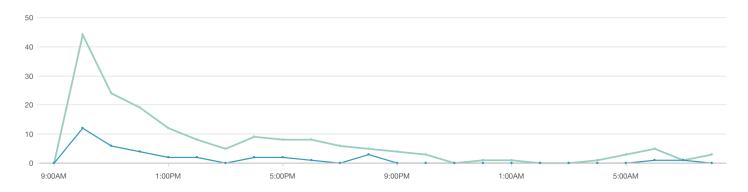
Open rate	53.8%	Click rate	10.6%
List average	30.6%	List average	6.8%
Industry average (Non-Profit)	20.4%	Industry average (Non-Profit)	2.5%

254 50	O	0
Opened Clicked	Bounced	Unsubscribed

Successful deliveries 472 100.0%	Clicks per unique opens 19.7%
Total opens 345	Total clicks 78
Last opened 5/7/19 6:00AM	Last clicked 5/7/19 6:01AM
Forwarded 0	Abuse reports 0

24-hour performance

Opens Clicks



GOOGLE TOOLS

The Women's Agricultural Network





Farmer Profile

In 2016, Alisha Utter launched Arbor Farmstead in the Champlain Islands with her partner, Kyle Bov 7.9% follow the practices of "veganic" farming, which eschews all animal products/by-products from fish meal to animal manure. A diverse mix of plants and practices, flexibility in responding to customers, and balancing of farm and off-farm employment, all work together to help Alisha and Kyle build their farm's resilience to production, market, and financial risks. Read more

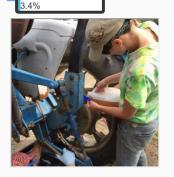
Time for a Financial Check-in?

Through April 2019, at 10 different locations throughout Vermont, UVM Extension Business Specialists offer one-on-one with farm, forest and maple businesses on their finances to help farmers develop a balance sheet, update financial statements, and review a business plan. Register here

Women's Farm Equipment Field Day on May

4

University of New Hampshire Cooperative Extension is offering a hands-on workshop is for women farmers looking to improve their skills in farm equipment safety and operation. Learn about tractor safety, driving, hitching on equipment, maintenance and upkeep, basic trailer driving and chainsaw safety. The program includes a crop insurance update. Space is limited, so please register ahead of time online! For special accommodations or any questions, contact <u>Elaina Enzien</u>, 603-679-5616.



Take Care of Your Body this Growing Season

As the number of women principle operators has tripled over the past thirty years, so has their work on farms and ranches. The "Take Charge of Your Health" fact sheet highlights the unique risk factors for farm and ranch women and prove the prove

Women in Agriculture Learning Network



2016 EVALUATION REPORT www.extension.org/womeninag

Background



Women are a growing but historically underserved agricultural audience. Farm and ranch women frequently encounter challenges that limit profitability or compromise quality of life.

1.

Women comprise 30% of all farm operators, and the number of US farms with a woman principal operator tripled over the last three and half decades, from 5% in 1978 to 14% most recently.

2.

Farms where the principal operator is a woman tend to be smaller than farms overall, with fewer acres and lower sales. Only 10% reported more than \$50,000 in gross farm income according to the 2012 Census of Ag.

3.

Beginning women farmers may be particularly vulnerable to production, financial and market risks. USDA data suggests these farmers are not utilizing agricultural support programs as effectively as their male counterparts. The Women in Agriculture Learning Network advances the success of women farmers and ranchers by addressing both business and quality of life topics.



In two years, the network published 100 articles, reached by women from all 50 states.



Produced 21 webinars that delivered practical, action-oriented education to 3300 people



Trained 50 Extension educators on best practices in working with women farmers and ranchers

Making a Difference



Content has consistently focused on issues of high relevance to women farmers and ranchers: marketing; stewardship of natural resources; farm safety, mechanization and ergonomics; time management; labor management; & farm succession and transition. Page 1

The Women in Agriculture Learning

Farmer Feedback



We have improved our financial and production record keeping. We have also implemented changes in packaging and marketing using information learned through the network.

- Diversified livestock farmer from Nebraska

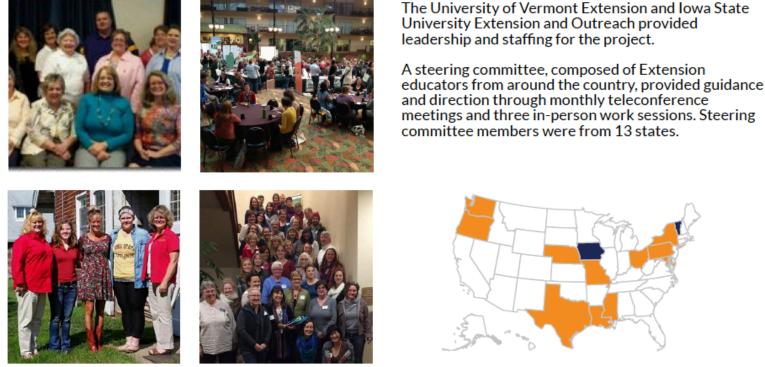
"It helped me price items and market them to the correct groups. We've seen an increase in profitability because of more effective marketing."

- Georgia specialty crop farmer who used the network's resources on merchandising and direct marketing.



Funding, Leadership & Steering Committee

Funding for the the Women in Agriculture Learning Network's 2014-2016 work was provided by the CHS foundation via the eXtension Foundation.



Top right: 2014 network steering committee. Top left table talk during a women in ag conference. Bottom left: the Iowa State Team: bottom right participants in the 2016 professional development seminar.



Steering commit

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Top right: 2014 network steering committee. Top left table talk during a women in ag conference. Bottom left: the Iowa State Team: bottom right participants in the 2016 professional development seminar.



Steering commit

Impact



Women farmers and ranchers in all 50 states have directly benefited from our work.

1.

Between 2014 and 2016, over 12,000 people directly accessed information and resources from the Women in Agriculture learning network.

2.

Farmers and ranch operators use knowledge and skills they gained to improve business performance, natural resource stewardship and quality of life on farms managing over 30,000 acres of US agricultural land.



The network is also helping aspiring producers launch new agricultural businesses, farm employees advance their careers, and non-farming women land owners manage their land.

Extension professionals are using network information, resources and training to deliver effective and innovative programs for women farmers and ranchers.



In two years, Extension educators across the US have used information from our network in **outreach to 28,000 people**



34 Extension educators incorporated information they gained through the network in workshops and classes attended by 1700 farm women



Network resources also helped them conduct individual consultations with 685 farmer and ranch women and their families



The network hosted a special three-part webinar series that provided context for the evolving roles of women in agriculture. The series also highlighted successes of women farmers and ranchers and challenges women in agriculture frequently encounter.

Enhancing Extension Impacts



"People I worked with documented improved time management behaviors. People documented successful work with government agencies, better loan applications, and improved book-keeping skills."

Extension educator from Washington

"I used the information on women's changing roles in agriculture with many audiences. I presented on women's changing roles in agriculture at a kick-off dinner to help encourage more women to sign up for a grain marketing course. All the women present signed up!"

Extension educator from Illinois



Other Ways of Reporting

